Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number: /

Filing at a Glance

Company: The Mega Life and Health Insurance Company - ICA

Product Name: ME Small Group Filings SERFF Tr Num: MGCA-126287812 State: Maine TOI: H15G Group Health - SERFF Status: Pending State State Tr Num:

Hospital/Surgical/Medical Expense Action

Sub-TOI: H15G.003 Small Group Only Co Tr Num: ME SM GRP 2009 State Status:

Filing Type: Rate Reviewer(s): William Bremer (LH),

Richard Diamond (LH)

Authors: EDS EDSSupport, Sergei Disposition Date:

Mordovine, Aliya Panjwani, Yan Yuan, Eliseo Rodriguez, Joanna Gulling, Liz Hart, Sean Casey, David Beimesch, Tony Huang, Kendall Daniels, Chanel Orallo, Sommay Khounlo, Ashley Toner

Date Submitted: 08/31/2009 Disposition Status:

Implementation Date Requested: Implementation Date:

State Filing Description:

General Information

Project Name: Status of Filing in Domicile: Not Filed

Project Number: Date Approved in Domicile:
Requested Filing Mode: Domicile Status Comments:

Explanation for Combination/Other: Market Type:

Submission Type: New Submission Group Market Size:

Overall Rate Impact: Group Market Type:

Filing Status Changed: 09/25/2009 Explanation for Other Group Market Type:

State Status Changed:

Deemer Date: Created By: David Beimesch

Submitted By: Eliseo Rodriguez Corresponding Filing Tracking Number:

Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number:

Filing Description:

This filing contains rate pages for all small group products with in force business. The purpose of this filing is to file rate adjustments according to the requirements of Maine as set forth in Title 24-A M.R.S.A., 2808-B.

Company and Contact

Filing Contact Information

Virgil Meier, virgil.meier@healthmarkets.com

Healthmarkets 817-255-3398 [Phone] 9151 Boulevard 26 817-255-8274 [FAX]

Actuarial, Building B, 3rd Floor North Richland Hills, TX 76180

Filing Company Information

The Mega Life and Health Insurance Company CoCode: 97055 State of Domicile: Oklahoma

- ICA

9151 Boulevard 26 Group Code: 264 Company Type:
North Richland Hills, TX 76180 Group Name: State ID Number:

(817) 255-3100 ext. [Phone] FEIN Number: 59-2213662

Filing Fees

Fee Required? Yes
Fee Amount: \$20.00
Retaliatory? No

Fee Explanation:

Per Company: Yes

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

The Mega Life and Health Insurance Company \$20.00 08/31/2009 30236358

- ICA

Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number:

Correspondence Summary

Objection Letters and Response Letters

Objection		0	D-1- O-1	Response Letters					
Status	Created By	Created On	Date Submitted	Responded By	Created On	Date Submitted			
Pending	William Breme (LH)	er09/17/2009	09/17/2009	Eliseo Rodriguez	09/25/2009	09/25/2009			
Pending	William Breme (LH)	er09/11/2009	09/11/2009	Eliseo Rodriguez	09/25/2009	09/25/2009			

Filing Notes

Subject	Note Type	Created By	Created On	Date Submitted
Small Group Rate Filing filed 8/31/09	Note To Reviewer	Eliseo Rodriguez	z 10/01/2009	9 10/01/2009
Small Group Rate Filing filed 8/31/09	Note To Filer	William Bremer (LH)	10/01/2009	9 10/01/2009

Objection Letter for MGCA-126287812

SERFF Tracking Number: MGCA-126287812 State: Maine

Filing Company: The Mega Life and Health Insurance Company - ICA State Tracking Number:

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Expense Sub-TOI: H15G.003 Small Group Only

Product Name: ME Small Group Filings

Project Name:

Objection Letter Status Pending Objection Letter Date 09/11/2009

Respond By Date 9/25/2009

Submitted Date 09/11/2009 9:39 PM

Dear Virgil Meier,

Introduction: Thank you for using SERFF to file your forms in Maine. Using SERFF expedites the review of filings. I am sorry to note that this filing is not approved for use in Maine at this time. Please review and respond to the issues noted below.

Please provide, as "xls" attachments to one or more direct emails(s) to me at William.A.Brener@Maine.gov, all of the Excel spreadsheets of the several "Group Projection Detail Pages included in the filing that are used to support the proposed rate action. Of particular interest are the development of 2009 and 2010 forecasted earned income and of projected incurred claims. I believe these pages (as numbered in the filing) include at a minimum: page 17, page 18, page 21, page 22, page 23, page 24 and page 25. Please also provide, as an attachment of a SERF "Filling Correspondence" reply to this objection letter, a discussion of the reason(s) for the forecasted deterioration of claims experience for each "projection detail" page (except the air ambulance rider) expected in late 2009 and 2010 relative to the experience generally observed from late 2004 up to mid/late 2008.

Spreadsheets of "Detail Exhibits"

A spreadsheet "Obj 1 & 2 Spread sheets.xls" has been included that contains all of the detail exhibits that were included in the initial rate filing. Also included in this file are exhibits "Exhibit Obj2.1" and "Exhibit Obj2.2" which are the response to item 2 of the second objection. These are the combined experience for all the Maine group business. The exhibit Obj2.1 is based on non pooling and Obj2.2 is based on the pooling levels of 50,000 for the scheduled plans and 100,000 for the catastrophic plans. These projections are the combinations of the individual projections, so the trend is the same for each of the individual components.

Narrative of the reason for deterioration of experience

Included here are several paragraphs indicating some of the results seen in the experience. Because of this sudden deterioration in experience, the rate calculations were based on two years of experience rather than just one. This tempers the increase that is being filed, but if the experience does not temper, significant increases in the future may be justified by the emerging experience.

Scheduled plans (numbers derived from exhibit 7)

There has been a significant increase in the experience in the early part of 2009. While there was anticipation that the claim costs would revert back to a "normal" pattern, the sudden increase in claims is somewhat alarming. The base plan scheduled plans were running at a pmpm in the low \$60 form April of 2006 to May of 2006, then they dropped do the low \$40s in early 2008. Since then, the pmpm numbers have rebounded, with 6 out of the last 9 months (200807 – 200903) having

pmpm claims costs over \$100. The paid loss ratio for April 2009 is 70% while the incurred loss ratio for April 2008 was 33.6%, this would indicate that with an additional month of experience, the loss ratio will continue to move up. The actual loss ratios have been further impacted by the reduction in rates that went into effect in 2008. Because of the low, or declining pmpm numbers, the large reduction in rates, compounded with the increase in claim costs has resulted in a spike in the loss ratio.

This block of schedule business is fairly small and we anticipate that there will be variations in the experience from year to year. The experience in early 2008 was better than average, the recent experience appears to be running at above average. The last two years of experience have been used in the determination in order to ascertain the true average.

Catastrophic (numbers from exhibit 8)

There is a similar result on the catastrophic plans. In early 2006, the pmpm was in the low to mid \$90, since then it has fallen to the mid \$70s, with the low around late 2008. Since then it has moved up rapidly and the 12 month rolling average is at \$128, with 7 of the last 12 months over \$120. The same situation also holds true for the paid claims in April 2009 with the paid loss ratio over 100%. On this form we are again seeing claim costs drop and then increase.

Ambulatory Care rider (exhibit 10)

The ambulatory care rider experience is showing an increase in the loss ratio, but this is due in part to the reduction of the rates. The pmpm claim costs have moved steadily upward for the most part, the quicker increase in the loss ratio appears to be due to the rate reduction. It is anticipated that this loss ratio will continue to move up in the next year.

Chemotherapy Rider (exhibit 11)

The Chemotherapy riders have actually seen improved, i.e. lower pmpm claim costs in the recent years. Prior to 2006, the pmpm were over \$30 this number has fallen into the \$10-\$15 pmpm range. This is certainly not expected as with time the incidence of cancer would be expected to increase. There are only 1,000 insureds on this form, and because it is a low frequency, there will be sizable swings in experience.

Doctors office visit rider (exhibit 12)

The doctor's office visit rider is perhaps the most consistent of all the base and rider forms due to the nature of what it covers. It is less prone to catastrophic events due nature of what it covers. Even this rider shows that the pmpm claim costs in early 2008 shows a leveling and even a slight decline in costs. The pmpm claim costs had been rising since 2006, but in January 2008, the claims costs seem to level out and stay relatively flat till July 2007 when they begin to increase again.

Objection Letter for MGCA-126287812

SERFF Tracking Number: MGCA-126287812 State: Maine

Filing Company: The Mega Life and Health Insurance Company - ICA State Tracking Number:

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Expense Sub-TOI: H15G.003 Small Group Only

Product Name: ME Small Group Filings

Project Name:

Objection Letter Status Pending Objection Letter Date 09/17/2009

Respond By Date 10/01/2009

Submitted Date 09/17/2009 12:44 PM

Dear Virgil Meier,

Introduction: Thank you for using SERFF to file your forms in Maine. Using SERFF expedites the review of filings. I am sorry to note that this filing is not approved for use in Maine at this time. Please review and respond to the issues noted below.

1) The statement in the memorandum (item J, p. 9) that the rates are "conditionally renewable" must be changed to state that the rates are "guaranteed renewable"; MRSA Title 24-A, §2850-B identifies the circumstances in which a policy does not have to be renewed. D.16 of the checklist has the link to the statute.

This has been corrected in the actuarial memo.

2) Provide and Maine experience for the small group block of business in total (Scheduled base, Catastrophic base, and riders), as well as Scheduled base with riders and Catastrophic base with riders separately, for each of the past three calendar years as required by Rule 940 6.F.6. (Checklist D.13).

The combined experience has been included under exhibit Obj 2.1 and exhibit Obj 2.2. Exhibit Obj 2.1 is unadjusted for large claims, while exhibit Obj 2.2 contains adjustments for large claims. Exhibit Obj 2 Cat B&R contains the experience for the Catastrophic base plan and riders associated with it. Exhibit Obj 2 Sch B&R contains the experience for the scheduled plans and the associated riders. These two exhibits are based on no adjustments for large claims. If these two projections are combined, the results will differ slightly from Exhibit Obj 2.1 due to the projection of the riders split apart by their appropriate base forms.

3) Comply with Rule 940, §11 (checklist G.13) regarding expenses and investment income (see filing p. 10: total block of small group business is 2,572 insureds in-force)

In the filing, Exhibit 1 (page 10) was reformatted to combined the base products by Schedule and Catastrophic, however, the data was not updated and is not reflective of the current situation. An updated exhibit with the correct numbers has been included. The current data shows that the exposure for the catastrophic and schedule plans is 1,822. This is below the required level of 2,000, no additional information on expenses and investment income is being provided.

4) Provide a statement that no "automatic trend increases" are applied to any of the Scheduled base rates, the Catastrophic base rates, or any of the riders identified in this filing.

This has been added to item C of the actuarial memorandum found on page 8.

5) Provide a statement regarding method of implementation of rate changes as required by checklist C.5 (effective date was provided but not method of implementation]).

This has been added to item C of the actuarial memorandum found on page 8.

6) Other

A. Plan factors: specify plan rate relationships (single, two person, family, etc)—or sample relationships for various combinations and provide sample calculations of several commonly marketed plans (both Scheduled base and Catastrophic base plans, each with commonly marketed riders. Note: absent representative plan rates, there are no calculations showing how rates are constructed or the rate relationships thereof).

All forms are rated individually, this means that each person of a group is rated separately and then totaled to get the premium rate for the group.

The following forms are rated on some "type" of family tier rating.

GHP 2 883 Cert (individual, individual and one child, family);
The following riders are rated on an individual/single – family tier rating:
25216, 25326/TTR 1 292, 25330 /PTTR 290, 25902, ACR 1 1189, 25149, 25327/GCR 2 1284, 25331/PGCR 190
rider 25456 is based on individual, couple, single parent and family

- B. Area factors: provide documentation in support of the variety of area factors in base plans and riders. These forms were issued at various times in the past, each form was priced based on the appropriate area factors at the time policies were issued. In an attempt to minimize rate changes to the inforce certificates of closed forms, rates for area factors are not changed once the form become closed to new issues.
- C. Provide an explanation of "Discount Points" and how they are applied?

 Discount points were a method to simplify the rate calculations. This was particularly important years ago when some of these forms were issued. The agent would provide a quote for smaller employers at the time of sale. The agent would total the points for each of the benefit options selected, these points were then used in the discount table to determine the "discount" applied to the base rate. For example, form 25147 on page 36, a non smoker (3 points) \$2,500 deductible (11 points), area (5 points) would equal 19 points. This would result in a factor of .38 that would be applied to the base rate.
- D. Describe the "ACE" rider.

Rider form 25890 provides benefits for 100% of covered expenses incurred during the remainder of a confinement period, up to the aggregate amount, once an Insured Person's covered expense under the base plan total the accumulated covered expense amount. This rider is attached to the form 25875-C ME.

E. Review filing to ensure identification and accurate descriptions and classifications (i.e., scheduled base, catastrophic base and/or riders) of forms identified in this rate filing. Ensure that the form identification and classification in the Transmittal Document (p.5), the "RE:" section of the Actuarial Memorandum (p.6), and the Scope and Purpose of Filing and Description of Benefits (p.7) are consistent among the three locations and are fully described and classified as to "Scheduled base" or "Catastrophic base" in the "Description of Benefits" section. [Example: Page 5, 6, and 7 mention "GHP 2 883 Cert"; but page 7 also mentions "GHP 2 883" in two locations; we require clarification of what small group policy forms and/or "certs" are included in this filing and the classification of each as to scheduled base or catastrophic base. We have reviewed all references to the form names and they are all consistent.

Conclusion: Please review the issues noted above and submit your response and amended filing to my attention

within 14 days of the date of this objection letter. If the Bureau of Insurance does not hear from you within 14 days the filing will be disapproved. If the company needs an extension for good cause, in accordance with Title 24-A M.R.S.A. §2412(2) the Superintendent may grant an additional 30 days in which to submit an amended version. The request for an extension must be in writing, must contain justification for the extension request, received here in the Bureau by any means before the 14 day deadline has lapsed, and must contain a declaration that no form in the filing will be deemed approved by the company before the amended filing is acted on by the Bureau.

Sincerely, William Bremer (LH)

Life, Accident & Health, Annuity, Credit Transmittal Document

1.	Prepared for the State of Mai	ne					
2.			Departmen	t Use Only			
	State Tracking ID						
3.	Insurer Name & Address	Domicile	Insurer License Type	NAIC Group #	NAIC #	FEIN#	State #
	GA Life and Health Insurance Company ulevard 26, N Richland Hills, TX 76182	Oklahoma		264	97055	59-2213662	
4.		elephone #	Fax #		E-mail Add	Iress	
Virgil Me 9151 Bo	ier (800) ulevard 26, N Richland Hills, TX 76182)) 729-2302 x339	98 (817) 255-827	74	NRHAct-Con	np@HealthM	arkets.com
5.	Requested Filing Mode	Combin	v & Approval nation (please ex (please explain):	· -	Use [Informati	ional
6.	Company Tracking Number	2010 SmlGr	0				
7.	✓ New Submission	-	ubmission	Previous File	#		
		Individu	_	Franchise			
8.	Market	Group		✓ Small ☐ Employer ☐ Discretiona ☐ Other:	Large Associa ry Trust	tion	Small and Large Blanket
9.	Type of Insurance	H15G Group	Health-Hospital/Su	rgical/Medical Expe	nse		
10.	Product Coding Matrix Filing Code						
11.	Submitted Documents	☐ Rati ☐ FIL Ple SUPPO ☐ Arti ☐ Ass ☐ Sta	New Rate ING OTHER THE PARTING DOCUME Incless of Incorporation Bylaws attement of Varial training in the process of the proce	Revised Rate Revised Rate IAN FORM OR MENTATION ation bility		ty Authoriza	Certificate Advertising
	LH TD-1, Page 1 of 2						

Effecti	ive March 1, 2007			
12.	Filing Submission Date	8/29/2009		
13.	Filing Fee (If required)	Amount 20 Retaliatory	☐ Yes ☑ No	Check Date Check Number
14.	Date of Domiciliary Approval			
15.	Filing Description:			
16.	Certification (If required)			
	I REBY CERTIFY that I have review Itory and regulatory provisions for th		ling requirements for t	nis filing, and complies with all applicable
Print	t Name Virgil Meier FSA, MAAA			Title Director Actuarial
Sign	nature lig1 Ma_		Date 9/2	5/2009

Effect	ive March 1, 2007			
18.		Form	Filing Attachment	
This f	iling transmittal is part of	company tracking number	2010 SmlGrp	
	iling corresponds to rate f			
	Document Name	Form Number		Replaced Form Number
	Description	- Tom Number		Previous State Filing Number
01			☐ Initial ☐ Revised ☐ Other	
02			☐ Initial ☐ Revised ☐ Other	
03			☐ Initial☐ Revised☐ Other☐	
04			☐ Initial☐ Revised☐ Other☐	
05			☐ Initial☐ Revised☐ Other☐	
06			☐ Initial ☐ Revised ☐ Other	
07			☐ Initial ☐ Revised ☐ Other	
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LH RFA-1

Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number:

Attachment "Obj 1 & 2 Spread sheets.xls" is not a PDF document and cannot be reproduced here.

The MEGA Life and Health Insurance Company

Group Projection Detail as of 06/30/09

Base and all riders combined

Exhibits 7–15 and mental illness

Assumptions

Annual Mon based on the underlying combined exhibits Monthly On level Adj *Large Claims lying FALSE No Adjustment Claim Trend

Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200411	3,919	7,224	1,501,155		1,193,654	165.22		1,036,859	1,036,859		143.52	
200412 200501	3,720 3,465	6,843 6,382	1,436,001 1,330,212		1,141,946 1,057,278	166.88 165.67		665,271 442,646	665,271 442,646		97.22 69.36	
200502	3,285	6,009	1,247,772		991,617	165.01		428,075	428,075		71.23	
200503	3,104	5,642	1,187,500		943,406	167.23		735,485	735,485		130.37	
200504	2,983	5,424	1,137,350		903,373	166.54		448,759	448,759		82.73	
200505	2,865	5,190	1,100,549		874,290	168.44		615,701	615,701		118.62	
200506 200507	2,775 2,688	5,013 4,843	1,063,754 1,031,149		845,067 819,060	168.58 169.12		484,657 687,242	484,657		96.68 141.91	
200508	2,600	4,686	1,000,791		794,812	169.12		1,069,839	687,242 1,069,839		228.30	
200509	2,524	4,537	964,733		765,866	168.80		502,012	502,012		110.65	
200510	2,458	4,406	937,021		743,638	168.80		661,556	661,556	70.2%	150.16	117.49
200511	2,398	4,280	914,631		725,937	169.63		561,438	561,438	68.9%	131.19	115.45
200512	2,323	4,141	887,156		703,987	170.01		503,308	503,308	70.2%	121.55	117.93
200601 200602	2,236 2,195	3,975 3,877	851,246 826,736		675,398 655,815	169.92 169.16		497,593 268,239	497,593 268,239	73.5% 74.4%	125.19 69.19	123.75 125.61
200603	2,133	3,768	809,368		641,964	170.38		451,715	451,715	73.8%	119.88	124.72
200604	2,093	3,687	788,509		636,337	172.58		279,758	279,758	74.1%	75.87	125.63
200605	2,043	3,604	776,437		637,251	176.82		293,554	293,554	72.4%	81.45	123.21
200606	1,992	3,497	756,521		631,004	180.42		447,003	447,003	73.8%	127.81	126.23
200607	1,956 1,905	3,434	734,322		622,893	181.40		303,387	303,387	70.9% 62.0%	88.35 67.57	121.93
200608 200609	1,905	3,342 3,282	722,382 708,251		622,723 620,317	186.33 189.01		225,826 299,184	225,826 299,184	62.0%	91.16	107.32 105.82
200610	1,831	3,202	690,156		604,272	188.31		453,551	453,551	58.9%	141.34	103.82
200611	1,792	3,134	670,515		586,905	187.26		244,227	244,227	55.9%	77.93	99.36
200612	1,750	3,073	652,958		571,400	185.92		421,546	421,546	55.8%	137.16	99.94
200701	1,718	3,032	633,349		554,522	182.87		293,808	293,808	53.9%	96.89	97.26
200702 200703	1,688 1,657	2,915 2,844	614,404 599,952		538,165 525,608	184.59 184.82		111,226 294,728	111,255 294,855	52.6% 51.3%	38.16 103.68	95.67 93.92
200703	1,633	2,813	587,359		514,661	182.97		332,246	332,396	52.9%	118.17	93.92
200705	1,617	2,794	580,565		508,619	182.05		294,466	294,597	53.9%	105.44	99.59
200706	1,597	2,753	566,160		496,046	180.18		203,273	203,344	51.4%	73.86	94.96
200707	1,576	2,708	555,659		486,979	179.84		177,111	177,166	50.6%	65.43	93.36
200708	1,544	2,665	544,514		477,190	179.07		261,759	261,853	52.2%	98.26	96.18
200709 200710	1,520 1,495	2,615 2,542	529,998 516,721		464,770 453,404	177.72 178.35		223,136 413,152	223,215 413,297	52.3% 53.0%	85.35 162.57	95.84 96.54
200710	1,480	2,518	510,727		447,771	177.86		225,961	226,184	53.9%	89.84	97.78
200712	1,448	2,464	502,299		440,580	178.79		274,512	274,690	52.6%	111.47	95.11
200801	1,424	2,422	487,559		427,590	176.57		238,092	238,289	52.8%	98.40	95.19
200802	1,404	2,393	474,762		426,250	178.12		118,294	118,385	53.9%	49.47	96.99
200803 200804	1,378 1,350	2,338 2,283	458,667 438,586		421,298 411,840	180.18 180.42		238,461 275,478	238,641 276,464	53.9% 53.9%	102.06 121.11	96.76 96.61
200805	1,330	2,250	420,860		403,867	179.47		292,971	294,332	55.0%	130.79	98.36
200806	1,306	2,217	406,596		398,436	179.74		246,678	247,728	56.8%	111.75	101.66
200807	1,290	2,183	400,889		400,889	183.65		280,233	281,744	59.8%	129.07	107.13
200808	1,278	2,159	395,571		395,571	183.19		384,081	388,061	63.3%	179.71	113.48
200809	1,262	2,128	390,284		390,284	183.44		312,406	316,323	66.0%	148.67	118.80
200810 200811	1,241 1,225	2,093 2,054	379,605 378,683		379,605 378,683	181.37 184.34		390,272 346,795	399,749 358,743	66.8% 70.4%	191.00 174.63	120.25 127.23
200812	1,211	2,035	373,160		373,160	183.34		203,860	211,042	70.1%	103.69	126.89
200901	1,184	1,998	364,278		364,278	182.31		226,093	240,631	71.1%	120.43	129.03
200902	1,161	1,955	357,004		357,004	182.65		294,364	327,080	76.6%	167.34	139.36
200903	1,146	1,916	350,541		350,541	182.95	150.58	395,639	463,416	82.6%	241.85	150.58
200904	1,139	1,903	344,939		344,939	181.23	154.22	349,893 154,467	309,824	84.6%	162.78	154.22
200905 200906	1,121 1,099	1,868 1,842	341,293 336,272		341,293 336,272	182.67 182.58	157.17 162.08	2,477	307,931 307,097	86.1% 88.6%	164.82 166.74	157.17 162.08
200907	1,066	1,786	326,479		326,479	182.75	165.63	0	301,737	90.6%	168.90	165.63
200908	1,034	1,733	316,972		316,972	182.92	164.73	0	296,477	90.2%	171.09	164.73
200909	1,003	1,681	307,741		307,741	183.08	166.85	0	291,313	91.3%	173.31	166.85
200910	973	1,630	298,779		298,779	183.25	165.23	0	286,243	90.4%	175.56	165.23
200911 200912	944	1,582 1,534	290,078 281,630		290,078 281,630	183.41 183.58	165.26 172.17	0	281,267 276,382	90.4% 94.2%	177.84 180.16	165.26 172.17
201001	915 888	1,534	273,428		273,428	183.74	172.17	0	270,382	97.3%	180.16	172.17
201001	861	1,443	265,465		265,465	183.91	179.35	0	266,879	98.0%	184.89	179.35
201003	835	1,400	257,734		257,734	184.08	173.89	0	262,257	95.0%	187.31	173.89
201004	810	1,358	250,229		250,229	184.24	176.10	0	257,720	96.1%	189.76	176.10
201005	786	1,317	242,942		242,942	184.41	178.35	0	253,265	97.2%	192.25	178.35
201006 201007	763 740	1,278 1,240	235,867 228,998		235,867 228,998	184.58 184.74	180.68 183.03	0 0	248,891 244,597	98.4% 99.6%	194.77 197.33	180.68 183.03
201007	740	1,240	222,329		222,329	184.91	185.43	0	244,397	100.8%	199.93	185.43
201009	696	1,166	215,854		215,854	185.08	187.85	0	236,242	102.0%	202.56	187.85
201010	675	1,131	209,568		209,568	185.25	190.31	0	232,177	103.3%	205.23	190.31
201011	655	1,097	203,465		203,465	185.41	192.81	0	228,186	104.5%	207.94	192.81
201012	635	1,064	197,539		197,539	185.58	195.34	0	224,268	105.8%	210.69	195.34

	Policy Counts	Exposure	Earned Premium		Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	14,067	2,937,156	2,335,601		1,702,131	1,702,131	58.0%
2005	36,397	60,553	12,802,618	10,168,332	167.93	7,140,716	7,140,716	55.8%
2006	24,367	41,882	8,987,400	7,506,279	179.22	4,185,583	4,185,583	46.6%
2007	18,973	32,663	6,741,706	5,908,316	180.89	3,105,378	3,106,659	46.1%
2008	15,459	26,555	5,005,221	4,807,472	181.04	3,327,619	3,369,501	67.3%
2009	12,190	21,429	3,916,004	3,916,004	182.75	1,422,932	3,689,398	94.2%
2010	6,477	15,186	2,803,417	2,803,417	184.60	0	2,966,450	105.8%

The MEGA Life and Health Insurance Company

Group Projection Detail as of 06/30/09

Base and all riders combined

Exhibits 5, 6 9–15 and mental illness

Assumptions Monthly On level Adj *Large Claims | FALSE | Redistribute Excess amounts | Scheduled base plans>= 50,000 | Catastrophic base plans >= \$100,000 Annual Mon based on the underlying combined exhibits Claim Trend

Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200411	3,919	7,224	2,663,724		2,356,223	326.15		1,891,887	1,709,442		236.62	
200412 200501	3,720 3,465	6,843 6,382	2,547,154 2,360,448		2,253,099 2,087,515	329.27 327.09		1,144,933 736,669	1,167,634 784,747		170.64 122.96	
200502	3,285	6,009	2,214,294		1,958,140	325.85		697,522	730,351		121.54	
200503	3,104	5,642	2,107,956		1,863,862	330.38		1,264,503	1,262,375		223.77	
200504	2,983	5,424	2,019,369		1,785,391	329.14		710,772	735,336		135.56	
200505 200506	2,865 2,775	5,190 5,013	1,953,369 1,888,031		1,727,109 1,669,344	332.75 333.01		1,037,993 778,270	1,051,265 796,589		202.54 158.91	
200507	2,688	4,843	1,830,231		1,618,142	334.12		1,181,619	1,052,434		217.31	
200508	2,611	4,686	1,776,498		1,570,519	335.14		1,890,645	1,573,383		335.76	
200509	2,524	4,537	1,713,378		1,514,511	333.81		762,660	683,669		150.68	
200510	2,458	4,406	1,664,728		1,471,345	333.98		1,130,657	1,116,247	57.9% 56.5%	253.37	191.29
200511 200512	2,398 2,323	4,280 4,141	1,624,589 1,576,193		1,435,895 1,393,025	335.52 336.41		928,373 869,266	877,497 841,724	57.3%	205.04 203.28	187.05 190.01
200601	2,236	3,975	1,512,504		1,336,655	336.29		915,209	915,958	60.2%	230.45	200.13
200602	2,195	3,877	1,469,277		1,298,355	334.90		430,881	446,654	60.8%	115.21	202.69
200603	2,133	3,768	1,438,743		1,271,339	337.41		794,063	819,351	60.3%	217.45	201.52
200604 200605	2,093 2,043	3,687 3,604	1,401,757 1,380,249		1,249,585	338.90 344.35		432,858 493,008	463,108 521,964	60.6% 59.2%	125.60 144.83	203.01 198.93
200606	1,992	3,497	1,344,787		1,241,064 1,219,270	348.63		806,011	804,152	60.9%	229.93	205.20
200607	1,956	3,434	1,304,547		1,193,118	347.47		520,788	544,016	59.3%	158.43	200.62
200608	1,905	3,342	1,283,273		1,183,614	354.16		352,976	376,430	53.2%	112.64	180.69
200609	1,868	3,282	1,258,153		1,170,219	356.56		491,791	501,641	53.2%	152.85	181.68
200610 200611	1,831 1,792	3,209 3,134	1,226,273 1,191,473		1,140,389 1,107,863	355.38 353.49		841,307 390,526	839,703 401,935	52.6% 50.5%	261.68 128.25	180.34 174.08
200611	1,750	3,134	1,159,920		1,107,863	350.88		758,284	773,505	51.1%	251.68	174.08
200701	1,718	3,032	1,124,750		1,045,924	344.92		525,798	536,726	49.5%	177.00	171.70
200702	1,688	2,915	1,088,975		1,012,737	347.37		168,269	180,756	48.6%	62.00	169.17
200703	1,657	2,844	1,061,935		987,592	347.27		507,659	513,457	47.4%	180.55	165.34
200704 200705	1,633 1,617	2,813 2,794	1,038,852 1,027,069		966,154 955,123	343.48 341.86		583,432 522,259	566,780 543,012	49.2% 50.4%	201.50 194.36	171.85 176.13
200705	1,597	2,753	999,981		929.868	337.75		347,144	368,284	48.1%	133.77	167.81
200707	1,576	2,708	980,733		912,053	336.82		283,221	307,828	47.3%	113.68	164.63
200708	1,544	2,665	960,902		893,578	335.32		445,076	452,955	49.1%	169.97	169.96
200709	1,520	2,615	933,834		868,606	332.13		353,924	370,191 726,500	49.2%	141.55	169.44
200710 200711	1,495 1,480	2,542 2,518	909,159 899,221		845,842 836,265	332.72 332.18		719,205 379,072	379,365	49.5% 50.5%	285.78 150.69	169.43 171.89
200712	1,448	2,464	884,588		822,870	333.93		491,785	494,836	49.1%	200.81	166.57
200801	1,424	2,422	857,479		797,510	329.32		445,455	467,829	49.6%	193.18	167.59
200802	1,404	2,393	833,836		785,325	328.17		207,782	229,504	51.1%	95.91	171.92
200803 200804	1,378 1,350	2,338 2,283	804,719 769,070		767,350 742,324	328.18 325.20		413,252 510,546	432,870 531,077	51.4% 52.2%	185.13 232.65	172.12 173.94
200805	1,330	2,250	737,718		720,725	320.27		548,768	549,731	53.5%	244.29	177.32
200806	1,306	2,217	712,738		704,578	317.84		459,348	474,650	55.9%	214.12	184.17
200807	1,290	2,183	702,954		702,954	322.03		486,398	496,677	59.1%	227.53	194.06
200808 200809	1,278 1,262	2,159 2,128	693,621 683,616		693,621 683,616	321.22 321.30		710,250 548,304	685,446 559,142	62.9% 66.2%	317.43 262.80	205.70 216.07
200809	1,262	2,120	664,380		664,380	317.44		669,252	680,671	67.0%	325.22	217.94
200811	1,225	2,054	663,226		663,226	322.85		637,341	603,302	70.9%	293.68	229.98
200812	1,211	2,035	653,562		653,562	321.11		323,365	331,510	70.4%	162.88	227.54
200901	1,184	1,998	638,071		638,071	319.34		403,512	417,532	71.2%	208.96	229.31
200902 200903	1,161 1,146	1,955 1,916	625,507 614,577		625,507 614.577	320.03 320.74	263.03	528,033 746,438	530,493 786,796	76.2% 82.0%	271.42 410.62	244.93 263.03
200903	1,139	1,903	604,865		604,865	317.79	267.51	611,425	542,863	83.6%	285.21	267.51
200905	1,121	1,868	599,172		599,172	320.70	271.28	255,919	539,868	84.7%	288.96	271.28
200906	1,099	1,842	590,667		590,667	320.71	278.16	2,807	538,908	86.8%	292.61	278.16
200907	1,066	1,786	573,466		573,466	321.00	284.20	0	529,756	88.7%	296.54	284.20
200908 200909	1,034 1,003	1,733 1,681	556,765 540,551		556,765 540,551	321.29 321.58	282.33 285.78	0	520,768 511,940	88.1% 89.2%	300.52 304.56	282.33 285.78
200909	973	1,630	524,809		524,809	321.88		0	503,270	88.5%	308.67	283.76
200911	944	1,582	509,525		509,525	322.17	284.93	0	494,755	88.9%	312.83	284.93
200912	915	1,534	494,687		494,687	322.46	298.82	0	486,391	93.2%	317.05	298.82
201001 201002	888 861	1,488 1,443	480,280 466,294		480,280 466,294	322.75 323.04	309.01 313.79	0	478,175 470,106	96.3% 97.7%	321.34 325.68	309.01 313.79
201002	835	1,443	452,714		452,714	323.04	305.61	0	462,180	97.7%	330.09	305.61
201004	810	1,358	439,530		439,530	323.63	309.65	Ö	454,394	96.2%	334.57	309.65
201005	786	1,317	426,730		426,730	323.92	313.77	0	446,746	97.4%	339.11	313.77
201006	763	1,278	414,303		414,303	324.21	318.01	0	439,234	98.6%	343.72	318.01
201007 201008	740 717	1,240 1,202	402,237 390,523		402,237 390,523	324.51 324.80	322.30 326.67	0 0	431,854 424,604	99.8% 101.1%	348.40 353.15	322.30 326.67
201009	696	1,166	379,151		379,151	325.09	331.09	0	417,483	102.4%	357.96	331.09
201010	675	1,131	368,109		368,109	325.39	335.58	0	410,486	103.7%	362.85	335.58
201011	655	1,097	357,389		357,389	325.68		0	403,613	105.0%	367.81	340.14
201012	635	1,064	346,981		346,981	325.98	344.77	0	396,861	106.3%	372.84	344.77

	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	14,067	5,210,878	4,609,322		3,036,820	2,877,076	55.2%
2005	36,397	60,553	22,729,083	20,094,797	331.86	11,988,948	11,505,619	50.6%
2006	24,367	41,882	15,970,956	14,489,834	345.97	7,227,701	7,408,417	46.4%
2007	18,973	32,663	11,910,001	11,076,611	339.11	5,326,843	5,440,688	45.7%
2008	15,459	26,555	8,776,920	8,579,171	323.07	5,960,062	6,042,408	68.8%
2009	12,190	21,429	6,872,662	6,872,662	320.72	2,548,134	6,403,339	93.2%
2010	6,477	15,186	4,924,242	4,924,242	324.26	0	5,235,735	106.3%

The MEGA Life and Health Insurance Company Group Projection Detail as of 06/30/09 Catastrophic Base and riders

Annual 7.00% Monthly On level Adj *Large Claims
0.57% FALSE No Adjustment Claim Trend

200411		Exposure	Premium	Rate Change	Adjusted Premlum	per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
1	3,163	5,885	1,284,755		1,284,755	218.33		966,401	966,401		164.23	
200412 200501	2,993 2,778	5,551 5,161	1,225,354 1,127,011		1,225,354 1,127,011	220.75 218.35		594,326 320,083	594,326 320,083		107.07 62.01	
200501	2,776	4,833	1,053,670		1,053,670	218.02		366,770	366,770		75.89	
200503	2,472	4,504	998,594		998,594	221.73		642,320	642,320		142.62	
200504	2,376	4,326	953,746		953,746	220.47		333,023	333,023		76.98	
200505	2,280	4,138	922,003		922,003	222.81		528,630	528,630		127.75	
200506	2,211 2,140	3,999	891,117 861,701		891,117 861,701	222.82 223.43		444,690	444,690		111.19	
200507 200508	2,140	3,857 3,717	833,931		833,931	223.43		622,499 939,252	622,499 939,252		161.40 252.70	
200509	1.994	3,592	801.880		801.880	223.22		425,118	425,118		118.34	
200510	1,936	3,482	776,926		776,926	223.15		554,316	554,316	57.4%	159.21	127.02
200511	1,886	3,379	757,540		757,540	224.21		458,526	458,526	55.6%	135.71	123.26
200512	1,824	3,264	733,705		733,705	224.81		417,262	417,262	56.5%	127.85	125.44
200601	1,750	3,128	702,367		702,367	224.58		432,541	432,541	59.9%	138.30	133.39
200602 200603	1,711 1,665	3,041 2,958	680,703 666,640		680,703 666,640	223.87 225.40		236,775 374,857	236,775 374,857	60.9% 60.2%	77.87 126.75	135.85 134.51
200604	1,639	2,898	653,089		653,089	225.33		246,306	246,306	61.2%	84.98	137.05
200605	1,593	2,827	643,268		643,268	227.54		262,578	262,578	60.1%	92.88	134.90
200606	1,559	2,760	624,078		624,078	226.14		318,659	318,659	60.5%	115.47	135.95
200607	1,533	2,709	607,519		607,519	224.28		247,731	247,731	57.9%	91.46	130.16
200608	1,490	2,638 2,591	598,216		598,216	226.78		186,583	186,583 220,679	50.5% 49.3%	70.73	113.47 110.92
200609 200610	1,461 1,432	2,591	587,077 570,944		587,077 570,944	226.61 225.58		220,679 404,925	404,925	49.3%	85.18 159.99	109.66
200611	1,398	2,471	553,561		553,561	224.06		223,996	223,996	46.9%	90.66	105.66
200612	1,361	2,418	537,760		537,760	222.38		349,609	349,609	47.2%	144.58	106.32
200701	1,336	2,386	523,472		523,472	219.37		221,229	221,229	45.5%	92.71	102.21
200702	1,314	2,302	507,071		507,071	220.27		88,246	88,275	44.5%	38.35	99.89
200703	1,294	2,252	494,203		494,203	219.43		265,321	265,447	44.0%	117.86	98.63
200704 200705	1,280 1,269	2,232 2,219	483,677 477,659		483,677 477,659	216.67 215.25		299,026 255,121	299,175 255,252	45.9% 46.9%	134.02 115.02	102.56 104.43
200706	1,254	2,189	464,360		464,360	212.18		158,494	158,565	45.6%	72.45	100.96
200707	1,239	2,159	456,023		456,023	211.18		143,035	143,090	45.0%	66.26	99.23
200708	1,219	2,127	446,643		446,643	209.98		207,879	207,973	46.5%	97.77	101.81
200709	1,202	2,091	435,225		435,225	208.13		198,331	198,410	47.3%	94.88	102.86
200710	1,183	2,034	424,599		424,599	208.76		381,954	382,095	48.1%	187.86	103.91
200711 200712	1,169 1,147	2,014 1,980	417,716 412,725		417,716 412,725	207.44 208.48		182,251 224,919	182,474 225,097	48.5% 47.4%	90.62 113.70	104.13 101.10
200801	1,126	1,942	398,776		398,776	205.38		224,424	224,621	48.5%	115.68	102.99
200802	1,110	1,917	388,689		388,689	202.74		105,769	105,860	50.0%	55.22	105.27
200803	1,092	1,880	375,734		375,734	199.91		220,972	221,152	50.2%	117.66	105.06
200804	1,070	1,836	359,417		359,417	195.72		253,790	254,776	50.6%	138.74	104.95
200805	1,053	1,811	346,648		346,648	191.42		281,168	282,527	52.5%	156.01	107.87
200806 200807	1,038 1,026	1,785 1,761	336,710 331,314		336,710 331,314	188.68 188.16		237,535 211,336	238,583 212,845	55.6% 58.5%	133.69 120.88	113.11 118.07
200808	1,016	1,742	327,108		327,108	187.79		344,863	348,842	63.2%	200.27	126.25
200809	1,002	1,717	322,465		322,465	187.85		248,131	251,824	66.0%	146.70	130.74
200810	982	1,684	312,389		312,389	185.50		326,849	333,350	66.6%	197.95	130.60
200811	969	1,652	312,412		312,412	189.08		288,799	297,342	70.9%	179.96	138.07
200812 200901	958 939	1,636 1,613	307,364 301,499		307,364 301,499	187.84 186.95		191,082	197,893 231,113	72.1% 74.0%	120.94 143.31	139.01 141.50
200901	939	1,573	293,993		293,993	186.95		217,063 230,058	254,846	74.0%	162.06	151.05
200903	906	1,538	288,573		288,573	187.65	159.49	290,506	341,238	84.5%	221.90	159.49
200904	898	1,528	285,142		285,142	186.57	162.49	311,346	265,600	86.5%	173.78	162.49
200905	885	1,499	282,875		282,875	188.67	164.12	133,098	264,171	87.5%	176.19	164.12
200906	867	1,477	278,470		278,470	188.56	168.01	727	263,519	89.5%	178.44	168.01
200907	841	1,432	270,360		270,360	188.73	173.32		259,218	92.4% 91.4%	180.96	173.32
200908 200909	816 791	1,390 1,348	262,486 254,842		262,486 254,842	188.90 189.08	171.58 174.97		254,990 250,834	93.2%	183.51 186.10	171.58 174.97
200910	768	1,346	247,421		247,421	189.25	173.81		246,748	92.4%	188.73	173.81
200911	745	1,268	240,215		240,215	189.42	174.51		242,731	92.7%	191.40	174.51
200912	722	1,230	233,220		233,220	189.59	181.00		238,782	96.1%	194.11	181.00
201001	701	1,193	226,428		226,428	189.76	185.75		234,899	98.5%	196.86	185.75
201002 201003	680 659	1,157 1.123	219,834 213,432		219,834 213,432	189.93 190.10	189.01 186.79		231,083 227,330	100.1% 98.8%	199.65 202.48	189.01 186.79
201003	639	1,123	207,216		207,216	190.10	186.79		227,330	100.0%	202.48	189.37
201004	620	1,056	207,216		207,216	190.28	192.01		220,014	100.0%	208.28	192.01
201006	602	1,025	195,323		195,323	190.62	194.73		216,447	102.7%	211.24	194.73
201007	584	994	189,635		189,635	190.79	197.49		212,941	104.1%	214.24	197.49
201008	566	964	184,112		184,112	190.97	200.29		209,494	105.4%	217.29	200.29
201009	549	935	178,750		178,750	191.14	203.13		206,104	106.8%	220.39	203.13
201010 201011	533 517	907 880	173,545 168,491		173,545 168,491	191.31 191.48	206.01 208.94		202,771 199,495	108.3% 109.7%	223.53 226.72	206.01 208.94
201011	501	854	163,584		163,584	191.46	211.91		196,273	111.2%	229.96	211.91

	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0			0	0	0.0%
2004	0	11,435	2,510,109	2,510,109			1,560,727	1,560,727	62.2%
2005	29,041	48,251	10,711,825	10,711,825	222.00		6,052,490	6,052,490	56.5%
2006	19,055	32,968	7,425,222	7,425,222	225.23		3,505,239	3,505,239	47.2%
2007	14,906	25,985	5,543,373	5,543,373	213.33		2,625,804	2,627,082	47.4%
2008	12,255	21,362	4,119,026	4,119,026	192.82		2,934,718	2,969,615	72.1%
2009	9,618	17,203	3,239,095	3,239,095	188.29		1,182,799	3,113,790	96.1%
2010	5,110	12,177	2.321.530	2,321,530	190.65		0	2.580.491	111.2%

The MEGA Life and Health Insurance Company Group Projection Detail as of 06/30/09

Scheduled Base and Riders

	Assumptions				
	Annual	Monthly	On level Adj	*Large Claims	
Claim Trend	7.00%	0.57%	FALSE	No Adjustment	

Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200411	756	1,340	216,401		216,401	161.50		70,459	70,459		52.59	
200412 200501	727 687	1,292 1,221	210,647 203,201		210,647 203,201	163.04 166.49		70,945 122,563	70,945 122,563		54.91 100.42	
200501	656	1,176	194,102		194,102	165.00		61,304	61,304		52.11	
200503	632	1,138	188,907		188,907	166.03		93,165	93,165		81.88	
200504	607	1,098	183,603		183,603	167.15		115,735	115,735		105.36	
200505	585	1,052	178,546		178,546	169.68		87,071	87,071		82.75	
200506	564	1,014 986	172,637		172,637	170.32		39,966	39,966		39.43	
200507 200508	548 542	969	169,449 166,860		169,449 166,860	171.82 172.15		64,743 130,588	64,743 130,588		65.65 134.73	
200509	530	945	162,853		162,853	172.37		76,894	76,894		81.39	
200510	522	924	160,094		160,094	173.27		107,240	107,240	47.1%	116.06	79.11
200511	512	901	157,091		157,091	174.38		102,911	102,911	50.0%	114.24	84.39
200512	499	877	153,450		153,450	174.93		86,045	86,045	52.0%	98.09	88.46
200601 200602	486 484	847 836	148,879 146,033		148,879 146,033	175.73 174.63		65,052 31,464	65,052 31,464	50.6% 50.3%	76.79 37.63	86.41 86.37
200603	468	810	142,727		142,727	174.03		76,858	76,858	50.7%	94.84	87.44
200604	454	789	135,420		135,420	171.69		33,452	33,452	47.6%	42.41	82.39
200605	450	777	133,169		133,169	171.40		30,976	30,976	45.8%	39.87	79.26
200606	433	738	132,443		132,443	179.56		128,344	128,344	51.7%	174.00	89.87
200607	423	725	126,804		126,804	174.90		55,656	55,656	52.4%	76.77	91.29
200608	415	704 691	124,166		124,166	176.33		39,242	39,242 78,506	48.4% 49.7%	55.73	84.49
200609 200610	407 399	678	121,174 119,211		121,174 119,211	175.29 175.84		78,506 48,626	48,626	49.7% 47.4%	113.57 71.72	86.88 82.91
200611	394	664	116,954		116,954	176.27		20,231	20,231	43.4%	30.49	76.01
200612	389	655	115,198		115,198	175.83		71,936	71,936	43.6%	109.80	76.32
200701	382	646	109,876		109,876	170.03		72,580	72,580	45.2%	112.32	78.95
200702	374	613	107,333		107,333	175.00		22,980	22,980	45.8%	37.47	80.02
200703 200704	363 353	592 581	105,749 103,682		105,749 103,682	178.74 178.60		29,407	29,407	43.7% 44.6%	49.71 57.22	76.40 78.34
200704	348	575	103,662		103,082	178.60		33,220 39,345	33,220 39,345	46.2%	68.46	81.42
200706	343	565	101,799		101,799	180.30		44,779	44,779	41.1%	79.31	72.39
200707	337	548	99,636		99,636	181.68		34,076	34,076	40.3%	62.14	71.21
200708	325	538	97,871		97,871	182.00		53,880	53,880	42.2%	100.19	74.82
200709	318	524	94,773		94,773	180.82		24,805	24,805	38.9%	47.32	69.08
200710 200711	312 311	508 504	92,122 93,011		92,122 93,011	181.24 184.61		31,199 43,710	31,202 43,710	38.3% 41.0%	61.38 86.76	68.27 73.29
200711	301	485	89,574		89,574	184.85		49,593	49,593	40.0%	102.35	71.81
200801	298	480	88,783		88,783	184.96		13,668	13,668	35.7%	28.47	64.60
200802	294	476	86,073		86,073	180.86		12,525	12,525	35.5%	26.32	64.35
200803	286	459	82,934		82,934	180.80		17,489	17,489	35.1%	38.13	63.81
200804 200805	280 277	446 439	79,169 74,211		79,169 74,211	177.38 168.89		21,688 11,803	21,688 11,805	34.9% 33.3%	48.59 26.87	63.33 60.15
200803	268	439	69,886		69,886	161.70		9,143	9,145	30.9%	21.16	55.41
200807	264	422	69,575		69,575	164.83		68,897	68,899	35.2%	163.23	62.73
200808	262	417	68,464		68,464	164.01		39,218	39,219	34.8%	93.95	61.46
200809	260	411	67,819		67,819	165.01		64,274	64,499	39.9%	156.93	69.97
200810	259	409	67,215		67,215	164.37		63,422	66,400	44.7%	162.37	77.81
200811 200812	256 253	402 399	66,271 65,795		66,271 65,795	164.85 164.90		57,996 12,778	61,401 13,149	47.9% 45.1%	152.74 32.96	82.66 77.00
200901	245	385	62,779		62,779	162.89		9,030	9,518	46.0%	24.70	77.62
200902	243	382	63,011		63,011	164.94		64,305	72,234	54.4%	189.08	91.01
200903	240	378	61,969		61,969	163.81	113.75		122,178	68.6%	322.97	113.75
200904	241	375	59,797		59,797	159.46	120.06		44,190	73.1%	117.84	120.06
200905	236	369	58,418		58,418	158.31	128.50		43,713	78.7%	118.46	128.50
200906 200907	232 225	365 354	57,809 56,125		57,809 56,125	158.41 158.55	137.62 133.94		43,485 42,429	84.4% 82.4%	119.16 119.86	137.62 133.94
200907	218	343	54,491		54,491	158.70	136.58		41,398	84.2%	120.57	136.58
200909	212	333	52,904		52,904	158.84	133.59		40,393	82.6%	121.28	133.59
200910	205	323	51,363		51,363	158.98	130.07	0	39,411	80.7%	121.99	130.07
200911	199	313	49,867		49,867	159.13	127.43		38,454	79.3%	122.71	127.43
200912 201001	193 187	304 295	48,415 47,005		48,415 47,005	159.27 159.42	136.06 145.59		37,520 36,609	84.9% 91.1%	123.43	136.06
201001	187		47,005		47,005	159.42			35,720	87.8%	124.16 124.89	145.59 140.01
201002	176	277	44,307		44,307	159.70	121.42		34,852	76.4%	125.62	121.42
201004	171	269	43,017		43,017	159.85	122.12		34,006	76.8%	126.36	122.12
201005	166	261	41,764		41,764	159.99	122.83	0	33,180	77.2%	127.11	122.83
201006	161	253	40,548		40,548	160.14	123.56		32,374	77.6%	127.86	123.56
201007 201008	156 151	246 238	39,367		39,367	160.28	124.28 125.01		31,588 30,820	78.0% 78.3%	128.61 129.37	124.28 125.01
201008	147	238	38,221 37,108		38,221 37,108	160.43 160.57	125.01		30,820	78.3% 78.7%	130.13	125.01
201010	143	224	36,027		36,027	160.72			29,342	79.1%		126.49
201011	138	217	34,978		34,978	160.86	127.24	0	28,629	79.5%	131.67	127.24
201012	134	211	33,959		33,959	161.01	127.99	0	27,934	79.9%	132.44	127.99

	Policy Counts	Exposure	Earned Premium		Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	2,632	427,047	427,047		141,404	141,404	33.1%
2005	7,356	12,301	2,090,794	2,090,794	169.96	1,088,226	1,088,226	52.0%
2006	5,312	8,914	1,562,178	1,562,178	175.25	680,343	680,343	43.6%
2007	4,067	6,678	1,198,332	1,198,332	179.44	479,574	479,577	40.0%
2008	3,204	5,193	886,194	886,194	170.65	392,901	399,886	45.1%
2009	2,571	4,226	676,948	676,948	160.21	240,133	574,923	84.9%
2010	1,367	3,009	481,938	481,938	160.16	0	385,123	79.9%

Exhibit 1 In Force Business, Average Monthly Premiums in Maine Small Group Inforce as of 2009 06 Revised 9/23/2009

Reviseu 3/23/2003						Average Mon per In	thly Premium sured	
		Number of Policies	Number of Insureds	Annualized Premium	Percent of Premium	Current 2009 06	Proposed	Average Percent Change
Schedule	25147 (5/92)-P (Rev. 8/02)	19	31	38,270	0.9%	102.88	102.88	0.00%
	25311/GHP7392CERT	107	149	220,224	5.4%	123.17	123.17	0.00%
	GHP 3 984 CERT	7	12	11,280	0.3%	78.33	78.33	0.00%
	GHP 5 788 CERT	12	21	27,472	0.7%	109.01	109.01	0.00%
	25875-C-ME	229	151 364	156,768 454,013	3.9% 11.2%	86.52 103.94	86.52	0.00%
		229	304	454,015	11.2/0	103.94		0.00 /6
Catestrophic	25312/ GHP 8 991 CERT (Rev. 10-91)	18	28	69,372	1.7%	206.46	274.59	33.00%
	25313/PMH 1190 CERT	133	238	430,353	10.6%	150.68	200.4	33.00%
	PMH2NSFCERT	399	637	1,287,912	31.8%	168.49	224.09	33.00%
	GHP2883CERT	3	4	6,264	0.2%	130.5	173.57	33.00%
	GHP 4 188 CERT	1	1	2,508	0.1%	209	277.97	33.00%
	GHP6788CERT	11	15	47,373	1.2%	263.18	350.03	33.00%
	25876-C-ME	296	535	724,164	17.9%	112.8	150.02	33.00%
		861	1,458	2,567,946	63.5%	146.77		33.00%
Air	25902	204	354	4,320	0.1%	1.02	1.02	0.00%
Ambulatory Care	25216	365	608	311,544	7.7%	42.7	42.7	0.00%
	25330	68	110	62,774	1.6%	47.56	47.56	0.00%
	\25326	110	155	124,008	3.1%	66.67	66.67	0.00%
	25885	328	578	182,100	4.5%	26.25	26.25	0.00%
	ACR1 1189	13	17	9,943	0.2%	48.74	48.74	0.00%
		884	1,468	690,369	17.1%	39.19		0.00%
Chemotherapy	25149	14	24		0.1%	12.83	12.83	0.00%
	25887	69	111	12,492	0.3%	9.38	9.38	0.00%
	25327	134	188	39,209	1.0%	17.38	17.38	0.00%
	25331	414	691	166,006	4.1%	20.02	20.02	0.00%
D (05450	631	1,014	221,404	5.5%	18.2	40.44	0.000/
Doctors office	25456	71	93	11,280	0.3%	10.11	10.11	0.00%
	25886	114 185	212 305	30,468 41,748	0.8% 1.0%	11.98 11.41	11.98 11.41	0.00%
ER	25908	153	259	25,536	0.6%	8.22	8.22	0.00%
Mental Health	25930-ME	1	3		0.0%	14.67	14.67	0.00%
Maternity	25323-ME	4	14	0	0.0%	0	0	0.00%
Large Claim Rider	CEB 1 788	5	6	24,084	0.6%	334.5	334.5	0.00%
Same day Surgery	25433	3	7	888	0.0%	10.57	10.57	0.00%
ACE	25890	44	66	15,780	0.4%	19.92	19.92	0.00%
ACE	25890	53	99	19,512	0.4%	16.42	16.42	0.00%

The following exhibits are hereby submitted in accordance with rate filing requirements on behalf of The MEGA Life and Health Insurance Company in North Richland Hills, Texas (NAIC # 97055). This memorandum has been prepared for the purpose of demonstrating compliance with regulatory authority and may not be appropriate for other purposes.

A. Scope and Purpose of Filing

This filing contains rate pages for all small group products with in force business. The purpose of this filing is to file rate adjustments according to the requirements of Maine as set forth in Title 24-A M.R.S.A., 2808-B.

An increase in rates on the catastrophic forms: 25312/GHP 8 991 CERT (Rev. 10-91), 25313/PMH 1 190, PMH 2 NSF CERT, GHP 2 883 CERT, GHP 4 188 CERT, GHP 6 788 CERT, and 25876-C-ME of 33% is requested.

B. Description of Benefits

Form 25147 (5/92)-P (Rev. 8/02) provides benefits for services rendered while confined in a hospital, same-day surgery facility, or on an outpatient basis.

Form 25875-C-ME provides benefits for Hospital Room and Board, Hospital Intensive Care, Miscellaneous In-Hospital Expenses, Surgery, Assistant Surgeon, Anesthesiologist, Outpatient Surgery Facility, Second Physician's Surgical Opinion, Physician Visits while Hospital Confined and Ambulance Transportation.

Forms 25876-C-ME and 25313/PMH 1 190 provide benefits for Hospital Room and Board, Hospital Intensive Care, Miscellaneous Hospital Expenses, Same-Day Surgical Facility Care, Doctor's Visits and Ambulance Services.

Form PMH 2 NSF CERT provides benefits for hospital inpatient expenses.

Form 25311/GHP 7 392 CERT provides hospital coverage on a daily room and board basis.

Form 25312/GHP 8 991 CERT Rev. (10-91) provides benefits for Hospital Room and Board, Hospital Intensive Care/Cardiac Care, Hospital Miscellaneous Charges, Inpatient Physician Visits, Surgeon benefits, Assistant Surgeon benefits, Anesthesiologist, Radiology and Pathology and Same Day Surgery Facility.

Form 25314 provides reimbursement for certain stated medical expenses due to accidental injury. Benefits are provided for serves rendered while confined in a hospital or same-day surgery facility.

Forms GHP 2 883 CERT, GHP 4 188 CERT and GHP 6 788 CERT provide benefits, subject to the provisions of the Group Policy, if an Insured Person incurs covered expenses resulting from and injury or sickness.

Forms GHP 3 984 CERT and GHP 5 788 CERT provide benefits for basic hospital expenses, included inpatient expenses.

Forms GHP 2 883 CERT, GHP 3 984 CERT, GHP 4 188 CERT, GHP 5 788 CERT, GHP 6 788 CERT and 25311/GHP 7 392 CERT were originally issued by PFL Life Insurance Company and have since been assumed by MEGA.

Rider forms 25216, 25885 and ACR 1 1189 provide benefits for diagnostic X-Rays, laboratory and pathological exams, and physical, occupational or speech therapy, when incurred in a hospital emergency room or outpatient facility, same-day surgery facility or doctor's office or clinic.

Rider forms 25326/TTR 1 292 and 25330/PTTR 290 provide benefits for laboratory and pathological exams, and physical, occupational and speech therapy services provided in hospital emergency rooms, outpatient facilities doctor's offices or clinics, and same-day surgery facilities.

Rider forms 25149, 25327/GCR 2 1284, 25331/PGCR 190 and 25887 provide benefits for actual expenses incurred by an Insured Person during an outpatient hospital stay for the treatment of cancer by radiation therapy or chemotherapy.

Rider forms 25456 and 25886 provide benefits for medically necessary visits to the physician's office or clinic and for related care serviced provided by the Doctor to the Insured Person as a part of such visit.

Rider form 25908 provides benefits for emergency room treatment received for a medical emergency.

Rider form 25930-ME provides benefits for the treatment and diagnosis of psychotic disorders (including schizophrenia), dissociative disorders, mood disorders, anxiety disorders, personality disorders, paraphilias, Attention Deficit and disruptive behavior disorders, pervasive developmental disorders, tic disorders, eating disorders (including bulimia and anorexia) and substance abuse related disorders.

Rider form 25323-ME/GMB 3 991 provides benefits for medical expense incurred as a result of normal pregnancy, childbirth and routine newborn care.

Rider form CEB 1 788 provides benefits for 100% of the covered expenses in excess of the Catastrophic Deductible stated in the certificate schedule when the rider is attached to form GHP 5 788 CERT.

Rider form 25433 provides benefits for Same-Day Surgery Facility Care and surgery expenses.

Rider form 25890 provides benefits for 100% of covered expenses incurred during the remainder of a confinement period, up to the aggregate amount, once an Insured Person's covered expense under the base plan total the accumulated covered expense amount.

Rider from 25902 provides benefits for air ambulance transportation to the nearest available medical facility that can provide adequate care in the event of a medical emergency.

C. Proposed Effective Date

The proposed effective date of this rate change is January 1, 2010 or upon approval. Inforce certificates, after a 60-day notice of approved rate increase, the change becomes effective for each certificate on its semi-annual anniversary. There are not automatic increase in any of the forms referenced by this actuarial memorandum.

D. In Force Business, Average Monthly Premiums in Maine

See attachment In Force Business

E. Morbidity & Experience

The experience is based on the claim data paid through March 2009. The projection period relies on the data through June 2009. The experience is based on the date of service as defined when services are rendered by a medical professional or facility. The data is based on the forms listed above and is for policies issued in the state of Maine.

Large claim adjustments were made for the amounts over \$100,000 for catastrophic plans and \$50,000 for scheduled plans. The data was adjusted for large claims by removing large claims in the experience period and adding back a pooling charge. The pooling charge is determined by totaling all excess claims for all calendar years and dividing by premium over the same period. To determine if the claims reach this threshold, paid claims are accumulated per person over a 12 month time period. Because the small group blocks are becoming less credible and due to the shift in claim activity, the last two years have also been looked at for the purposes of the rate adjustment. The use of two years of experience helps to stabilize the claim costs. Without the use of the two years of experience, there would have been significant increases in premiums based on the calculations. If claims costs continue at the current higher levels, the rate increase for 2011 will likely be higher than those proposed for 2010, especially for the scheduled plans.

F. Medical Trend Assumptions

Medical trend has been based on the actual data of the products based on the base and riders. The schedule plan has been set at 7%. Catastrophic has been set at 20.5% and the riders vary form 0 to 10% and are shown on exhibit 2010 Small Group MEGA Rate Calculation 1 year.

G. Mortality

Not applicable.

H. Issue Age Range

All issue ages are allowed. The most prevalent issue ages are 19 - 64.

I. Rate History (since 1/1/2000)

See attachment Rate History

J. Renewability

All certificates are guaranteed renewable. Riders follow the renewability of the certificate to which they are attached.

K. Loss Ratio Requirements

The minimum required loss ratio for small group business is 75%.

L. Premium Classes

Premium varies by attained age, benefit level, and 3-digit zip code of residence. Area factors are located on the following rate pages.

M. Marketing Method

These products were sold to small employers by general agencies primarily on a one-to-one basis, but the company is not currently marketing small group products in Maine.

N. Actuarial Certification

I certify, to the best of my knowledge and judgment, that this rate filing is in compliance with the applicable laws and regulations of this state, and that the rates are not excessive, inadequate, or unfairly discriminatory.

9/25/2009
Date
Virgil Meier, FSA, MAAA

Director Actuarial

Maine 2010 Small Group Filing Table of Contents Revised 9/23/2009

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Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number:

Objection Letter

Objection Letter Status Pending
Objection Letter Date 09/17/2009
Submitted Date 09/17/2009
Respond By Date 10/01/2009

Dear Virgil Meier,

Thank you for using SERFF to file your forms in Maine. Using SERFF expedites the review of filings. I am sorry to note that this filing is not approved for use in Maine at this time. Please review and respond to the issues noted below.

- 1) The statement in the memorandum (item J, p. 9) that the rates are "conditionally renewable" must be changed to state that the rates are "guaranteed renewable"; MRSA Title 24-A, §2850-B identifies the circumstances in which a policy does not have to be renewed. D.16 of the checklist has the link to the statute.
- 2) Provide and Maine experience for the small group block of business in total (Scheduled base, Catastrophic base, and riders), as well as Scheduled base with riders and Catastrophic base with riders separately, for each of the past three calendar years as required by Rule 940 6.F.6. (Checklist D.13).
- 3) Comply with Rule 940, §11 (checklist G.13) regarding expenses and investment income (see filing p. 10: total block of small group business is 2,572 insureds in-force)
- 4) Provide a statement that no "automatic trend increases" are applied to any of the Scheduled base rates, the Catastrophic base rates, or any of the riders identified in this filing.
- 5) Provide a statement regarding method of implementation of rate changes as required by checklist C.5 (effective date was provided but not method of implementation]).
- 6) A. Plan factors: specify plan rate relationships (single, two person, family, etc)—or sample relationships for various combinations and provide sample calculations of several commonly marketed plans (both Scheduled base and Catastrophic base plans, each with commonly marketed riders. Note: absent representative plan rates, there are no calculations showing how rates are constructed or the rate relationships thereof).
- B. Area factors: provide documentation in support of the variety of area factors in base plans and riders
- C. Provide an explanation of "Discount Points" and how they are applied?
- D. Describe the "ACE" rider.

Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number:

E. Review filing to ensure identification and accurate descriptions and classifications (i.e., scheduled base, catastrophic base and/or riders) of forms identified in this rate filing. Ensure that the form identification and classification in the Transmittal Document (p.5), the "RE:" section of the Actuarial Memorandum (p.6), and the Scope and Purpose of Filing and Description of Benefits (p.7) are consistent among the three locations and are fully described and classified as to "Scheduled base" or "Catastrophic base" in the "Description of Benefits" section. [Example: Page 5, 6, and 7 mention "GHP 2 883 Cert"; but page 7 also mentions "GHP 2 883" in two locations; we require clarification of what small group policy forms and/or "certs" are included in this filing and the classification of each as to scheduled base or catastrophic base.

Please review the issues noted above and submit your response and amended filing to my attention within 14 days of the date of this objection letter. If the Bureau of Insurance does not hear from you within 14 days the filing will be disapproved. If the company needs an extension for good cause, in accordance with Title 24-A M.R.S.A. §2412(2) the Superintendent may grant an additional 30 days in which to submit an amended version. The request for an extension must be in writing, must contain justification for the extension request, received here in the Bureau by any means before the 14 day deadline has lapsed, and must contain a declaration that no form in the filing will be deemed approved by the company before the amended filing is acted on by the Bureau.

Sincerely,

William Bremer (LH)

Response Letter

Response Letter Status Submitted to State

Response Letter Date 09/25/2009 Submitted Date 09/25/2009

Dear William Bremer (LH),

Comments:

Please see responses to prior inquiries.

Response 1

Comments: 1. This has been corrected in the actuarial memo.

2. The combined experience has been included under exhibit Obj 2.1 and exhibit Obj 2.2. Exhibit Obj 2.1 is unadjusted for large claims, while exhibit Obj 2.2 contains adjustments for large claims. Exhibit Obj 2 Cat B&R contains the experience for the Catastrophic base plan and riders associated with it. Exhibit Obj 2 Sch B&R contains the experience for the scheduled plans and the associated riders. These two exhibits are based on no adjustments for large claims. If

Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number:

these two projections are combined, the results will differ slightly from Exhibit Obj 2.1 due to the projection of the riders split apart by their appropriate base forms.

- 3. In the filing, Exhibit 1 (page 10) was reformatted to combined the base products by Schedule and Catastrophic, however, the data was not updated and is not reflective of the current situation. An updated exhibit with the correct numbers has been included. The current data shows that the exposure for the catastrophic and schedule plans is 1,822. This is below the required level of 2,000, no additional information on expenses and investment income is being provided.
- 4. This has been added to item C of the actuarial memorandum found on page 8.
- 5. This has been added to item C of the actuarial memorandum found on page 8.
- 6. A. All forms are rated individually, this means that each person of a group is rated separately and then totaled to get the premium rate for the group.

The following forms are rated on some "type" of family tier rating.

GHP 2 883 Cert (individual, individual and one child, family);

The following riders are rated on an individual/single – family tier rating:

25216, 25326/TTR 1 292, 25330 /PTTR 290, 25902, ACR 1 1189, 25149, 25327/GCR 2 1284, 25331/PGCR 190 rider 25456 is based on individual, couple, single parent and family

- B. These forms were issued at various times in the past, each form was priced based on the appropriate area factors at the time policies were issued. In an attempt to minimize rate changes to the inforce certificates of closed forms, rates for area factors are not changed once the form become closed to new issues.
- C. Discount points were a method to simplify the rate calculations. This was particularly important years ago when some of these forms were issued. The agent would provide a quote for smaller employers at the time of sale. The agent would total the points for each of the benefit options selected, these points were then used in the discount table to determine the "discount" applied to the base rate. For example, form 25147 on page 36, a non smoker (3 points) \$2,500 deductible (11 points), area (5 points) would equal 19 points. This would result in a factor of .38 that would be applied to the base rate.
- D. Rider form 25890 provides benefits for 100% of covered expenses incurred during the remainder of a confinement period, up to the aggregate amount, once an Insured Person's covered expense under the base plan total the accumulated covered expense amount. This rider is attached to the form 25875-C ME.

Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

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TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number:

E. We have reviewed all references to the form names and they are all consistent.

Changed Items:

No Supporting Documents changed.

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Sincerely,

Aliya Panjwani, Ashley Toner, Chanel Orallo, David Beimesch, EDS EDSSupport, Eliseo Rodriguez, Joanna Gulling, Kendall Daniels, Liz Hart, Sean Casey, Sergei Mordovine, Sommay Khounlo, Tony Huang, Yan Yuan

Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number:

Objection Letter

Objection Letter Status Pending
Objection Letter Date 09/11/2009
Submitted Date 09/25/2009
Respond By Date 09/25/2009

Dear Virgil Meier,

Thank you for using SERFF to file your forms in Maine. Using SERFF expedites the review of filings. I am sorry to note that this filing is not approved for use in Maine at this time. Please review and respond to the issues noted below.

Please provide, as "xls" attachments to one or more direct email(s) to me at <William.A.Bremer@Maine.gov>, all of the Excel spreadsheets of the several "Group Projection Detail" pages included in the filing that are used to support the proposed rate action. Of particular interest are the developments of 2009 and 2010 forecasted earned income and of projected incurred claims. I believe these pages (as numbered in the filing) include at a minimum: page 17, page 18, page 21, page 22, page 23, page 24 and page 25. Please also provide, as an attachment to a SERFF "Filing Correspondence" reply to this objection letter, a discussion of the reason(s) for the forecasted deterioration of claims experience for each "projection detail" page (except the air ambulance rider) expected in late 2009 and 2010 relative to the experience generally observed from late 2004 up to mid/late 2008.

Please review the issues noted above and submit your response and amended filing to my attention within 14 days of the date of this objection letter. If the Bureau of Insurance does not hear from you within 14 days the filing will be disapproved. If the company needs an extension for good cause, in accordance with Title 24-A M.R.S.A. §2412(2) the Superintendent may grant an additional 30 days in which to submit an amended version. The request for an extension must be in writing, must contain justification for the extension request, received here in the Bureau by any means before the 14 day deadline has lapsed, and must contain a declaration that no form in the filing will be deemed approved by the company before the amended filing is acted on by the Bureau.

Sincerely,

William Bremer (LH)

Response Letter

Response Letter Status Submitted to State

Response Letter Date 09/25/2009 Submitted Date 09/25/2009

Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number:

Dear William Bremer (LH),

Comments:

Response 1

Comments: The response to this objection will be emailed to you along with the objections dated 9/17/09.

Changed Items:

No Supporting Documents changed.

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Sincerely,

Aliya Panjwani, Ashley Toner, Chanel Orallo, David Beimesch, EDS EDSSupport, Eliseo Rodriguez, Joanna Gulling, Kendall Daniels, Liz Hart, Sean Casey, Sergei Mordovine, Sommay Khounlo, Tony Huang, Yan Yuan

Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number:

Note To Reviewer

Created By:

Eliseo Rodriguez on 10/01/2009 01:18 PM

Last Edited By:

Eliseo Rodriguez

Submitted On:

10/01/2009 01:19 PM

Subject:

Small Group Rate Filing filed 8/31/09

Comments:

Mr. Bremer,

All of the necessary documents, including the excel spreadsheet, are attached in this SERFF filing. Please let us know if you still need for us to send you the excel spreadsheet separately to your email address.

Regards,

Eliseo Rodriguez

Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number: /

Note To Filer

Created By:

William Bremer (LH) on 10/01/2009 11:16 AM

Last Edited By:

William Bremer (LH)

Submitted On:

10/01/2009 12:01 PM

Subject:

Small Group Rate Filing filed 8/31/09

Comments:

Dear Mr. Rodriquez:

I received your responses to my two SERFF "objection letters." To date I have not received the experience Excel spreadsheet or the corrections noted in your response to my 9/11 or 9/17 requests. In your response to my 9/11 objection letter, you state that "The response to this objection will be emailed to you along with the objections dated 9/17/09." Please submit the responses to the 9/17/09 objection letter on SERFF. Sending these responses directly to me will only slow the review process. In the case of the response to the 9/11 objection letter, you may attach the experience report to a direct email to me <William.A.Bremer@maine.gov> because SERFF does not accept Excel document submissions.

Thank you,

W. Bremer

Rate/Rule Schedule

Schedule Document Name: Affected Form Rate Rate Action Information: Attachments

Item Numbers: Action:*

Status: (Separated with

commas)

ME Small Group 2010 New ME Small Group

rate sheets 2010 rate file doc

7 rate sheets.pdf

The MEGA Life and Health Insurance Company Group Basic Hospital Medical Expense Policy 25147 (5/92)-P (Rev. 8/02) Small Group

Monthly Premium: Round((Base Rate * Age Factor *DRB Factor * Misc Factor + Surgical)*Discount Point Factor,2)

Age F	actors
Dependent Child	0.295
0-19	0.803
20	0.803
21	0.803
22	0.804
23	0.804
24	0.804
25	0.804
26	0.807
27	0.816
28	0.823
29	0.831
30	0.839
31	0.843
32	0.852
33	0.857
34	0.864
35	0.873
36	0.879
37	0.891
38	0.900
39	0.908
40	0.918
41	0.924
42	0.933
43	0.942
44	0.950
45	0.960
46 47	0.970 0.978
47	0.978
49	0.983
50	0.998
51	1.005
52	1.012
53	1.027
54	1.041
55	1.056
56	1.070
57	1.082
58	1.101
59	1.116
60	1.135
61	1.149
62	1.166
63	1.187
64	1.200

Base Rate	\$201	.94
base rate	\$ 2 0	ı

Tobacco	Use*
Smoker	3
Non-Smoker	3

* Adult only

Area Factors	– Maine
039-049	5

Deductible				
\$1,000	7			
\$1,500	9			
\$2,500	11			

Marital Status	
Married	0
Unmarried	0

Discount Points	Factor
0	1.00
1	0.95
2	0.90
3	0.86
4	0.81
5	0.77
6	0.74
7	0.70
8	0.66
9	0.63
10	0.60
11	0.57
12	0.54
13	0.51
14	0.49
15	0.46
16	0.44
17	0.42
18	0.40

Discount Points	Factor
19	0.38
20	0.36
21	0.34
22	0.32
23	0.31
24	0.29
25	0.28
26	0.26
27	0.25
28	0.24
29	0.23
30	0.21
31	0.20
32	0.19
33	0.18
34	0.17
35	0.17
36	0.16
1	

Community Rate:	\$77	
Lowest rate	\$62	80.2%
Highest Rate	\$92	119.8%

The MEGA Life and Health Insurance Company Group Basic Hospital Medical Expense Policy 25147 (5/92)-P (Rev. 8/02) Small Group

DRB	Adult	Child
\$200	0.6990	0.6744
\$300	0.8526	0.8140
\$400	1.0000	1.0000
\$500	1.1474	1.1628
\$600	1.2820	1.3256

Miscellaneous Benefit (Double and Triple the DRB)

Option	Factor
Double	1.05
Triple	1.10

Surgical Benefit (Double and Triple the DRB)

DOUBLE

	DRB				
Age	\$200	\$300	\$400	\$500	\$600
Dependent Child	\$3.00	\$5.00	\$5.00	\$8.00	\$10.00
Age 0-45	\$17.00	\$22.00	\$25.00	\$28.00	\$31.00
Age 46-64	\$26.00	\$32.00	\$37.00	\$43.00	\$48.00

TRIPLE

	DRB				
Age	\$200	\$300	\$400	\$500	\$600
Dependent Child	\$6.00	\$10.00	\$11.00	\$12.00	\$13.00
Age 0-45	\$26.00	\$31.00	\$38.00	\$43.00	\$50.00
Age 46-64	\$38.00	\$47.00	\$56.00	\$65.00	\$74.00

The MEGA Life and Health Insurance Company Same Day Surgery Rider 25433 when attached to Basic Hospital Expense 25147 (5/92)-P (Rev. 8/02)

Deductible	Base Maximum	Individual	Family
	Single	\$8	\$18
\$500	Double	\$14	\$31
	Triple	\$17	\$38
	Single	\$5	\$11
\$1,000	Double	\$8	\$18
	Triple	\$10	\$22

The MEGA Life and Health Insurance Company Basic Hospital Expense Policy GHP 3 984 Small Group

Monthly Premium = Round({ [Base Rate * Age/Sex Factor * Benefit Factor] - [Deductible Rate * Age/Sex Factor * Deductible Factor] } * Area Factor * Outpatient Factor, 0)

Base Rate:

Deductible Rate:	\$9.16
Deddelible Hate.	45.10

Age	Factor
Child	0.277
19	0.800
20	0.800
21	0.801
22	0.802
23	0.803
24	0.804
25	0.805
26	0.808
27	0.808
28	0.809
29	0.809
30	0.809
31	0.810
32	0.812
33	0.819
34	0.819
35	0.827
36	0.827
37	0.838
38	0.845
39	0.852
40	0.860
41	0.867
42	0.875
43	0.883
44	0.890
45	0.896
46	0.904
47	0.912
48	0.920
49	0.931
50	0.942
51	0.956
52	0.971
53	0.987
54	1.004
55	1.023
56	1.043
57	1.065
58	1.087
59	1.107
60	1.127
61	1.145
62	1.164
63	1.182
64	1.200

\$9.16
Factor
0.453
0.800
0.800
0.801
0.802
0.803
0.804
0.805
0.808
0.808
0.809
0.809
0.810
0.812
0.815
0.819
0.822
0.827
0.832
0.838
0.845
0.852
0.860
0.867
0.875
0.883
0.890
0.896
0.904
0.912
0.920
0.931
0.942
0.956
0.971
0.987
1.004
1.023
1.043
1.065
1.087
1.107
1.127
1.145
1.164

Daily Roon	n and Board
\$100	0.540
\$150	0.770
\$200	1.000
\$250	1.250
\$300	1.500
\$350	1.750
\$400	2.000
\$500	2.500

Deductible		
\$200	0.450	
\$400	1.000	
\$600	1.600	
\$1,000	2.500	
\$2,000	4.600	

Outpatient Factor		
\$200	1.150	
\$400	1.100	
\$600	1.050	
\$1,000	1.050	
\$2,000	1.050	

Area Factors		
039	1.000	
040 - 041	1.000	
042	1.000	
043	1.000	
All Others	1.000	

63 64 1.182

1.200

The MEGA Life and Health Insurance Company Basic Hospital Expense Policy GHP 5 788 CERT

Small Group

Monthly Premium = Round({ [Base Rate * Age/Sex Factor * Benefit Factor] - [Deductible Rate * Age/Sex Factor * Deductible Factor] } * Area Factor * Outpatient Factor, 0)

Base Rate:

\$136.72

Deductible Rate:

\$12.12

Age	Factor
Child	0.277
19	0.800
20	0.800
21	0.801
22	0.802
23	0.803
24	0.804
25	0.805
26	0.808
27	0.808
28	0.809
29	0.809
30	0.810
31	0.812
32	0.815
33	0.819
34	0.822
35	0.827
36	0.832
37	0.838
38	0.845
39	0.852
40	0.860
41	0.867
42	0.875
43	0.883
44	0.890
45	0.896
46	0.904
47	0.912
48	0.920
49	0.931
50	0.942
51	0.956
52	0.971
53	
	0.987
54	1.004
55	1.023
56	1.043
57	1.065
58	1.087
59	1.107
60	1.127
61	1.145
62	1.164
63	1.182
64	1.200

Age	Factor
Child	0.453
19	0.800
20	0.800
21	0.801
22	0.802
23	0.803
24	0.804
25	0.805
26	0.808
27	0.808
28	0.809
29	0.809
30	0.810
31	0.812
32	0.815
33	0.819
34	0.822
35	0.827
36	0.832
37	0.838
38	0.845
39	0.852
40	0.860
41	0.867
42	0.875
43	0.883
44	0.890
45	0.896
46	0.904
47	0.912
48	0.920
49	0.931
50	0.942
51	0.956
52	0.971
53	0.987
54	1.004
55	1.023
56	1.043
57	1.065
58	1.087
59	1.107
60	1.127
61	1.145
62	1.164
63	1.182
55 56 57 58 59 60	1.023 1.043 1.065 1.087 1.107

Daily Room and Board		
\$100	0.540	
\$150	0.770	
\$200	1.000	
\$250	1.250	
\$300	1.500	
\$350	1.750	
\$400	2.000	
\$500	2.500	

Deductible		
\$200	0.450	
\$400	1.000	
\$600	1.600	
\$1,000	2.500	
\$2,000	4.600	

Outpatient Factor		
\$200	1.150	
\$400	1.100	
\$600	1.050	

Area Factors		
039	1.000	
040 - 041	1.000	
042	1.000	
043	1.000	
All Others	1.000	

Community Rate: \$144 Lowest rate \$116 80.0% Highest Rate \$173 120.0%

64

1.200

The MEGA Life and Health Insurance Company Basic Hospital Expense Plan 25311 / GHP 7 392 CERT

Issues On or After 6/15/1998

Final Calculated Premium

Round(Base Rate * Age Factor * Deductible Factor * DRB Factor * Area Factor ,0)+ Add'l Misc Premium + Add'l Surg Premium

Multiply the Base Rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates

For monthly direct bill rates, add \$9 to the final calculated premium

	Age / Sex Factors			
Attained Age	Unisex	Attained Age	Unisex	
Dependent Child	0.398	41	0.867	
19	0.800	42	0.875	
20	0.800	43	0.883	
21	0.801	44	0.890	
22	0.802	45	0.896	
23	0.803	46	0.904	
24	0.804	47	0.912	
25	0.805	48	0.920	
26	0.808	49	0.931	
27	0.808	50	0.942	
28	0.809	51	0.956	
29	0.809	52	0.971	
30	0.810	53	0.987	
31	0.812	54	1.004	
32	0.815	55	1.023	
33	0.819	56	1.043	
34	0.822	57	1.065	
35	0.827	58	1.087	
36	0.832	59	1.107	
37	0.838	60	1.127	
38	0.845	61	1.145	
39	0.852	62	1.164	
40	0.860	63	1.182	
	ļ	64+	1.200	

Base Rate:	\$111.87
Dase Nate.	J111.07

Deductible	Factor
\$1,000	1.000
\$1,200	0.980
\$1,800	0.900
\$2,400	0.850
\$3,600	0.750
\$4,800	0.650
\$7,200	0.500
\$9,600	0.400

Daily Room and Board	Factor	
\$200	0.6747	
\$300	0.8449	
\$400	1.0000	
\$500	1.1492	
\$600	1.2937	
\$700	1.4305	
\$800	1.5576	

Area Factors		
All zips	1.000	

Community Rate:	\$95	
Lowest rate	\$76	80.0%
Highest Rate	\$114	120.0%

The MEGA Life and Health Insurance Company Basic Hospital Expense Plan 25311 / GHP 7 392 CERT Issues On or After 6/15/1998

Additional Monthly Premium for the Optional 40, 60, and 80 times DRB Miscellaneous Benefit Additional Misc Premium = Round(Base Rate * Benefit Factor * Age Factor * Area Factor,0)

Base Rate	\$ 14.43
Benefit	Factor
40 Times DRB	1.0000
60 Times DRB	1.7143
80 Times DRB	2.0787

Additional Monthly Premium for the Optional 40, 60, and 80 times DRB Surgical Benefit	
Additional Surg Premium = Round(Base Rate * Benefit Factor * Age Factor * Area Factor,0)	

Base Rate	\$	3.48
Benefit		Factor
40 Times DRB		1.0000
60 Times DRB		1.9437
80 Times DRB	1	3 0794

The MEGA Life and Health Insurance Company Basic Hospital Expense Plan 25311 / GHP 7 392 CERT Issues Prior to 6/15/1998

Final Calculated Premium

Round(Base Rate * Age Factor * Ded/DRB Factor * Area Factor,0)

Multiply the Base Rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates For monthly direct bill rates, add \$9 to the final calculated premium

	Age Factors				
Attained Age	Factor	Attained Age	Factor		
Child	1.000	41	0.867		
19	0.800	42	0.875		
20	0.800	43	0.883		
21	0.801	44	0.890		
22	0.802	45	0.896		
23	0.803	46	0.904		
24	0.804	47	0.912		
25	0.805	48	0.920		
26	0.808	49	0.931		
27	0.808	50	0.942		
28	0.809	51	0.956		
29	0.809	52	0.971		
30	0.810	53	0.987		
31	0.812	54	1.004		
32	0.815	55	1.023		
33	0.819	56	1.043		
34	0.822	57	1.065		
35	0.827	58	1.087		
36	0.832	59	1.107		
37	0.838	60	1.127		
38	0.845	61	1.145		
39	0.852	62	1.164		
40	0.860	63	1.182		
		64+	1.200		

Proposed Monthly EFT Rate		
Base Rate:	\$243.59	

Community Rate:	\$149	
Lowest rate	\$119	80.0%
Highest Rate	\$179	120.0%

The MEGA Life and Health Insurance Company Basic Hospital Expense Plan 25311 / GHP 7 392 CERT Issues Prior to 6/15/1998

	Deductible / Daily Room & Board Factors - Adult								
				Room	and Board				
Deductible	\$200	\$250	\$300	\$350	\$400	\$500	\$600	\$700	\$800
\$200	0.8074	0.8807	0.9514	1.0188	1.0828	1.2091	1.3315	1.4487	1.5563
\$400	0.7318	0.8048	0.8758	0.9432	1.0072	1.1335	1.2559	1.3731	1.4807
\$600	0.6649	0.7382	0.8089	0.8763	0.9403	1.0667	1.1891	1.3061	1.4137
\$800	0.6113	0.6846	0.7553	0.8226	0.8867	1.0130	1.1354	1.2523	1.3601
\$1,000	0.4868	0.5493	0.6095	0.6668	0.7214	0.8291	0.9333	1.0329	1.1247
\$1,200	0.4591	0.5215	0.5818	0.6391	0.6937	0.8014	0.9056	1.0052	1.0969
\$1,800	0.4381	0.4944	0.5486	0.6002	0.6493	0.7461	0.8400	0.9296	1.0122
\$2,400	0.4137	0.4669	0.5181	0.5668	0.6132	0.7047	0.7933	0.8780	0.9560
\$4,800	0.3164	0.3570	0.3962	0.4335	0.4689	0.5389	0.6066	0.6714	0.7310
\$7,200	0.2434	0.2746	0.3048	0.3334	0.3607	0.4145	0.4666	0.5165	0.5623
\$9,600	0.1947	0.2197	0.2438	0.2668	0.2886	0.3316	0.3733	0.4131	0.4499

	Deductible / Daily Room & Board Factors - Child								
				Room	and Board				
Deductible	\$200	\$250	\$300	\$350	\$400	\$500	\$600	\$700	\$800
\$200	0.2922	0.3157	0.3386	0.3606	0.3822	0.4223	0.4621	0.5002	0.5354
\$400	0.2544	0.2779	0.3008	0.3229	0.3439	0.3846	0.4244	0.4624	0.4976
\$600	0.2265	0.2501	0.2730	0.2950	0.3161	0.3567	0.3966	0.4345	0.4697
\$800	0.2047	0.2283	0.2509	0.2731	0.2942	0.3349	0.3747	0.4126	0.4479
\$1,000	0.1596	0.1796	0.1992	0.2180	0.2358	0.2705	0.3044	0.3368	0.3668
\$1,200	0.1468	0.1669	0.1864	0.2051	0.2230	0.2577	0.2916	0.3239	0.3540
\$1,800	0.1432	0.1616	0.1794	0.1962	0.2123	0.2440	0.2746	0.8630	0.3310
\$2,400	0.1353	0.1527	0.1694	0.1853	0.2005	0.2304	0.2594	0.8150	0.3126
\$4,800	0.1034	0.1167	0.1295	0.1417	0.1533	0.1762	0.1984	0.6232	0.2390
\$7,200	0.0796	0.0898	0.0996	0.1090	0.1179	0.1355	0.1526	0.4794	0.1839
\$9,600	0.0637	0.0718	0.0797	0.0872	0.0943	0.1084	0.1221	0.3835	0.1471

Basic Hospital Expense Benefit Plan 25875-C-ME
Small Employer Group

 $\label{lem:monthly Rate: Round (Base Rate*Age*Marital*Smoker*AE%Amount*DRB*Deductible*Misc*Area, 0) + (DRB Enhancement (if selected)) \\ *A 9 fee is added to the policies on a monthly direct bill mode.}$

Age Fa	actors
Age	Factor
Dependent Child	0.3500
0-18	1.2720
19	1.2720
20	1.2720
21	1.2720
22	1.2720
23	1.2720
24	1.2720
25	1.2720
26	1.2720
27	1.2720
28	1.2720
29	1.2720
30	1.2720
31	1.2720
32	1.2720
33	1.2771
34	1.2822
35	1.2873
36	1.2924
37	1.2974
38	1.3115
39	1.3256
40 41	1.3397 1.3538
42	1.3679
43	1.3927
44	1.4175
45	1.4423
	1.4423
46	-
47	1.4920
48	1.5292
49	1.5664
50	1.6036
51	1.6408
52	1.6781
53	1.7200
54	1.7454
55	1.7700
56 57	1.7900 1.8050
58 59	1.8064 1.8078
60	1.8092
61	1.8106
62	1.8121
63	1.8121
64+	1.8121

Base	Rate:	\$5	5.5	6

Marital Status			
Married	1.000		
Single 1.000			

AE % Amount Factors		
Child	1.030	
Male	1.030	
Female	1.030	

DRB Factors		
DRB	Adult	Child
\$200	0.6990	0.6744
\$300	0.8526	0.8140
\$400	1.0000	1.0000
\$500	1.1474	1.1628
\$600	1.2820	1.3256

Smoker Factor		
Smoker	1.000	
Non-Smoker	1.000	

Deductible Factors		
\$1,000	1.061	
\$2,000	0.845	
\$3,000	0.735	
\$4,000	0.690	
\$5,000	0.660	

Miscellaneous Benefit Factors			
DRB	Single	Double	Triple
\$200	1.000	1.200	1.303
\$300	1.000	1.180	1.282
\$400	1.000	1.160	1.261
\$500	1.000	1.140	1.240
\$600	1.000	1.110	1.219

Community Rate:	\$74	
Lowest rate	\$61	82.5%
Highest Rate	\$87	117.5%

Basic Hospital Expense Benefit Plan 25875-C-ME Small Employer Group

DRB Enhancement

(additional DRB Benefit, not subject to Miscellaneous Benefit amounts)

		Additional I	DRB Amount	
Gender / Age	\$100	\$200	\$300	\$400
Dependent Child	\$1.00	\$1.00	\$1.00	\$1.00
0-39	\$3.00	\$6.00	\$9.00	\$12.00
40 - 49	\$3.50	\$7.00	\$10.50	\$14.00
50 - 63	\$4.40	\$8.80	\$13.20	\$17.60

Optional Additional Surgical Benefit (Base plan design contains a surgical benefit equal to 20 times the selected DRB)

Monthly Rate: Round(Base Rate*Smoker*Deductible*Surgical Benefit*Area,0)

Age	Base Rate
Dependent Child	\$2.65
0-39	\$10.44
40-49	\$12.34
50-63	\$15.18

Smoker Factor	
Smoker	1.000
Non-Smoker	1.000

Deductible Factor		
\$1,000	1.0000	
\$2,000	0.9300	
\$3,000	0.8715	
\$4,000	0.7500	
\$5,000	0.6800	

Surgical Benefit	
40 times DRB	1.000
60 times DRB	1.500

The MEGA Life and Health Insurance Company Basic Hospital Expense Benefit Plan 25875-C-ME Small Employer Group

Same-Day Surgery Facility Benefit
(Base Plan design contains a surgical benefit equal to 5 times the selected DRB)

Monthly Rate: Round(Base Rate*Age/Sex*Area,0)

	Base Rates	
10x	15x	20x
\$2.80	\$4.29	\$5.94

	4 (C Ft
Age/Sex Factor	
Age	Factor
Dependent Child	0.480
0-34	1.328
35-39	1.328
40-44	1.328
45-49	1.360
50-54	1.456
55-59	1.992
60+	1.992

Maine Area Factors				
	(Table H)			
Zip	Area	Factor		
039-040	E	0.746		
041	F	0.784		
042	E	0.746		
043	E	0.746		
044-046	E	0.746		
047	E	0.746		
048-049	E	0.746		
All Others	F	0.784		

The MEGA Life and Health Insurance Company Accumulated Covered Expense Rider 25890 Small Group

Final Calculated Premium

Formula: Round(Base Rate * Area Factor,0)

Multiply the Base Rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates

\$75,000 Option Base Rate		
Attained Age	Rates	
Dependent Child	\$11.14	
0-39	\$33.42	
40-49	\$37.88	
50-64	\$46.79	

\$100,000 Option Base Rate		
Attained Age	Rates	
Dependent Child	\$6.90	
0-39	\$20.70	
40-49	\$23.46	
50-64	\$28.97	

Area Factors			
3-Digit ZIP	Area	Factor	
039	E	0.746	
040	E	0.746	
041	F	0.784	
042	E	0.746	
043	F	0.784	
044	E	0.746	
045-046	E	0.746	
047	F	0.784	
048	E	0.746	
049	E	0.746	
All Others	F	0.784	

The MEGA Life and Health Insurance Company Group Catastrophic Policy GHP 2 883 CERT

Small Group

Formula: Round(Monthly Base Rate * Proposed Inflation * Deductible Factor * Aggregate Factor * Area Factor)
Multiply the monthly rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates

Monthly Base Rates for Issues After 1/1/85			1/1/85
Attained Age	Factor	Attained Age	Factor
Under 19	24.48	42	83.33
19	76.19	43	84.09
20	76.19	44	84.76
21	76.29	45	85.33
22	76.38	46	86.09
23	76.48	47	86.86
24	76.57	48	87.62
25	76.67	49	88.67
26	76.95	50	89.71
27	76.95	51	91.05
28	77.05	52	92.48
29	77.05	53	94.00
30	77.14	54	95.62
31	77.33	55	97.43
32	77.62	56	99.33
33	78.00	57	101.43
34	78.29	58	103.52
35	78.76	59	105.43
36	79.24	60	107.33
37	79.81	61	109.05
38	80.48	62	110.86
39	81.14	63	112.57
40	81.90	64	114.29
41	82.57		

Proposed Inflation:

14.9718465

Deductible	Factor
\$0	2.00
\$600	1.00
\$900	0.92
\$1,200	0.83
\$1,800	0.74
\$2,400	0.66
\$6,000	0.38
\$12,000	0.24
\$24,000	0.14

Aggregate	Factor
\$500,000	1.000

Area	Factor
039	0.760
040 - 041	0.760
042	0.760
043 - 044	0.760
045 - 049	0.760
All Others	0.760

Community Rate:	\$715	
Lowest rate	\$572	80%
Highest Rate	\$858	120%

The MEGA Life and Health Insurance Company Group Catastrophic Policy GHP 2 883 CERT Small Group

Formula: Round(Monthly Base Rate * Proposed Inflation * Deductible Factor * Aggregate Factor * Area Factor) Multiply the monthly rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates

19.29799

Proposed Inflation:

Monthly Base Rates for Issues Prior to 1/1/85			
Attained Age	Individual	Individual & 1 Child	Family
Under 30	43.230	66.658	87.052
30-34	43.230	66.658	87.052
35-39	43.230	66.658	87.052
40-44	43.230	70.658	98.369
45-49	51.768	82.240	112.188
50-54	59.063	92.489	124.375
55-59	64.845	99.988	130.578
60-64	64.845	99.988	130.578

Deductible	Factor
\$0	2.469
\$400	1.360
\$600	1.000
\$900	0.900
\$1,200	0.800
\$3,000	0.610
\$6,000	0.400
\$12,000	0.340
\$24,000	0.230

Aggregate	Factor
\$120,000	0.920
\$300,000	0.955
\$600,000	1.000

Area	Factor
039	0.760
040 - 041	0.760
042	0.760
043 - 044	0.760
045 - 049	0.760
All Others	0.760

	Individual Ind -	⊦1 Fam	ily
Community Rate:	\$793	\$1,222	\$1,596
Lowest rate	\$634	\$978	\$1,277
Highest Rate	\$951	\$1,466	\$1,915
	79.9%	80.0%	80.0%
	119.9%	120.0%	120.0%

The MEGA Life and Health Insurance Company Catastrophic Hospital Expense Policy GHP 4 187 Small Group

Formula: Round(Monthly Base Rate * Age Factor * Deductible Factor * Area Factor, 0)

Age	Factor
Child	0.236
19	0.800
20	0.800
21	0.801
22	0.802
23	0.803
24	0.804
25	0.805
26	0.808
27	0.808
28	0.809
29	0.809
30	0.810
31	0.812
32	0.815
33	0.819
34	0.822
35	0.827
36	0.832
37	0.838
38	0.845
39	0.852
40	0.860
41	0.867

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Age	Factor
42	0.875
43	0.883
44	0.890
45	0.896
46	0.904
47	0.912
48	0.920
49	0.931
50	0.942
51	0.956
52	0.971
53	0.987
54	1.004
55	1.023
56	1.043
57	1.065
58	1.087
59	1.107
60	1.127
61	1.145
62	1.164
63	1.182
64	1.200

Deductible		
\$300	1.080	
\$600	1.000	
\$900	0.960	
\$1,200	0.910	
\$2,400	0.730	
\$3,600	0.640	
\$4,800	0.560	
\$6,000	0.380	
\$12,000	0.280	

\$915.07

Base Rate:

Area Factors		
039	0.760	
040 - 041	0.760	
042	0.760	
043	0.760	
All Others	0.760	

Community Rate:	\$695	
Lowest rate	\$556	80.0%
Highest Rate	\$835	120.1%

The MEGA Life and Health Insurance Company Catastrophic Expense Benefit Rider CEB 1 789 Small Group

Formula: Round(Monthly Base Rate * Age Factor * Deductible Factor * Area Factor, 0)

Age	Factor
Child	0.236
19	0.800
20	0.800
21	0.801
22	0.802
23	0.803
24	0.804
25	0.805
26	0.808
27	0.808
28	0.809
29	0.809
30	0.810
31	0.812
32	0.815
33	0.819
34	0.822
35	0.827
36	0.832
37	0.838
38	0.845
39	0.852
40	0.860
41	0.867
42	0.875
43	0.883
44	0.890

Age	Factor
45	0.896
46	0.904
47	0.912
48	0.920
49	0.931
50	0.942
51	0.956
52	0.971
53	0.987
54	1.004
55	1.023
56	1.043
57	1.065
58	1.087
59	1.107
60	1.127
61	1.145
62	1.164
63	1.182
64	1.200

Base Rate: \$828.82	
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Deductible		
\$6,000	0.530	
\$12,000	0.350	

Area Factors	
039	0.760
040 - 041	0.760
042	0.760
043	0.760
All Others	0.760

Community Rate:	\$334	
Lowest rate	\$267	80.0%
Highest Rate	\$401	120.0%

The MEGA Life and Health Insurance Company Group Catastrophic Policy GHP 6 788 CERT Small Group

Formula: Round(Monthly Base Rate * Age Factor * Deductible Factor * Area Factor,0) Multiply the monthly rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates

Age Factors			
Attained Age	Factor	Attained Age	Factor
Child	0.236	42	0.875
19	0.800	43	0.883
20	0.800	44	0.890
21	0.801	45	0.896
22	0.802	46	0.904
23	0.803	47	0.912
24	0.804	48	0.920
25	0.805	49	0.931
26	0.808	50	0.942
27	0.808	51	0.956
28	0.809	52	0.971
29	0.809	53	0.987
30	0.810	54	1.004
31	0.812	55	1.023
32	0.815	56	1.043
33	0.819	57	1.065
34	0.822	58	1.087
35	0.827	59	1.107
36	0.832	60	1.127
37	0.838	61	1.145
38	0.845	62	1.164
39	0.852	63	1.182
40	0.860	64+	1.200
41	0.867		

Base Rate	
100%	\$ 864.61
60%-40%	\$ 642.41
60%-40% Van. Copay	\$ 705.52

Deductible	100%	60%-40%
Deductible	Factor	Factor
\$300	1.090	1.060
\$600	1.030	1.000
\$900	0.990	0.960
\$1,200	0.950	0.920
\$2,400	0.780	0.780
\$3,600	0.670	0.670
\$4,800	0.580	0.580
\$6,000	0.530	0.530
\$12,000	0.350	0.350

Area Factors		
039	0.760	
040 - 041	0.760	
042	0.760	
043	0.760	
All Others	0.760	

Community Rate:	\$657	
Lowest rate	\$526	80.0%
Highest Rate	\$789	120.0%

The MEGA Life and Health Insurance Company Catastrophic Hospital Expense Policy 25312 / GHP 8 991 CERT Rev. 9-91 Small Group

Formula: Round(Monthly Base Rate * Age Factor * Ded/Coins Factor * Area Factor,0) + Optional \$4,000,000 Max

Ago	Factor
Age Child	Factor
19	0.312 1.058
20	1.058
21	1.059
22	1.061
23	1.062
24	1.063
25	1.065
26	1.068
27 28	1.068
29	1.070 1.070
30	1.070
31	1.071
32	1.074
33	1.083
34	1.087
35	1.094
36	1.100
37 38	1.108 1.117
39	1.117
40	1.137
41	1.146
42	1.157
43	1.168
44	1.177
45	1.185
46	1.195
47	1.206
48	1.217
49	1.231
50	1.246
51	1.264
52	1.284
53	1.305
54	1.328
55	1.353
56	1.379
57	1.408
58	1.437
59	1.464
60	1.490
61	1.514
62	1.539
63	1.563
64	1.587

Base	Rate:	\$425.7

		Coinsurance	
Deductible	100%	80%	50%
\$600	1.308	1.100	0.884
\$1,000	1.100	0.879	0.701
\$1,200	1.028	0.845	0.636
\$1,800	0.912	0.750	0.564
\$2,400	0.844	0.680	0.489
\$3,600	0.688	0.603	0.475
\$4,800	0.551	0.480	0.374
\$7,200	0.505	0.439	0.339
\$9,600	0.460	0.388	0.279

Area Factors		
039	0.900	
040 - 041	0.900	
042	0.900	
043	0.900	
All Others	0.900	

Additional Monthly Premium for the Optional \$4,000,000 Overall				
Maximum Limit and increase per Cause to \$1,000,000				
Adult \$6.00 Child \$2.00				

Community Rate:	\$445	
Lowest rate	\$356	80.0%
Highest Rate	\$534	120.0%

The MEGA Life and Health Insurance Company Catastrophic Hospital Expense Benefit Plan 25876-C-ME

Small Group

Final Calculated Premium

Formula: Round(Base Rate * Age Factor * Deductible Factor * Smoker Factor * Marital Status Factor * AE % Amount Factor * Area Factor,0)

Multiply the Base Rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates

For monthly direct bill rates, add \$9 to the final calculated premium

Base Rate:

Age Factors			
Attained Age	Factor	Attained Age	Factor
Child	0.350	41	1.354
18	1.272	42	1.368
19	1.272	43	1.393
20	1.272	44	1.418
21	1.272	45	1.442
22	1.272	46	1.467
23	1.272	47	1.492
24	1.272	48	1.529
25	1.272	49	1.566
26	1.272	50	1.604
27	1.272	51	1.641
28	1.272	52	1.678
29	1.272	53	1.720
30	1.272	54	1.745
31	1.272	55	1.770
32	1.272	56	1.790
33	1.277	57	1.805
34	1.282	58	1.806
35	1.287	59	1.808
36	1.292	60	1.809
37	1.297	61	1.811
38	1.312	62	1.812
39	1.326	63	1.812
40	1.340		

Maine Area Factors			
Zip Area Factor			
039-041	F	0.784	
042	G	0.823	
043-046	F	0.784	
047-048	G	0.823	
049	F	0.784	
All Others	G	0.823	

Deductible	Coinsurance		
Deductible	100%	80%	50%
\$1,500	N/A	1.030	0.870
\$2,500	0.850	0.740	0.670
\$3,500	0.710	0.670	0.570
\$5,000	0.620	0.580	0.500
\$7,500	0.510	0.460	0.400
\$10,000	0.430	0.400	0.360

\$255.32

Smoker Factor		
Smoker 1.000		
Non-Smoker	1.000	

Marital Status Factors*		
Smoker	1.000	
Non-Smoker	1.000	

^{*} Marital discount only applies when both primary and spouse are insured.

AE Factor		
Adult	1.030	
Child	1.030	

Community Rate:	\$337	
Lowest rate	\$270	80.1%
Highest Rate	\$404	119.9%

The MEGA Life and Health Insurance Company Expandable Major Hospital Expense Policy 25313 / PMH 1 190 CERT Small Group

Formula: Round(Monthly Base Rate * Age Factor * Deductible Factor * Coins Factor * Area Factor,0)

Attained Age	Factor	
Child	0.257	
19	0.800	
20	0.800	
21	0.801	
22	0.802	
23	0.803	
24	0.804	
25	0.805	
26	0.808	
27	0.808	
28	0.809	
29	0.809	
30	0.810	
31	0.812	
32	0.815	
33	0.819	
34	0.822	
35	0.827	
36	0.832	
37	0.838	
38	0.845	
39	0.852	
40	0.860	
41	0.867	
42	0.875	
43	0.883	
44	0.890	
45	0.896	

Attained Age	Factor	
46	0.904	
47	0.912	
48	0.920	
49	0.931	
50	0.942	
51	0.956	
52	0.971	
53	0.987	
54	1.004	
55	1.023	
56	1.043	
57	1.065	
58	1.087	
59	1.107	
60	1.127	
61	1.145	
62	1.164	
63	1.182	
64	1.200	

Deductible	Deductible	Coinsuran	ce Option
Deductible	Factor	80%	100%
\$250	1.000	1.00	
\$500	0.929	1.00	
\$750	0.879	1.00	
\$1,000	0.839	1.00	
\$1,250	0.806	1.00	
\$1,500	0.773	1.00	
\$1,750	0.744	1.00	
\$2,000	0.717	1.00	
\$2,500	0.654	0.90	1.00
\$3,500	0.580	0.90	1.00
\$5,000	0.508	0.90	1.00
\$7,500	0.422	0.90	1.00

0.90

1.00

\$899.96

0.373

Base Rate:

Area Factors - Maine		
All Zip Codes	0.76	

Community Rate:	\$684	
,		00.00/
Lowest rate	\$547	80.0%
Highest Rate	\$821	120.0%

\$10,000

The MEGA Life and Health Insurance Company Expandable Major Hospital Expense Policy PMH 2 NSF CERT

Small Group

Formula: Round(Monthly Base Rate * Age Factor * Deductible Factor * Coins Factor * Area Factor,0)

Attained Age	Factor
Child	0.257
19	0.800
20	0.800
21	0.801
22	0.802
23	0.803
24	0.804
25	0.805
26	0.808
27	0.808
28	0.809
29	0.809
30	0.810
31	0.812
32	0.815
33	0.819
34	0.822
35	0.827
36	0.832
37	0.838
38	0.845
39	0.852
40	0.860
41	0.867
42	0.875
43	0.883
44	0.890
45	0.896

Attained Age	Factor
46	0.904
47	0.912
48	0.920
49	0.931
50	0.942
51	0.956
52	0.971
53	0.987
54	1.004
55	1.023
56	1.043
57	1.065
58	1.087
59	1.107
60	1.127
61	1.145
62	1.164
63	1.182
64	1.200

Deductible	Deductible	Coinsuran	ce Factor
Deductible	Factor	80%	100%
\$250	1.000	0.90	1.00
\$500	0.929	0.90	1.00
\$750	0.879	0.90	1.00
\$1,000	0.839	0.90	1.00
\$1,250	0.806	0.90	1.00
\$1,500	0.773	0.90	1.00
\$1,750	0.744	0.90	1.00
\$2,000	0.717	0.90	1.00
\$2,500	0.654	0.90	1.00
\$3,500	0.580	0.90	1.00

0.90

0.90

0.90

1.00

1.00

1.00

\$617.67

0.508

0.422

0.373

Area Factors - Maine		
All Zip Codes	0.76	

Community Rate:	\$422	
Lowest rate	\$338	80.0%
Highest Rate	\$507	120.0%

Base Rate:

\$5,000

\$7,500

\$10,000

Mental Health Parity Benefit Rider Form 25930 ME When attached to Form 25875-C-ME

Final Calculated Premium

Formula: Round(Base Rate * Age Factor * Area Factor,0)

Multiply the Base Rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates

Proposed Monthly EFT Base Rate:

\$14.73

Attained Age	Factor
Dependent Child	0.3500
0-18	1.2720
19	1.2720
20	1.2720
21	1.2720
22	1.2720
23	1.2720
24	1.2720
25	1.2720
26	1.2720
27	1.2720
28	1.2720
29	1.2720
30	1.2720
31	1.2720
32	1.2720
33	1.2771
34	1.2822
35	1.2873
36	1.2924
37	1.2974
38	1.3115
39	1.3256
40	1.3397

Attained Age	Factor
41	1.35380
42	1.36790
43	1.39270
44	1.41750
45	1.44230
46	1.46710
47	1.49200
48	1.52920
49	1.56640
50	1.60360
51	1.64080
52	1.67810
53	1.72000
54	1.74540
55	1.77000
56	1.79000
57	1.80500
58	1.80640
59	1.80780
60	1.80920
61	1.81060
62	1.81210
63	1.81210
64+	1.81210

Maine Area Factors		
Zip	Area	Factor
039-040	E	0.746
041	F	0.784
042	E	0.746
043	E	0.746
044-046	E	0.746
047	Е	0.746
048-049	E	0.746
All Others	F	0.784

Mental Health Parity Benefit Rider Form 25930 ME

when attached to Form 25876-C-ME

Final Calculated Premium

Formula: Round(Base Rate * Age Factor * Area Factor,0)

Multiply the Base Rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates

Proposed Monthly EFT Base Rate: \$36.47

Attained Age	Factor
Dependent Child	0.3500
0-18	1.2720
19	1.2720
20	1.2720
21	1.2720
22	1.2720
23	1.2720
24	1.2720
25	1.2720
26	1.2720
27	1.2720
28	1.2720
29	1.2720
30	1.2720
31	1.2720
32	1.2720
33	1.2771
34	1.2822
35	1.2873
36	1.2924
37	1.2974
38	1.3115
39	1.3256
40	1.3397

Attained Age	Factor
41	1.35380
42	1.36790
43	1.39270
44	1.41750
45	1.44230
46	1.46710
47	1.49200
48	1.52920
49	1.56640
50	1.60360
51	1.64080
52	1.67810
53	1.72000
54	1.74540
55	1.77000
56	1.79000
57	1.80500
58	1.80640
59	1.80780
60	1.80920
61	1.81060
62	1.81210
63	1.81210
64+	1.81210

Maine Area Factors		
Zip	Area	Factor
039-041	F	0.784
042	G	0.823
043-046	F	0.784
047-048	G	0.823
049	F	0.784
All Others	G	0.823

Ambulatory Care Rider Form 25216
Small Group

Monthly Premium: Round(Base Rates * Discount Point Factor, 0)

Area	Single	Family
Α	\$71	\$150
В	\$76	\$165
С	\$79	\$177
D	\$89	\$192
E	\$98	\$202
F	\$101	\$219
G	\$113	\$241
Н	\$116	\$263
1	\$126	\$278
J	\$128	\$300
K	\$145	\$325
L	\$150	\$347

Deductible	Discount Points
500	2
1,000	16

24-Hour Limit	Discount Points
500	18
1,000	7
2,000	0

Coinsurance	Discount Points
0/100	0
20/80	4

Discount Points	Factor	
0	1.00	
1	0.95	
2	0.90	
3	0.86	
4	0.81	
5	0.77	
6	0.74	
7	0.70	
8	0.66	
9	0.63	
10	0.60	
11	0.57	
12	0.54	
13	0.51	
14	0.49	
15	0.46	
16	0.44	
17	0.42	
18	0.40	
19	0.38	
20	0.36	

Discount Points	Factor
21	0.34
22	0.32
23	0.31
24	0.29
25	0.28
26	0.26
27	0.25
28	0.24
29	0.23
30	0.21
31	0.20
32	0.19
33	0.18
34	0.17
35	0.17
36	0.16
37	0.16
38	0.15
39	0.15
40+	0.14

The MEGA Life and Health Insurance Company
Outpatient Testing and Therapy Benefit Riders 25326/TTR 1 292
Small Group

	\$250 Ded		\$500) Ded
Cost Area	Individual	Family	Individual	Family
Α	\$58.00	\$137.00	\$43.00	\$103.00
В	\$65.00	\$159.00	\$49.00	\$119.00
С	\$72.00	\$180.00	\$54.00	\$135.00
D	\$87.00	\$202.00	\$65.00	\$151.00
E	\$94.00	\$224.00	\$70.00	\$167.00
F	\$101.00	\$245.00	\$76.00	\$184.00
G	\$108.00	\$267.00	\$81.00	\$200.00
Н	\$123.00	\$289.00	\$92.00	\$216.00
Ţ	\$130.00	\$310.00	\$97.00	\$232.00
l j	\$137.00	\$332.00	\$103.00	\$248.00

The MEGA Life and Health Insurance Company Outpatient Testing and Therapy Benefit Rider 25330 / PTTR 290 Small Group

Deductible	Single	Family
\$250	\$86.00	\$207.00
\$500	\$66.00	\$152.00
\$750	\$49.00	\$120.00
\$1,000	\$44.00	\$107.00
\$1,250	\$40.00	\$98.00
\$1,500	\$40.00	\$93.00
\$1,750	\$36.00	\$84.00
\$2,000	\$36.00	\$80.00
\$2,500	\$31.00	\$76.00
\$5,000	\$22.00	\$49.00
\$10,000	\$6.00	\$13.00

Ambulatory Care Rider 25885

when attached to Policy Forms 25875-C-ME and 25876-C-ME

Formula: Round((Base Rate *Age/Sex* Smoker* Coins/Deductible Factor* Area), 0) Multiply the Base Rate by 3 for quarterly rates, 6 for semi–annual, and 11 for annual premium rates

 Base Rate
 \$19.32

 Smoker
 1.000

 Non-Smoker
 1.000

AGE/SEX FACTORS			
Age	Age Factors		
Dependent Child	0.375		
0-24	1.404		
25-29	1.404		
30-34	1.404		
35-39	1.404		
40-44	1.404		
45-49	1.500		
50-54	2.000		
55-59	2.000		
60-64	2.000		

COINSURANCE / DEDUCTIBLE FACTOR				
Deductible	\$500			
24-hour Limit	\$500 \$1,000 \$2,000			
50% Coins	0.47	0.710	1.02	
80% Coins	0.82	1.330	2.03	
Deductible	\$1,000			
24-hour Limit	\$500	\$1,000	\$2,000	
50% Coins	0.22	0.350	0.52	
80% Coins	0.4	0.65	1.06	

Maine Area Factors				
	(Table H)			
Zip	Zip Area Factor			
039-040	E	0.746		
041	F	0.784		
042	E	0.746		
043	E	0.746		
044-046	E	0.746		
047	E	0.746		
048-049	E	0.746		
All Others	F	0.784		

Air Ambulance Rider 25902

Small Group Rates

Formula: Round(Base Rate, 0)

Multiply the Base Rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates

Base	Per Mile	Max Benefit	Individual	Family
\$1,500	\$20	\$1,500	\$1	\$2
\$1,500	\$20	\$3,500	\$1	\$3
\$1,500	\$20	\$5,000	\$2	\$5
\$2,500	\$50	\$5,000	\$2	\$5

The MEGA Life and Health Insurance Company Emergency Room Rider 25908 Small Group Rates

Formula: Round(Base Rate, 0)

Multiply the Base Rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates

80% Coinsurance Monthly Base Rate				
Attained Age \$500 Maximum		\$1000	\$1500	
Attailled Age	\$300 Maxilliulli	Maximum	Maximum	
Dependent Child	\$5.00	\$6.00	\$7.00	
0-44	\$5.00	\$7.00	\$8.00	
45-64	\$8.00	\$10.00	\$12.00	

100% Coinsurance Monthly Base Rate					
Attained Age \$500 Maximum \$1000 \$1500					
Attailled Age	3500 Maxilliulli	Maximum	Maximum		
Dependent Child	\$7.00	\$9.00	\$10.00		
0-44	\$8.00	\$9.00	\$12.00		
45-64	\$12.00	\$14.00	\$18.00		

Community Rate:	\$7	\$9	\$10
Lowest rate	\$5	\$7	\$8
Highest Rate	\$8	\$10	\$12
	76.9%	82.4%	80.0%
	123.1%	117.6%	120.0%
Community Rate:	\$10	\$12	\$15
Lowest rate	\$8	\$9	\$12
Highest Rate	\$12	\$14	\$18
	80.0%	78.3%	80.0%
	120.0%	121.7%	120.0%

The MEGA Life and Health Insurance Company Ambulatory Care Rider ACR 1 1189 Small Group

	\$250 Deductible		\$500 De	ductible
Cost Area	Individual	Family	Individual	Family
Α	\$31.45	\$74.69	\$26.73	\$63.49
В	\$35.38	\$86.48	\$30.07	\$73.51
С	\$39.31	\$98.28	\$33.41	\$83.54
D	\$47.17	\$110.07	\$40.10	\$93.56
E	\$51.10	\$121.86	\$43.44	\$103.58
F	\$55.03	\$133.66	\$46.78	\$113.61
G	\$58.97	\$145.45	\$50.12	\$123.63
Н	\$66.83	\$157.24	\$56.80	\$133.66
1	\$70.76	\$169.04	\$60.15	\$143.68
l i	\$74.69	\$180.83	\$63.49	\$153.70

Maine Cost Area		
С		

The MEGA Life and Health Insurance Company Outpatient Radiation Therapy and Chemotherapy Rider 25149 Small Group

Multiply the Base Rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates

Base Rate			
Individual	\$	18.00	
Family	\$	26.00	

The MEGA Life and Health Insurance Company Outpatient Radiation and Chemotherapy Rider 25327 / GCR 2 1284 Small Group

When attached to PPO 2 895 or GMMA series

Base Rate		
Individual	\$	24.00
Family	\$	39.00

When attached to all other products

Base Rate			
Individual	\$	21.00	
Family	\$	34.00	

The MEGA Life and Health Insurance Company Radiation Therapy and Chemotherapy Rider 25331 / PGCR 190 Small Group

Base Rate			
Individual	\$	28.00	
Family	\$	44.00	

The MEGA Life and Health Insurance Company Chemotherapy and Radiation Therapy Rider 25887 and 25887 ME Small Group

Multiply the Base Rate by 3 for quarterly rates, 6 for semi-annual, and 11 for annual premium rates

Age	Premium
Dependent Child	\$2.00
0-39	\$9.00
40-49	\$10.00
50-64	\$13.00

Doctor's Office Visit Rider 25456 Small Group and HIPAA Eligible Individuals

Formula: Round(Monthly Base Rate, 2)

Family Structure	Monthly Rate
Individual	\$10.56
Individual & Spouse	\$21.12
Individual & Children	\$31.68
Family	\$42.24

Physician's Office Visit Rider 25886 Small Group

\$15 Copay and \$50 Benefit Maximum

	Issues Prior to 3/3/2003		Issues On or After 3/3/2003*	
Age	1 Visit per 2 Visits per Quarter Quarter		1 Visit per Quarter	2 Visits per Quarter
Dependent Child	\$6.62	\$11.23	\$9.92	\$13.97
0-34	\$10.29	\$15.80	\$10.29	\$15.80
35-44	\$10.29	\$15.80	\$10.29	\$15.80
45-54	\$11.03	\$17.46	\$11.03	\$17.46
55-64	\$15.44	\$23.70	\$15.44	\$23.70

* Children receive double the number of visits per quarter indicated.

Community Rate:	\$12.86	\$19.75	\$12.86	\$19.75
Lowest rate	\$10.29	\$15.80	\$10.29	\$15.80
Highest Rate	\$15.44	\$23.70	\$15.44	\$23.70
	80.0%	80.0%	80.0%	80.0%
	120.0%	120.0%	120.0%	120.0%

\$20 Copay and \$75 Benefit Maximum

Age	1 Visit per Quarter	2 Visits per Quarter
Dependent Child*	\$11.03	\$15.22
0-34	\$11.39	\$17.05
35-44	\$11.39	\$17.05
45-54	\$12.13	\$18.71
55-64	\$16.54	\$24.95

* Children receive double the number of visits per quarter indicated.

Community Rate:	\$13.96	\$21.00
Lowest rate	\$11.39	\$17.05
Highest Rate	\$16.54	\$24.95
	81.6%	81.2%
	118.4%	118.8%
	Community Rate: Lowest rate	Community Rate: \$13.96 Lowest rate \$11.39 Highest Rate \$16.54 81.6%

The MEGA Life and Health Insurance Company Pregnancy/Childbirth Benefit Rider 25323-ME

Small Group

Benefit	Monthly Rate
\$1,000	\$27.00
\$2,000	\$53.00
\$3,000	\$80.00
\$4,000	\$106.00
\$6.000	\$160.00

SERFF Tracking Number: MGCA-126287812 State: Maine

Filing Company: The Mega Life and Health Insurance Company - State Tracking Number:

ICA

Company Tracking Number: ME SM GRP 2009

TOI: H15G Group Health - Hospital/Surgical/Medical Sub-TOI: H15G.003 Small Group Only

Expense

Product Name: ME Small Group Filings

Project Name/Number:

Supporting Document Schedules

Item Status: Status

Date:

Satisfied - Item: Explanatory Memorandum LH

Comments: Attachment:

ME small group 2010 rate file doc 3 Cover act memo.pdf

Item Status: Status

Date:

Satisfied - Item: Supporting Documents

Comments: Attachments:

ME small group 2010 rate file doc 1.pdf

ME Small Group 2010 rate file doc 2 transmital.pdf

ME small group 2010 rate file doc 4 exhibits.pdf

ME Small Group 2010 rate file doc 5 Calc Experience.pdf

ME small group 2010 rate file doc 6 CheckList.pdf

ME Small Group 2010 rate file doc 8 rerate letter.pdf

9151 Grapevine Highway, North Richland Hills, TX 76182-8010

Actuarial Memorandum for Maine Small Group Health Plans Rate Filing

August 28, 2009

Mr. William A. Bremer, FCA, MAAA Assistant Actuary Maine Bureau of Insurance 34 State House Station August, Maine, 04333

RE: The MEGA Life and Health Insurance Company

Rate Filing for Small Group Plans

Company NAIC # 264-97055; Company FEIN # 59-2213662

Basic Plans: 25147 (5/92)-P (Rev. 8/02), 25311/GHP 7 392 CERT, GHP 3 984 CERT, GHP 5 788 CERT, and 25875-C-ME **Catastrophic Plans:** 25312/ GHP 8 991 CERT (Rev. 10-91), 25313/PMH 1 190, PMH 2 NSF CERT, GHP 2 883 CERT,

GHP 4 188 CERT, GHP 6 788 CERT, and 25876-C-ME

Riders: 25902, 25216, 25330, 25326, 25885, ACR 1 1189, 25149, 25887, 25327, 25331, 25456, 25886, 25908, 25930-ME,

25323-ME, CEB 1 788, 25433, 25890

Dear Mr. Bremer:

Enclosed, please find an actuarial memorandum, experience exhibit for all small group products with in force business in the state of Maine for rates effective January 1, 2010 or upon approval. The rate adjustments contained in this filing will support the loss ratio requirements outlined in Title 24-A M.R.S.A. 2808-B.

This rate filing covers all health plans and riders. It does not, however, include dental, vision, drug, accident, return of premium, specified disease or life insurance rates.

There has been a significant increase in claims for these plans over the course of the last twelve months. If we were to base our rate request solely on this most recent twelve months, we would need a much higher increase, including 34% on the scheduled plans. In order to smooth out this recent poor experience and thereby moderate the proposed increase to the extent possible, the rate increase being proposed is based on two years of experience. By using two years of experience we are at this time not requesting an increase on the scheduled plans and are not requesting any adjustments to the riders.

Similarly, if we based rates solely on the last twelve months, the catastrophic plans would require a 48% increase, while using 24 months yields a 37% increase. We are proposing a 33% increase as a result of using the 24 months and also as a result of not lowering certain riders. With an increase of 33% on the catastrophic plans and no changes on riders or scheduled, the block is priced at a 75% loss ratio. The average increase for all small group policies is anticipated to be 21% with the maximum increase at 33% if the policy holder has no riders (this is before attained age).

Sincerely,

Virgil Meier, FSA MAAA

Director Actuarial

Telephone: 1-800-729-2302, ext. 3398

Facsimile: (817) 255-8274

Email: nrhAct-Comp@HeatlhMarkets.com

Enclosures

The following exhibits are hereby submitted in accordance with rate filing requirements on behalf of The MEGA Life and Health Insurance Company in North Richland Hills, Texas (NAIC # 97055). This memorandum has been prepared for the purpose of demonstrating compliance with regulatory authority and may not be appropriate for other purposes.

A. Scope and Purpose of Filing

This filing contains rate pages for all small group products with in force business. The purpose of this filing is to file rate adjustments according to the requirements of Maine as set forth in Title 24-A M.R.S.A., 2808-B.

An increase in rates on the catastrophic forms: 25312/ GHP 8 991 CERT (Rev. 10-91), 25313/PMH 1 190, PMH 2 NSF CERT, GHP 2 883 CERT, GHP 4 188 CERT, GHP 6 788 CERT, and 25876-C-ME of 33% is requested.

B. Description of Benefits

Form 25147 (5/92)-P (Rev. 8/02) provides benefits for services rendered while confined in a hospital, same-day surgery facility, or on an outpatient basis.

Form 25875-C-ME provides benefits for Hospital Room and Board, Hospital Intensive Care, Miscellaneous In-Hospital Expenses, Surgery, Assistant Surgeon, Anesthesiologist, Outpatient Surgery Facility, Second Physician's Surgical Opinion, Physician Visits while Hospital Confined and Ambulance Transportation.

Forms 25876-C and 25313/PMH 1 190 provide benefits for Hospital Room and Board, Hospital Intensive Care, Miscellaneous Hospital Expenses, Same-Day Surgical Facility Care, Doctor's Visits and Ambulance Services.

Form PMH 2 NSF CERT provides benefits for hospital inpatient expenses.

Form 25311/GHP 7 392 CERT provides hospital coverage on a daily room and board basis.

Form 25312/GHP 8 991 CERT Rev. 10-91 provides benefits for Hospital Room and Board, Hospital Intensive Care/Cardiac Care, Hospital Miscellaneous Charges, Inpatient Physician Visits, Surgeon benefits, Assistant Surgeon benefits, Anesthesiologist, Radiology and Pathology and Same Day Surgery Facility.

Form 25314 provides reimbursement for certain stated medical expenses due to accidental injury. Benefits are provided for serves rendered while confined in a hospital or same-day surgery facility.

Forms GHP 2 883, GHP 4 187 and GHP 6 788 provide benefits, subject to the provisions of the Group Policy, if an Insured Person incurs covered expenses resulting from and injury or sickness.

Forms GHP 3 984 and GHP 5 788 CERT provide benefits for basic hospital expenses, included inpatient expenses.

Forms GHP 2 883, GHP 3 984 CERT, GHP 4 188 CERT GHP 5 788 CERT, GHP 6 788 CERT and GHP 7 392 CERT were originally issued by PFL Life Insurance Company and have since been assumed by MEGA.

Rider forms 25216, 25885 and ACR 1 1189 provide benefits for diagnostic X-Rays, laboratory and pathological exams, and physical, occupational or speech therapy, when incurred in a hospital emergency room or outpatient facility, same-day surgery facility or doctor's office or clinic.

Rider forms 25326/TTR 1 292 and 25330/PTTR 290 provide benefits for laboratory and pathological exams, and physical, occupational and speech therapy services provided in hospital emergency rooms, outpatient facilities doctor's offices or clinics, and same-day surgery facilities.

Rider forms 25149, 25327/GCR 2 1284, 25331/PGCR 190 and 25887 provide benefits for actual expenses incurred by an Insured Person during an outpatient hospital stay for the treatment of cancer by radiation therapy or chemotherapy.

Rider forms 25456 and 25886 provide benefits for medically necessary visits to the physician's office or clinic and for related care serviced provided by the Doctor to the Insured Person as a part of such visit.

Rider form 25908 provides benefits for emergency room treatment received for a medical emergency.

Rider form 25930-ME provides benefits for the treatment and diagnosis of psychotic disorders (including schizophrenia), dissociative disorders, mood disorders, anxiety disorders, personality disorders, paraphilias, Attention Deficit and disruptive behavior disorders, pervasive developmental disorders, tic disorders, eating disorders (including bulimia and anorexia) and substance abuse related disorders.

Rider form 25323-ME/GMB 3 991 provides benefits for medical expense incurred as a result of normal pregnancy, childbirth and routine newborn care.

Rider form CEB 1 788 provides benefits for 100% of the covered expenses in excess of the Catastrophic Deductible stated in the certificate schedule when the rider is attached to form GHP 5 788 CERT.

Rider form 25433 provides benefits for Same-Day Surgery Facility Care and surgery expenses.

Rider form 25890 provides benefits for 100% of covered expenses incurred during the remainder of a confinement period, up to the aggregate amount, once an Insured Person's covered expense under the base plan total the accumulated covered expense amount.

C. Proposed Effective Date

The proposed effective date of this rate change is January 1, 2010 or upon approval.

D. In Force Business, Average Monthly Premiums in Maine

See attachment In Force Business

E. Morbidity & Experience

The experience is based on the claim data paid through March 2009. The projection period relies on the data through June 2009. The experience is based on the date of service as defined when services are rendered by a medical professional or facility. The data is based on the forms listed above and is for policies issued in the state of Maine.

Large claim adjustments were made for the amounts over \$100,000 for catastrophic plans and \$50,000 for scheduled plans. The data was adjusted for large claims by removing large claims in the experience period and adding back a pooling charge. The pooling charge is determined by totaling all excess claims for all calendar years and dividing by premium over the same period. To determine if the claims reach this threshold, paid claims are accumulated per person over a 12 month time period. Because the small group blocks are becoming less credible and due to the shift in claim activity, the last two years have also been looked at for the purposes of the rate adjustment. The use of two years of experience helps to stabilize the claim costs. Without the use of the two years of experience, there would have been significant increases in premiums based on the calculations. If claims costs continue at the current higher levels, the rate increase for 2011 will likely be higher than those proposed for 2010, especially for the scheduled plans.

F. Medical Trend Assumptions

Medical trend has been based on the actual data of the products based on the base and riders. The schedule plan has been set at 7%. Catastrophic has been set at 20.5% and the riders vary form 0 to 10% and are shown on exhibit 2010 Small Group MEGA Rate Calculation 1 year.

G. Mortality

Not applicable.

H. Issue Age Range

All issue ages are allowed. The most prevalent issue ages are 19 - 64.

I. Rate History (since 1/1/2000)

See attachment Rate History

J. Renewability

All certificates are conditionally renewable. Riders follow the renewability of the certificate to which they are attached.

K. Loss Ratio Requirements

The minimum required loss ratio for small group business is 75%.

L. Premium Classes

Premium varies by attained age, benefit level, and 3-digit zip code of residence. Area factors are located on the following rate pages.

M. Marketing Method

These products were sold to small employers by general agencies primarily on a one-to-one basis, but the company is not currently marketing small group products in Maine.

N. Actuarial Certification

I certify, to the best of my knowledge and judgment, that this rate filing is in compliance with the applicable laws and regulations of this state, and that the rates are not excessive, inadequate, or unfairly discriminatory.

8/28/2009
Date
Virgil Meier, FSA, MAAA
Director Actuarial

Maine 2010 Small Group Filing Index

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Life, Accident & Health, Annuity, Credit Transmittal Document

1.	Prepared for the State of Maine								
2.	Department Use Only								
	State Tracking ID								
3.	Insurer Name & Address	Domicile	Insurer License Type	NAIC Group #	NAIC #	FEIN#	State #		
	GA Life and Health Insurance Company ulevard 26, N Richland Hills, TX 76182	Oklahoma		264	97055	59-2213662			
4.		elephone #	Fax #		E-mail Add	dress			
Virgil Me 9151 Bo	ier (80) ulevard 26, N Richland Hills, TX 76182	0) 729-2302 x33	98 (817) 255-827	74	NRHAct-Con	np@HealthM	larkets.com		
5.	Review & Approval File & Use Informational								
6.	Company Tracking Number	2010 SmlGr	0						
7.	✓ New Submission		ubmission	Previous File	#				
		☐ Individ		Franchise					
8.	Market	Group	ation	Small and Large Blanket					
9.	Type of Insurance	H15G Group	Health-Hospital/Su	rgical/Medical Expe	nse				
10.	Product Coding Matrix Filing Code								
11.	Submitted Documents	Forms							
	LH TD-1, Page 1 of 2								

Effecti	Effective March 1, 2007							
12.	Filing Submission Date	8/29/2009						
13.	Filing Fee (If required)	Amount <u>20</u> Retaliatory	☐ Yes ☑ No	Check Date Check Number				
14.	Date of Domiciliary Approval							
15.	Filing Description:							
16.	Certification (If required)							
	I HEREBY CERTIFY that I have reviewed the applicable filing requirements for this filing, and complies with all applicable statutory and regulatory provisions for the state of Maine							
Print	t Name Virgil Meier FSA, MAAA			Title Director Actuarial				
Sign	nature lig/Ma		Date 8/2	8/2009				

Effect	ive March 1, 2007			
18.		Form	Filing Attachment	
This f	iling transmittal is part of	company tracking number	2010 SmlGrp	
This f	iling corresponds to rate f per	iling company tracking		
	In	le N		Daylood Farm Nambar
	Document Name Description	Form Number		Replaced Form Number Previous State Filing
	Description			Number
01			☐ Initial	
			☐ Revised	
			Other	
02			☐ Initial	
			Revised	
			Other	
03			☐ Initial	
			Revised	
			Other	
04			☐ Initial	
			Revised	
			Other	
05			☐ Initial	
			Revised	
			Other	
06			☐ Initial	
			Revised	
			Other	
07			☐ Initial	
			Revised	
			Other	
08			☐ Initial	
			Revised	
			Other	
09			☐ Initial	
			Revised	
			Other	
10			☐ Initial	
			Revised	
			Other	

LH FFA-1

	VC WIGHT 1, 2007						
19. Rate Filing Attachment							
	iling transmittal is part of compar		2010 SmlGrp				
	iling corresponds to form filing c						
	II percentage rate indication (whe		%				
Overa	Il percentage rate impact for this	filing	21.0 %				
	D 1 N		Previous State Filing				
	Document Name	Affected Form	Number				
		Numbers					
	Description	25147 (5/92)-P (Rev. 8/02), 25311/GHP					
01	Scheduled Plans	7 392 CERT, GHP 3 984 CERT, GHP 5	14eW				
		788 CERT, 25875-C-ME, 25433,	L Revised				
		25890, 25930-ME when attached to	Request + <u>0.0</u> %%				
		25875-C_ME	Other				
02	Catastrophic	25312/ GHP 8 991 CERT (Rev. 10-91),	☐ New				
		25313/PMH 1 190, PMH 2 NSF CERT, GHP 2 883 CERT, GHP 4 188 CERT,	☐ Revised				
		GHP 6 788 CERT, 25876-C-ME, 25930-	Request + <u>33</u> %%				
		ME when attached to 25876-C-ME,	☐ Other				
		CEB 1 788					
03	Rider Air Ambulance	25902	New				
			Revised				
			Request + <u>0</u> %%				
			Other				
04	Riders Ambulatory Care	25216, 25330, 25326, 25885,	☐ New				
		ACR 1 1189	☐ Revised				
			Request +%%				
			☐ Other				
05	Riders Chemo	25149, 25887, 25327, 25331	☐ New				
			☐ Revised				
			Request +%%				
			☐ Other				
06	Riders Dov	25456, 25886	☐ New				
			☐ Revised				
			Request +%%				
			☐ Other				
07	Rider Emergency Room	25908	☐ New				
			☐ Revised				
			Request +%%				
			☐ Other				
08	Rider Maternity	25323-ME	☐ New				
			Revised				
			Request +%%				
			Other				
09			New				
			☐ Revised				
			Request +%%				
			Other				
10			New				
10			Revised				
			Request +%%				
			Other				
			ıı Ouici				

LH RFA-1

Exhibit 1 In Force Business, Average Monthly Premiums in Maine

						Average Mon per In	•	
		Number of Policies	Number of Insureds	Annualized Premium	Percent of Premium	Current 2007 09	Proposed	Average Percent Change
Schedule	25147 (5/92)-P (Rev. 8/02)	23	51	42,786	0.9%	69.91	69.91	0.00%
	25311/GHP 7 392 CERT	115	225	254,208	5.6%	94.15	94.15	0.00%
	GHP 3 984 CERT	7	17	9,048	0.2%	44.35	44.35	0.00%
	GHP 5 788 CERT	14	43	33,340	0.7%	64.61	64.61	0.00%
	25875-C-ME	97	208	179,931	4.0%	72.09	72.09	0.00%
		256	544	519,313	11.5%	79.55		0.00%
Catestrophic	25312/ GHP 8 991 CERT (Rev. 10-91)	21	54	72,408	1.6%	111.74	158.67	33.00%
outoon opo	25313/PMH 1190 CERT	148	312		10.1%	122.06	173.33	33.00%
	PMH 2 NSF CERT	444	918	1,431,696	31.7%	129.97	184.56	33.00%
	GHP 2 883 CERT	3	4	4,776	0.1%	99.5	141.29	33.00%
	GHP 4 188 CERT	1	1	2,460	0.1%	205	291.1	33.00%
	GHP6788CERT	12	25	50,275	1.1%	167.58	237.96	33.00%
	25876-C-ME	346	714	810,324	17.9%	94.58	134.3	33.00%
		975	2.028	2,828,926	62.6%	116.24		33.00%
Riders Air	25902	238	479	4,947	0.1%	0.86	0.86	0.00%
Ambulatory Care	25216	412	869	356,820	7.9%	34.22	34.22	0.00%
Ambulatory Care	25330	73	156	71,681	7.9% 1.6%	34.22	34.22	0.00%
	25326 25326	121	244	148,836	3.3%	50.83	50.83	0.00%
	25326 25885	379						
	ACR1 1189	16	780 39	203,025 13,584	4.5% 0.3%	21.69 29.03	21.69 29.03	0.00% 0.00%
	ACR1 1189	1,001	2,088	793,947	17.6%	31.69	29.03	0.00%
Chemotherapy	25149	16	32		0.1%	10.19	10.19	0.00%
1	25887	81	165	14,271	0.3%	7.21	7.21	0.00%
	25327	147	313	41,683	0.9%	11.1	11.1	0.00%
	25331	462	978	181,858	4.0%	15.5	15.5	0.00%
		706	1,488	241,724	5.4%	13.54		
Doctors office	25456	80	137	12,444	0.3%	7.57	7.57	0.00%
	25886	129	269	33,060	0.7%	10.24	10.24	0.00%
		209	406	45,504	1.0%	9.34	9.34	0.00%
ER	25908	177	339	28,344	0.6%	6.97	6.97	0.00%
Mental Health	25930-ME	1	4	516	0.0%	10.75	10.75	0.00%
Maternity	25323-ME	6	20	0	0.0%	0	0	0.00%
Large Claim Rider	CEB 1 788	6	16	32,700	0.7%	170.31	170.31	0.00%
Same day Surgery	25433	3	12	888	0.0%	6.17	6.17	0.00%
ACE	25890	53	99	19,512	0.4%	16.42	16.42	0.00%

Exhibit 2
Rate History (since 1/1/2000)

Form	Date	Maine
25147 (5/92)-P (Rev. 8/02)		
	1/1/2008	-34.00%
	10/1/2003	7.00%
	5/1/2003	12.00%
	11/1/2002	8.00%
	4/1/2002	15.00%
	9/1/2001	5.00%
	5/1/2001	5.00%
25311/GHP 7 392 CERT		
	1/1/2008	-34.00%
	4/1/2004	5.00%
	5/1/2003	8.00%
	5/1/2002	7.50%
	9/1/2000	5.00%
GHP 3 984 CERT		
	1/1/2008	-34%
	8/1/2003	15.00%
	2/1/2003	10.00%
	8/1/2002	25.00%
	1/1/2002	10.00%
	7/1/0 1	7.00%
	1/1/2001	5.00%
	2/1/2000	5.00%
GHP 5 788 CERT		
	8/1/2003	15.00%
	2/1/2003	12.00%
	8/1/2002	10.00%
	2/1/2002	5.00%
	7/1/2001	5.00%
	4/1/2000	5.00%
25875-C-ME		
25930-ME (when attached to 25875-C-ME)		
	1/1/2008	-34%
		Area factor changes
		+3% on \$1,000 Ded;
		+2% on Triple Misc
	2/9/2005	Benefit Factor
	5/1/03	+5.0%
	5/1/01	Initial

Exhibit 2
Rate History (since 1/1/2000)

Form	Date	Maine
25312/ GHP 8 991 CERT (Rev. 10-91)		
20012/ OIL 0 // CENT (NOV. 10 /1)	6/1/2003	12.00%
	10/1/2002	6.00%
	6/1/2002	10.00%
	10/1/2001	13.42%
	5/1/2001	8.00%
	11/1/2000	6.00%
25313/PMH 1 190		
20010/11/11/11/10	1/1/2008	-14%
	3/1/2006	-13.00%
	4/1/2004	10.00%
	10/1/2003	10.00%
	5/1/2003	18.00%
	11/1/2002	20.00%
	5/1/2002	12.00%
	9/1/0 1	12.00%
	9/1/2000	10.00%
PMH 2 NSF CERT		
	1/1/2008	-14%
	4/1/2004	10.00%
	10/1/2003	18.00%
	5/1/2003	14.00%
	9/1/2002	20.00%
	9/1/0 1	6.00%
	4/1/0 1	9.00%
GHP 2 883 CERT		
	8/1/2003	18.00%
	3/1/2003	58.70%
	8/1/2001	5.00%
	2/1/2001	5.00%
	2/1/2000	5.00%
GHP 4 188 CERT		
	2/1/2004	20.00%
	8/1/2003	18.00%
	7/1/2001	24.00%
GHP 6 788 CERT		
	2/1/2004	15.00%
	8/1/2003	18.00%
	3/1/2003	33.10%
	8/1/0 1	9.00%
	2/1/2001	13.50%
25876-C-ME		
25930-ME (when attached to 25876-C-ME)		
	1/1/2008	-14%
	3/1/06	-20.0%
	5/1/2004	8.00%
	5/1/2003	20.00%
	5/1/2001	Initial

Exhibit 2
Rate History (since 1/1/2000)

Form	Date	Maine
25902	N/A	N/A
25216	1/1/2008 4/1/2004 5/1/2003 9/1/2002 5/1/2002 10/1/2001 6/1/2001	-17% 30.68% 10% / 25% 10.00% 15.00% 8.00% 8.00%
25330	1/1/2008 3/1/2005 9/1/2004 4/1/2004 10/1/03 5/1/03 4/1/00	-17% +10% /+25% on \$250 Ded +15.0% +10% /+25% on \$250 Ded +10.0%
25326	1/1/2008 4/1/2004 10/1/2003 5/1/2003 11/1/02 4/1/02 4/1/01 4/1/00	-17% 10.00% 15.00% +10% /+25% on \$250 Ded +15.0% +15.0% +8.0% +10.0%
25885	1/1/2008 5/1/2004 11/1/2003 5/1/2003 11/1/2002	-17% 15.00% 12.00% 5.00% Initial
ACR 11189	1/1/2008 7/1/2003 4/1/2002 10/1/2001 4/1/2001 4/1/2000	-17% 35.00% 40.00% 35.00% 35.00% 10.00%

Exhibit 2
Rate History (since 1/1/2000)

Form	Date	Maine
25149		
23119	4/1/2004	25.00%
	5/1/2003	20.00%
	10/1/2002	25.00%
	5/1/2002	10.00%
25887		
	N/A	N/A
25327		
	7/1/2003	10.00%
	4/1/2003	10.00%
	10/1/2002	9.10%
	5/1/2002	10.00%
25331		
	4/1/2004	25.00%
	5/1/2003	10.00%
	9/1/2002	25.00%
	5/1/2002	10.00%
25456	4/1/2004	10.000/
	4/1/2004 5/1/2002	10.00% 20.00%
25007	5/1/2003	20.00%
25886	5/1/2004	5.00%
25908	3/1/2004	3.0070
23908	N/A	N/A
25930-ME		
20,00 1.12	Follows Base to wh	nich it is attached
25323-ME		
	N/A	N/A
CEB 1 788		
	2/1/2004	20.00%
	8/1/2003	18.00%
	2/1/2003	12.00%
	8/1/2002	10.00%
	2/1/2002	5.00%
	7/1/2001	5.00%
25433		
	N/A	N/A
25890 (\$75,000 option)		
	5/1/2004	30.00%
	11/1/2003	20.00%
	5/1/2003	100.00%
	11/1/2002	Initial
25890 (\$100,000 Option)		
	5/1/2004	20.00%
	11/1/2003	15.00%
	5/1/2003	40.00%

2010 Small Group MEGA Rate Calculation 1 year

Expereince period: 04/01/2008-03/31/2009 Projection Period: 01/01/2010-12/31/2010

		Scheduled Total	Catastrophic Total		AIR AMBULANCE Total	AMBULATOR Y CARE Total	CHEMO Total	DOV Total	EMERGEN CY ROOM Total	MENTAL HEALTH Total
		(All)	(All)		25902	25216; 25885; ACR 1 1189; TTR 1 292 / 25326; PTTR 290 / 25330; TTR 1 292 / PTTR 1093 / 25236	25149; 25887; GCR 2 1284 / 25327; PGCR 190 / 25331	25456; 25886	25908	25930
1.	Incurred Claims with Completion in Experience Period	483,678	2,394,695	Γ	0	482,245	221,880	22,593	14,164	0
2.	Annual trend rate	7.0%	20.5%		0.0%	9.0%	10.0%	5.0%	0.0%	0.0%
3.	Months of trend	21	21		21	21	21	21	21	21
4.	Claims Trend	112.57%	138.59%		100.00%	116.28%	118.15%	108.91%	100.00%	100.00%
5.	Claims Trended to Projection Period (=1*4)	544,475	3,318,773		0	560,744	262,153	24,607	14,164	0
6.	Member Months in Experience Period	4,924	20,347		4,949	20,306	13,992	4,155	3,654	36
7.	Member Months in Projection Period	3,009	12,177		2,919	12,105	8,361	2,515		25
8.	Projected Claims Prior to Adjustments(=(5/6)*7)	332,726	1,986,231		0	334,266	156,653	14,894	8,278	0
9.	Claim Adjustment for Benefit Changes (Adjust Experience to Current Benefit Leve	1	1		1	1	1	1	1	1
10.	Claim Adjustment for Age Band Shift (Adjuste Experience to Current Age Mix)	1	1		1	1	1	1	1	1
11.	Projected Claims Prior to Pharmacy Rebate Credit(=8*9*10)	332,726	1,986,231		0	334,266	156,653	14,894	8,278	0
12.	Projected Required Premium(=11/19)	443,635	2,648,309		0	445,688	208,871	19,859	11,037	0
13.	Earned Premium in Experience Period including Application Fees	559,233	2,943,752		5,032	823,346	248.897	46,013	29,267	516
14.	Premium Adjustment to Reflect Changes in Rates During Base Period	97.23%	101.52%		98.25%	98.05%	102.14%	102.69%	102.64%	103.55%
15.	Premium in Experience Period Adjusted to Current Rate Level(=13*14)	543,760	2,988,445		4.944	807,285	254,233	47.251	30,039	534
16.	Projected Premium(=15/6*7)	332,290	1,788,535		2,916	481,232	151,920	28,600	,	367
	· · · · · · · · · · · · · · · · · · ·	, , ,	,,		,-	, , ,	- ,-	-,	. ,	
17.	Annulized Premium in Force	483,194	2,611,353		4,276	705,264	223,649	41,804	25,444	528
18.	Required Premium Increase (=(12/16)-1.00)	33.5%	48.1%		-100.0%	-7.4%	37.5%	-30.6%	-37.1%	-100.0%
19.	Loss Ratio (1. includes 1.29% of claims for SOP)	75.0%	75.0%		75.0%	75.0%	75.0%	75.0%	75.0%	75.0%

Exhibit 4

2010 Small Group MEGA Rate Calculation 2 Years

Expereince period: 04/01/2007-03/31/2009 Projection Period: 01/01/2010-12/31/2010

		Scheduled Total	Catastrophic Total
		1000	
		(All)	(All)
1.	Incurred Claims with Completion in Experience Period	769,951	4,476,476
2.	Annual trend rate	7.0%	20.5%
3.	Months of trend	27	27
4.	Claims Trend	116.44%	152.13%
5.	Claims Trended to Projection Period (=1*4)	896,555	6,810,157
6.	Member Months in Experience Period	11,166	45,130
7.	Member Months in Projection Period	3,009	12,177
8.	Projected Claims Prior to Adjustments(=(5/6)*7)	241,621	1,837,553
9.	Claim Adjustment for Benefit Changes (Adjust Experience to Current Benefit Level		1
10.	Claim Adjustment for Age Band Shift (Adjuste Experience to Current Age Mix)	1	1
11.	Projected Claims Prior to Pharmacy Rebate Credit(=8*9*10)	241,621	1,837,553
12.	Projected Required Premium(=11/19)	322,161	2,450,070
12	Earned Premium in Experience Period including Application Fees	1,352,880	6,965,490
	Premium Adjustment to Reflect Changes in Rates During Base Period	91.14%	95.16%
	Premium in Experience Period Adjusted to Current Rate Level(=13*14)	1,232,990	6,628,493
	Projected Premium(=15/6*7)	332,290	1,788,535
	· · · · · · · · · · · · · · · · · · ·	, , , , ,	,,
17.	Annulized Premium in Force	483,194	2,611,353
18.	Required Premium Increase (=(12/16)-1.00)	-3.0%	37.0%
19.	Loss Ratio	75.0%	75.0%
20.	Recommended change	0.0%	33.0%
	(1. includes 1.29% of claims for SOP)		

AIR AMBULANCE Total	AMBULATOR Y CARE Total	CHEMO Total	DOV Total	EMERGEN CY ROOM Total	MENTAL HEALTH Total
25902	25216; 25885; ACR 1 1189; TTR 1 292 / 25326; PTTR 290 / 25330; TTR 1 292 / PTTR 1093 / 25236	25149; 25887; GCR 2 1284 / 25327; PGCR 190 / 25331	25456; 25886	25908	25930
0	1,015,521	465,116	49,980	30,038	0
0.0%	9.0%	10.0%	5.0%	0.0%	0.0%
27	27	27	27	27	27
100.00%	121.40%	123.92%	111.60%	100.00%	100.00%
0	1,232,817	576,362	55,779	30,038	0
10,851	45,198	31,331	9,404	8,329	72
2,919	· · · · · · · · · · · · · · · · · · ·	8,361	2,515	2,136	25
0	330,165	153,810	14,917	7,702	0
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0	330,165	153,810	14,917	7,702	0
0	440,220	205,080	19,890	10,269	0
11,137	1,920,469	549,378	103,928	66,575	1,188
97.34%	93.57%	103.62%	102.90%	102.85%	89.95%
10,840	1,796,891	569,280	106,943	68,472	1,069
2,916	481,232	151,920	28,600	17,557	367
4,276	705,264	223,649	41,804	25,444	528
-100.0%	-8.5%	35.0%	-30.5%	-41.5%	-100.0%
75.0%	75.0%	75.0%	75.0%	75.0%	75.0%

0.0%

Scheduled Base Only

	Assumptions			
	Annual	Monthly	On level Adj	*Large Claims
Claim Trend	7.00%	0.57%	FALSE	Redistribute Excess amounts >= 50,000

Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200411	756	1,340	154,399	0.0%	154,399	115.23		44,740	45,573		34.01	
200412	727	1,292	150,486	0.0%	150,486	116.47		38,303	39,762		30.78	
200501 200502	687 656	1,221 1,176	145,085 138,022	0.0% 0.0%	145,085 138,022	118.87 117.33		103,594 46,906	104,015 49,393		85.22 41.99	
200502	632	1,176	134,263	0.0%	134,263	117.33		74,036	76,455		67.20	
200504	607	1,098	130,097	0.0%	130,097	118.44		76,369	77,045		70.14	
200505	585	1,052	126,324	0.0%	126,324	120.05		61,158	62,136		59.05	
200506	564	1,014	122,107	0.0%	122,107	120.46		8,857	9,975		9.84	
200507	548	986	120,008	0.0%	120,008	121.69		36,287	37,208		37.73	
200508	542	969	118,290	0.0%	118,290	122.04		86,783	85,383		88.09	
200509 200510	530 522	945 924	115,566 113,797	0.0% 0.0%	115,566 113,797	122.32 123.16		17,212 55,756	9,606 50,912	41.3%	10.17 55.10	49.22
200510	512	901	111,554	0.0%	111,554	123.83		71,482	71,342	44.1%	79.19	52.94
200512	499	877	108,933	0.0%	108,933	124.18		62,311	47,700	45.9%	54.38	55.37
200601	486	847	105,772	0.0%	105,772	124.85		55,174	55,223	43.8%	65.18	53.02
200602	484	836	103,734	0.0%	103,734	124.05		18,823	18,979	42.7%	22.70	51.95
200603	468	810	101,312	0.0%	101,312	125.02		62,939	61,717	42.6%	76.16	52.15
200604 200605	454 450	789 777	95,931 94,293	0.0% 0.0%	95,931 94,293	121.62 121.36		16,010 14,624	14,560 14,702	39.1% 36.4%	18.46 18.92	47.92 44.71
200606	433	738	94,246	0.0%	94,246	127.77		112,281	92,467	43.6%	125.36	53.83
200607	423	725	89,557	0.0%	89,557	123.53		45,050	39,227	44.8%	54.11	55.42
200608	415	704	87,584	0.0%	87,584	124.38		21,471	19,017	40.5%	27.01	50.18
200609	407	691	85,370	0.0%	85,370	123.50		66,046	55,817	45.4%	80.75	56.31
200610	399	678	84,093	0.0%	84,093	124.04		38,045	39,560	45.6%	58.35	56.57
200611 200612	394 389	664 655	82,585 81,459	0.0% 0.0%	82,585 81,459	124.47 124.33		9,971 64,674	11,459 66,142	41.5% 44.2%	17.27 100.95	51.49 54.84
200701	382	646	77,677	0.0%	77,677	124.33		65,353	66,753	46.4%	103.30	57.43
200702	374	613	75,644	0.0%	75,644	123.33		12,727	14,090	47.2%	22.97	58.36
200703	363	592	74,354	0.0%	74,354	125.68		16,318	17,658	44.1%	29.85	54.58
200704	353	581	72,903	0.0%	72,903	125.58		22,857	24,171	46.1%	41.64	57.18
200705	348	575	72,390	0.0%	72,390	125.95		28,252	29,557	48.7%	51.43	60.54
200706 200707	343 337	565 548	71,518 69,965	0.0% 0.0%	71,518 69,965	126.67 127.58		34,221 22,373	35,510 23,634	43.9% 43.1%	62.89 43.10	54.49 53.70
200707	325	538	68,806	0.0%	68,806	127.95		39,608	40,848	46.4%	75.96	57.89
200709	318	524	66,353	0.0%	66,353	126.60		9,472	10,668	42.3%	20.35	52.95
200710	312	508	64,088	0.0%	64,088	126.08		19,634	20,789	41.2%	40.90	51.55
200711	311	504	64,994	0.0%	64,994	129.00		28,201	29,372	44.1%	58.30	55.37
200712 200801	301 298	485 480	62,648 62,015	0.0% -31.0%	62,648 62,015	129.29 129.20		39,061 9,601	40,190 10,719	42.0% 36.0%	82.94 22.33	52.90 45.64
200801	294	476	60,213	0.0%	60,213	126.52		6,329	7,415	35.9%	15.58	45.58
200803	286	459	57,754	0.0%	57,754	125.91		8,714	9,755	35.6%	21.27	45.28
200804	280	446	54,933	0.0%	54,933	123.08		15,516	16,506	35.4%	36.98	45.02
200805	277	439	50,928	0.0%	50,928	115.90		4,537	5,455	33.3%	12.41	42.01
200806 200807	268 264	432 422	47,558 47,742	0.0% 0.0%	47,558 47,742	110.04 113.11		3,184 61,764	4,041 62,624	30.0% 36.5%	9.35 148.36	37.57 45.23
200807	262	417	46,921	0.0%	46,921	112.40		33,554	34,400	36.7%	82.41	45.05
200809	260	411	46,420	0.0%	46,420	112.94		57,967	59,026	45.1%	143.62	54.80
200810	259	409	46,044	0.0%	46,044	112.59		50,221	53,998	51.5%	132.05	61.98
200811	256	402	45,325	0.0%	45,325	112.75		52,275	56,465	57.4%	140.46	68.31
200812 200901	253 245	399 385	44,949 42,828	0.0% 0.0%	44,949 42,828	112.65 111.13		4,215 4,160	5,311 5,341	53.3% 54.1%	13.31 13.86	62.72 62.83
200902	243	382	43,129	0.0%	43,129	112.89		52,707	61,049	65.1%	159.80	74.73
200903	240	378	42,457	0.0%	42,457	112.23	96.97	96,035	113,300	85.4%	299.50	96.97
200904	241	375	40,804	0.0%	40,804	108.81	100.39	28,841	37,647	91.5%	100.39	102.76
200905	236	369	40,266	0.0%	40,266	109.12	100.96		37,254	99.3%	100.96	110.92
200906 200907	232 225	365 354	39,858 38,698	0.0% 0.0%	39,858 38,698	109.22 109.32	101.53 102.10	30	37,051 36,143	107.0% 103.7%	101.53 102.10	119.50 115.55
200907	218	343	37,571	0.0%	37,571	109.32	102.10		35,257	105.7%	102.10	117.61
200909	212	333	36,477	0.0%	36,477	109.52	103.26		34,393	103.0%	103.26	114.17
200910	205	323	35,414	0.0%	35,414	109.62	103.85		33,550	101.0%	103.85	111.76
200911	199	313	34,383	0.0%	34,383	109.72	104.43		32,727	98.4%	104.43	108.56
200912	193	304	33,382	0.0%	33,382 32,409	109.82	105.02		31,925 31,142	106.5% 114.6%	105.02	117.30
201001 201002	187 182	295 286	32,409 31,466	0.0% 0.0%	32,409	109.92 110.01	105.62 106.21		30,379	110.7%	105.62 106.21	126.10 121.51
201002	176	277	30,549	0.0%	30,549	110.11	106.81		29,634	94.4%	106.81	103.38
201004	171	269	29,660	0.0%	29,660	110.21	107.42		28,907	94.8%	107.42	103.95
201005	166	261	28,796	0.0%	28,796	110.31	108.03		28,199	95.3%	108.03	104.53
201006	161	253	27,957	0.0%	27,957	110.41	108.64		27,507	95.7%	108.64	105.12
201007 201008	156 151	246 238	27,143 26,353	0.0% 0.0%	27,143 26,353	110.51 110.61	109.25 109.87		26,833 26,175	96.2% 96.6%	109.25 109.87	105.72 106.32
201008	147	231	25,585	0.0%	25,585	110.61	110.49		25,533	97.1%	110.49	106.32
201010	143	224	24,840	0.0%	24,840	110.81	111.11		24,908	97.5%	111.11	107.52
201011	138	217	24,117	0.0%	24,117	110.91	111.74		24,297	98.0%	111.74	108.13
201012	134	211	23,414	0.0%	23,414	111.01	112.37		23,701	98.5%	112.37	108.74

	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	2,632	304,885	304,885		83,042	85,335	28.0%
2005	7,356	12,301	1,484,046	1,484,046	120.64	700,750	681,171	45.9%
2006	5,312	8,914	1,105,938	1,105,938	124.06	525,108	488,869	44.2%
2007	4,067	6,678	841,341	841,341	125.99	338,077	353,240	42.0%
2008	3,204	5,193	610,801	610,801	117.62	307,878	325,716	53.3%
2009	2,571	4,226	465,266	465,266	110.11	193,693	495,636	106.5%
2010	1,746	3,009	332,290	332,290	110.43	0	327,215	98.5%

Catastrophic Base Only

	Assumptions			
	Annual	Monthly	On level Adj	*Large Claims
Claim Trend	20.50%	1.57%	FALSE	Redistribute Excess amounts >= 100,000

Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200411	3,163	5,885	1,008,169	0.0%	1,008,169	171.33		810,288	627,010		106.55	
200412	2,993	5,551	960,667	0.0%	960,667	173.07		441,359	462,600		83.34	
200501 200502	2,778 2,629	5,161 4,833	885,152 828,500	0.0% 0.0%	885,152 828,500	171.49 171.43		190,429 222,541	238,086 252,883		46.13 52.32	
200503	2,472	4,504	786,193	0.0%	786,193	174.57		454,983	450,435		100.01	
200504	2,376	4,326	751,922	0.0%	751,922	173.81		185,644	209,532		48.44	
200505	2,280	4,138	726,496	0.0%	726,496	175.56		361,135	373,428		90.24	
200506	2,211	3,999	702,170	0.0%	702,170	175.58		284,756	301,958		75.50	
200507	2,140	3,857	679,073	0.0%	679,073	176.07		458,091	327,984		85.04	
200508 200509	2,069 1,994	3,717 3,592	657,416 633,078	0.0% 0.0%	657,416 633,078	176.88 176.23		734,022 243,436	418,161 172,051		112.50 47.89	
200510	1,936	3,482	613,910	0.0%	613,910	176.33		413,344	403,779	45.9%	115.98	79.89
200511	1,886	3,379	598,404	0.0%	598,404	177.11		295,453	244,718	43.7%	72.43	76.29
200512	1,824	3,264	580,104	0.0%	580,104	177.75		303,648	290,717	43.6%	89.08	76.34
200601	1,750	3,128	555,486	0.0%	555,486	177.61		362,441	363,141	46.9%	116.11	82.41
200602	1,711	3,041	538,806	0.0%	538,806	177.20		143,819	159,436	47.5%	52.44	83.63
200603 200604	1,665 1,639	2,958 2,898	528,063 517,316	-14.4% 0.0%	528,063 517,316	178.55 178.48		279,408 137,090	305,919 168,791	47.2% 48.2%	103.44 58.24	83.28 85.16
200605	1,593	2,827	509,520	0.0%	509,520	180.23		184,830	213,709	47.4%	75.59	83.96
200606	1,559	2,760	494,019	0.0%	494,019	179.01		246,728	264,682	48.3%	95.91	85.68
200607	1,533	2,709	480,668	0.0%	480,668	177.45		172,351	201,403	47.8%	74.35	84.93
200608	1,490	2,638	473,307	0.0%	473,307	179.43		105,679	131,588	44.8%	49.88	79.62
200609	1,461	2,591	464,531	0.0%	464,531	179.30		126,561	146,640	45.6%	56.60	81.14
200610 200611	1,432 1,398	2,531 2,471	452,024 438,374	0.0% 0.0%	452,024 438,374	178.60 177.44		349,711 136,328	346,591 146,249	45.8% 45.4%	136.94 59.20	81.72 81.00
200611	1,361	2,411	425,503	0.0%	425,503	177.44		272,065	285,817	46.5%	118.20	82.93
200701	1,336	2,386	413,724	0.0%	413,724	173.38		166,636	176,164	44.4%	73.83	79.03
200702	1,314	2,302	398,928	0.0%	398,928	173.29		44,316	55,411	43.7%	24.07	77.58
200703	1,294	2,252	387,629	0.0%	387,629	172.11		196,614	200,945	42.9%	89.22	75.95
200704	1,280	2,232	378,589	0.0%	378,589	169.59		228,329	210,214	44.8%	94.17	79.01
200705	1,269	2,219	374,115	0.0% 0.0%	374,115	168.59		199,541	218,859	46.0% 44.5%	98.62 59.14	80.81
200706 200707	1,254 1,239	2,189 2,159	362,303 355,109	0.0%	362,303 355,109	165.55 164.45		109,650 83,736	129,429 107,028	44.3%	49.56	77.73 75.91
200708	1,219	2,127	347,582	0.0%	347,582	163.41		143,709	150,254	45.3%	70.64	77.97
200709	1,202	2,091	337,483	0.0%	337,483	161.39		121,316	136,308	46.3%	65.18	79.02
200710	1,183	2,034	328,350	0.0%	328,350	161.44		286,419	292,414	46.4%	143.77	78.46
200711	1,169	2,014	323,501	0.0%	323,501	160.65		124,910	123,808	47.1%	61.48	78.97
200712 200801	1,147 1,126	1,980 1,942	319,641 307,905	0.0% -13.2%	319,641 307,905	161.46 158.58		178,212 197,762	179,956 218,822	45.8% 47.9%	90.90 112.70	76.23 79.22
200801	1,110	1,942	298,862	0.0%	298,862	155.89		83,159	103,704	50.3%	54.09	82.36
200803	1,092	1,880	288,298	0.0%	288,298	153.39		166,077	184,473	51.1%	98.15	82.93
200804	1,070	1,836	275,551	0.0%	275,551	150.05		219,552	238,107	53.2%	129.66	85.42
200805	1,053	1,811	265,930	0.0%	265,930	146.85		251,261	249,945	55.5%	138.02	88.17
200806	1,038	1,785	258,584	0.0%	258,584	144.90		209,486	222,882	59.6%	124.89	93.65
200807	1,026	1,761	254,323	0.0%	254,323	144.44		144,401	152,308	62.5%	86.50 150.98	97.21
200808 200809	1,016 1,002	1,742 1,717	251,129 246,913	0.0% 0.0%	251,129 246,913	144.17 143.84		292,616 177,931	262,985 183,792	67.4% 70.6%	107.07	103.80 107.65
200810	982	1,684	238,732	0.0%	238,732	141.76		228,759	226,923	70.5%	134.75	106.39
200811	969	1,652	239,218	0.0%	239,218	144.78		238,272	188,094	74.3%	113.84	111.12
200812	958	1,636	235,454	0.0%	235,454	143.89		115,290	115,156	74.3%	70.38	109.88
200901	939	1,613	230,966	0.0%	230,966	143.22		173,259	171,561	74.6%	106.38	109.35
200902 200903	918 906	1,573 1,538	225,375 221,579	0.0% 0.0%	225,375 221,579	143.32 144.09	116.20	180,962 254,764	142,364 210,080	77.7% 80.3%	90.53 136.61	113.04 116.20
200903	898	1,538	219,122	0.0%	219,122	144.09	127.84	232,691	195,392	80.3%	127.84	115.85
200904	885	1,499	217,613	0.0%	217,613	145.14	129.85		194,683	79.8%	129.85	114.88
200906	867	1,477	214,536	0.0%	214,536	145.27	131.88		194,760	80.1%	131.88	115.25
200907	841	1,432	208,289	0.0%	208,289	145.40	133.95		191,876	82.9%	133.95	119.30
200908	816	1,390	202,223	0.0%	202,223	145.53	136.04		189,034	81.6%	136.04	117.60
200909	791	1,348	196,334	0.0%	196,334	145.67	138.17		186,235	83.3%	138.17	120.10
200910 200911	768 745	1,307 1,268	190,616 185,065	0.0% 0.0%	190,616 185,065	145.80 145.93	140.34 142.54		183,477 180,760	83.1% 84.6%	140.34 142.54	120.20 122.40
200912	722	1,230	179,675	0.0%	179,675	146.06	144.77		178,083	89.0%	144.77	128.95
201001	701	1,193	174,443	0.0%	174,443	146.19	147.03		175,446	91.3%	147.03	132.40
201002	680	1,157	169,363	0.0%	169,363	146.33	149.34		172,848	94.7%	149.34	137.62
201003	659	1,123	164,430	0.0%	164,430	146.46	151.68		170,289	95.3%	151.68	138.71
201004	639	1,089	159,642	0.0%	159,642	146.59	154.05		167,767	96.6%	154.05	140.86
201005 201006	620 602	1,056	154,993 150,479	0.0%	154,993 150,479	146.72	156.46		165,282	98.0%	156.46	143.05 145.29
201006	584	1,025 994	146,097	0.0% 0.0%	146,097	146.86 146.99	158.92 161.40		162,835 160,424	99.5% 100.9%	158.92 161.40	145.29
201007	566	964	141,842	0.0%	141,842	147.12	163.93		158,048	100.5%	163.93	147.30
201009	549	935	137,711	0.0%	137,711	147.26	166.50		155,707	103.9%	166.50	152.22
201010	533	907	133,701	0.0%	133,701	147.39	169.11		153,402	105.5%	169.11	154.60
201011	517	880	129,807	0.0%	129,807	147.52	171.76		151,130	107.0%	171.76	157.02
201012	501	854	126,027	0.0%	126,027	147.66	174.44		148,892	108.6%	174.44	159.48

	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	11,435	1,968,837	1,968,837		1,251,647	1,089,610	55.3%
2005	29,041	48,251	8,442,419	8,442,419	174.97	4,147,482	3,683,732	43.6%
2006	19,055	32,968	5,877,618	5,877,618	178.28	2,517,011	2,733,965	46.5%
2007	14,906	25,985	4,326,954	4,326,954	166.52	1,883,388	1,980,788	45.8%
2008	12,255	21,362	3,160,897	3,160,897	147.97	2,324,565	2,347,191	74.3%
2009	9,618	17,203	2,491,392	2,491,392	144.82	931,509	2,218,306	89.0%
2010	6,525	12,177	1,788,535	1,788,535	146.88	0	1,942,070	108.6%

Scheduled Base Only

	Assumptions				
	Annual	Monthly	On level Adj	*Large Claims	
Claim Trend	7.00%	0.57%	FALSE	No Adjustment	

Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200411	756	1,340	154,399	0.0%	154,399	115.23		44,740	44,740		33.39	
200412	727	1,292	150,486	0.0%	150,486	116.47		38,303	38,303		29.65	
200501 200502	687 656	1,221 1,176	145,085 138,022	0.0% 0.0%	145,085 138,022	118.87 117.33		103,594 46,906	103,594 46,906		84.88 39.87	
200503	632	1,170	134,263	0.0%	134,263	118.00		74,036	74,036		65.07	
200504	607	1,098	130,097	0.0%	130,097	118.44		76,369	76,369		69.53	
200505	585	1,052	126,324	0.0%	126,324	120.05		61,158	61,158		58.12	
200506	564	1,014	122,107	0.0%	122,107	120.46		8,857	8,857		8.74	
200507	548	986	120,008	0.0%	120,008	121.69		36,287	36,287		36.79	
200508 200509	542 530	969 945	118,290 115,566	0.0% 0.0%	118,290 115,566	122.04 122.32		86,783 17,212	86,783 17,212		89.54 18.22	
200509	522	924	113,797	0.0%	113,300	123.16		55,756	55,756	41.4%	60.34	49.41
200511	512	901	111,554	0.0%	111,554	123.83		71,482	71,482	44.4%	79.35	53.22
200512	499	877	108,933	0.0%	108,933	124.18		62,311	62,311	47.2%	71.03	56.97
200601	486	847	105,772	0.0%	105,772	124.85		55,174	55,174	45.2%	65.13	54.69
200602	484	836	103,734	0.0%	103,734	124.05		18,823	18,823	44.3%	22.51	53.87
200603 200604	468 454	810 789	101,312 95,931	0.0% 0.0%	101,312 95,931	125.02 121.62		62,939 16,010	62,939 16,010	44.5% 41.2%	77.67 20.30	54.45 50.48
200605	450	777	94,293	0.0%	94,293	121.36		14,624	14,624	38.6%	18.82	47.42
200606	433	738	94,246	0.0%	94,246	127.77		112,281	112,281	47.5%	152.22	58.63
200607	423	725	89,557	0.0%	89,557	123.53		45,050	45,050	49.4%	62.14	61.00
200608	415	704	87,584	0.0%	87,584	124.38		21,471	21,471	45.3%	30.49	56.02
200609	407	691	85,370	0.0%	85,370	123.50		66,046	66,046	50.5%	95.54	62.58
200610 200611	399 394	678 664	84,093 82,585	0.0% 0.0%	84,093 82,585	124.04 124.47		38,045 9,971	38,045 9,971	50.3% 46.1%	56.12 15.03	62.33 57.22
200612	389	655	81,459	0.0%	81,459	124.47		64,674	64,674	47.5%	98.71	58.91
200701	382	646	77,677	0.0%	77,677	120.21		65,353	65,353	49.7%	101.13	61.43
200702	374	613	75,644	0.0%	75,644	123.33		12,727	12,727	50.4%	20.75	62.33
200703	363	592	74,354	0.0%	74,354	125.68		16,318	16,318	47.2%	27.58	58.34
200704	353	581	72,903	0.0%	72,903	125.58		22,857	22,857	49.0%	39.37	60.70
200705	348	575	72,390	0.0%	72,390	125.95		28,252	28,252	51.4%	49.16	63.99
200706 200707	343 337	565 548	71,518 69,965	0.0% 0.0%	71,518 69,965	126.67 127.58		34,221 22,373	34,221 22,373	44.5% 43.0%	60.61 40.80	55.28 53.56
200708	325	538	68,806	0.0%	68,806	127.95		39,608	39,608	45.9%	73.65	57.24
200709	318	524	66,353	0.0%	66,353	126.60		9,472	9,472	40.5%	18.07	50.69
200710	312	508	64,088	0.0%	64,088	126.08		19,634	19,634	39.4%	38.63	49.29
200711	311	504	64,994	0.0%	64,994	129.00		28,201	28,201	42.3%	55.97	53.10
200712 200801	301 298	485 480	62,648 62,015	0.0% -31.0%	62,648 62,015	129.29 129.20		39,061 9,601	39,061 9,601	40.2% 34.2%	80.61 20.00	50.63 43.36
200801	294	476	60,213	0.0%	60,213	126.52		6,329	6,329	34.2%	13.30	43.29
200803	286	459	57,754	0.0%	57,754	125.91		8,714	8,714	33.8%	19.00	42.99
200804	280	446	54,933	0.0%	54,933	123.08		15,516	15,516	33.6%	34.76	42.73
200805	277	439	50,928	0.0%	50,928	115.90		4,537	4,537	31.5%	10.33	39.73
200806	268	432	47,558	0.0%	47,558	110.04		3,184	3,184	28.2%	7.37	35.32
200807 200808	264 262	422 417	47,742 46,921	0.0% 0.0%	47,742 46,921	113.11 112.40		61,764	61,764	34.7% 34.9%	146.33 80.38	42.99 42.83
200808	262	417	46,420	0.0%	46,420	112.40		33,554 57,967	33,554 58,190	43.3%	141.58	52.61
200810	259	409	46,044	0.0%	46,044	112.59		50,221	53,168	49.7%	130.02	59.81
200811	256	402	45,325	0.0%	45,325	112.75		52,275	55,648	55.6%	138.43	66.17
200812	253	399	44,949	0.0%	44,949	112.65		4,215	4,501	51.5%	11.28	60.60
200901	245	385	42,828	0.0%	42,828	111.13		4,160	4,569	52.3%	11.85	60.74
200902 200903	243 240	382 378	43,129 42,457	0.0% 0.0%	43,129 42,457	112.89 112.23	94.93	52,707 96,035	60,272 112,535	63.3% 83.6%	157.77 297.47	72.66 94.93
200903	240	375	40.804	0.0%	40,804	108.81	98.27	28,841	36,852	89.7%	98.27	100.72
200905	236	369	40,266	0.0%	40,266	109.12	98.83		36,467	97.4%	98.83	108.88
200906	232	365	39,858	0.0%	39,858	109.22	99.39		36,269	105.1%	99.39	117.45
200907	225	354	38,698	0.0%	38,698	109.32	99.95		35,380	101.9%	99.95	113.49
200908	218	343	37,571	0.0%	37,571	109.42	100.51		34,513	103.9%	100.51	115.54
200909 200910	212	333	36,477	0.0%	36,477	109.52	101.08		33,667	101.1%	101.08 101.65	
200910	205 199	323 313	35,414 34,383	0.0% 0.0%	35,414 34,383	109.62 109.72	101.65 102.23		32,841 32,036	99.1% 96.4%	101.63	109.66 106.45
200911	193	304	33,382	0.0%	33,382	109.72	102.23		31,251	104.6%	102.23	115.17
201001	187	295	32,409	0.0%	32,409	109.92	103.39		30,485	112.7%	103.39	123.96
201002	182	286	31,466	0.0%	31,466	110.01	103.97		29,737	108.8%	103.97	119.35
201003	176	277	30,549	0.0%	30,549	110.11	104.56		29,008	92.4%	104.56	101.19
201004	171	269	29,660	0.0%	29,660	110.21	105.15		28,297	92.8%	105.15	101.76
201005 201006	166 161	261 253	28,796 27,957	0.0% 0.0%	28,796 27,957	110.31 110.41	105.75 106.34		27,603 26,927	93.3% 93.7%	105.75 106.34	102.33 102.91
201006	156	253 246	27,957	0.0%	27,957	110.41	106.34		26,927	93.7%	106.34	102.91
201007	151	238	26,353	0.0%	26,353	110.61	107.55		25,623	94.6%	107.55	104.07
201009	147	231	25,585	0.0%	25,585	110.71	108.16		24,995	95.0%	108.16	
201010	143	224	24,840	0.0%	24,840	110.81	108.77		24,382	95.5%	108.77	105.25
201011	138	217	24,117	0.0%	24,117	110.91	109.38		23,784	95.9%	109.38	
201012	134	211	23,414	0.0%	23,414	111.01	110.00		23,201	96.4%	110.00	106.45

	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	2,632	304,885	304,885		83,042	83,042	27.2%
2005	7,356	12,301	1,484,046	1,484,046	120.64	700,750	700,750	47.2%
2006	5,312	8,914	1,105,938	1,105,938	124.06	525,108	525,108	47.5%
2007	4,067	6,678	841,341	841,341	125.99	338,077	338,077	40.2%
2008	3,204	5,193	610,801	610,801	117.62	307,878	314,708	51.5%
2009	2,571	4,226	465,266	465,266	110.11	193,693	486,652	104.6%
2010	1,746	3,009	332,290	332,290	110.43	0	320,309	96.4%

Catastrophic Base Only

	Assumptions				
	Annual	Monthly	On level Adj	*Large Claims	
Claim Trend	20.50%	1.57%	FALSE	No Adjustment	

Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200411	3,163	5,885	1,008,169	0.0%	1,008,169	171.33		810,288	810,288		137.70	
200412 200501	2,993 2,778	5,551 5,161	960,667 885,152	0.0% 0.0%	960,667 885,152	173.07 171.49		441,359 190,429	441,359 190,429		79.51 36.89	
200501	2,629	4,833	828,500	0.0%	828,500	171.43		222,541	222,541		46.05	
200503	2,472	4,504	786,193	0.0%	786,193	174.57		454,983	454,983		101.02	
200504	2,376	4,326	751,922	0.0%	751,922	173.81		185,644	185,644		42.91	
200505	2,280	4,138	726,496	0.0%	726,496	175.56		361,135	361,135		87.27	
200506 200507	2,211 2,140	3,999 3,857	702,170 679,073	0.0% 0.0%	702,170 679,073	175.58 176.07		284,756 458,091	284,756 458,091		71.20 118.78	
200508	2,140	3,717	657,416	0.0%	657,416	176.88		734,022	734,022		197.49	
200509	1,994	3,592	633,078	0.0%	633,078	176.23		243,436	243,436		67.77	
200510	1,936	3,482	613,910	0.0%	613,910	176.33		413,344	413,344	52.0%	118.72	90.49
200511	1,886	3,379	598,404	0.0%	598,404	177.11		295,453	295,453	48.6%	87.45	84.79
200512 200601	1,824 1,750	3,264 3,128	580,104 555,486	0.0% 0.0%	580,104 555,486	177.75 177.61		303,648 362,441	303,648 362,441	49.1% 53.2%	93.04 115.89	85.96 93.46
200601	1,750	3,120	538,806	0.0%	538,806	177.01		143,819	143,819	54.2%	47.30	95.46
200603	1,665	2,958	528,063	-14.4%	528,063	178.55		279,408	279,408	53.7%	94.47	94.81
200604	1,639	2,898	517,316	0.0%	517,316	178.48		137,090	137,090	54.8%	47.30	96.90
200605	1,593	2,827	509,520	0.0%	509,520	180.23		184,830	184,830	54.0%	65.38	95.67
200606 200607	1,559 1,533	2,760 2,709	494,019 480,668	0.0% 0.0%	494,019 480,668	179.01 177.45		246,728 172,351	246,728 172,351	55.1% 52.4%	89.40 63.63	97.74 93.15
200607	1,533	2,709	473,307	0.0%	480,668	177.43		172,331	172,331	52.4% 44.3%	40.06	78.75
200609	1,461	2,591	464,531	0.0%	464,531	179.30		126,561	126,561	43.6%	48.85	77.69
200610	1,432	2,531	452,024	0.0%	452,024	178.60		349,711	349,711	43.7%	138.17	77.98
200611	1,398	2,471	438,374	0.0%	438,374	177.44		136,328	136,328	42.2%	55.18	75.37
200612	1,361	2,418	425,503	0.0%	425,503	175.96		272,065	272,065	42.8%	112.51	76.35
200701 200702	1,336 1,314	2,386 2,302	413,724 398,928	0.0% 0.0%	413,724 398,928	173.38 173.29		166,636 44,316	166,636 44,345	40.5% 39.7%	69.83 19.26	72.03 70.56
200703	1,294	2,252	387,629	0.0%	387,629	172.11		196,614	196,740	39.2%	87.35	69.49
200704	1,280	2,232	378,589	0.0%	378,589	169.59		228,329	228,479	42.0%	102.35	74.06
200705	1,269	2,219	374,115	0.0%	374,115	168.59		199,541	199,672	43.3%	89.98	76.09
200706	1,254	2,189	362,303	0.0%	362,303	165.55		109,650	109,722	41.8%	50.14	72.86
200707 200708	1,239 1,219	2,159 2,127	355,109 347,582	0.0% 0.0%	355,109 347,582	164.45 163.41		83,736 143,709	83,791 143,804	41.0% 42.9%	38.80 67.61	71.15 73.82
200709	1,202	2,091	337,483	0.0%	337,483	161.39		121,316	121,395	43.9%	58.05	74.98
200710	1,183	2,034	328,350	0.0%	328,350	161.44		286,419	286,549	43.7%	140.89	74.01
200711	1,169	2,014	323,501	0.0%	323,501	160.65		124,910	125,133	44.6%	62.14	74.87
200712	1,147	1,980	319,641	0.0%	319,641	161.46		178,212	178,390	43.6%	90.11	72.53
200801 200802	1,126 1,110	1,942 1,917	307,905 298,862	-13.2% 0.0%	307,905 298,862	158.58 155.89		197,762 83,159	197,960 83,250	45.4% 47.4%	101.95 43.42	75.02 77.71
200803	1,092	1,880	288,298	0.0%	288,298	153.39		166,077	166,257	47.8%	88.46	77.65
200804	1,070	1,836	275,551	0.0%	275,551	150.05		219,552	220,536	48.9%	120.09	78.58
200805	1,053	1,811	265,930	0.0%	265,930	146.85		251,261	252,618	51.7%	139.50	82.13
200806 200807	1,038 1,026	1,785 1,761	258,584 254,323	0.0% 0.0%	258,584 254,323	144.90 144.44		209,486	210,530	55.8% 59.1%	117.97 82.86	87.81 92.00
200807	1,026	1,761	251,129	0.0%	251,129	144.17		144,401 292,616	145,901 296,586	65.1%	170.27	100.26
200809	1,002	1,717	246,913	0.0%	246,913	143.84		177,931	181,613	68.6%	105.80	104.62
200810	982	1,684	238,732	0.0%	238,732	141.76		228,759	235,150	68.9%	139.64	103.95
200811	969	1,652	239,218	0.0%	239,218	144.78		238,272	246,582	74.4%	149.24	111.28
200812 200901	958 939	1,636 1,613	235,454 230,966	0.0% 0.0%	235,454 230,966	143.89 143.22		115,290 173,259	121,594 186,770	74.6% 76.1%	74.31 115.81	110.41 111.60
200901	939	1,573	225,375	0.0%	230,966	143.32		180,962	204,748	82.0%	130.21	119.34
200903	906	1,538	221,579	0.0%	221,579	144.09	128.10		303,801	88.5%	197.56	128.10
200904	898	1,528	219,122	0.0%	219,122	143.37	140.94	232,691	215,412	90.1%	140.94	129.81
200905	885	1,499	217,613	0.0%	217,613	145.14	143.15		214,629	90.3%	143.15	129.94
200906 200907	867 841	1,477 1,432	214,536	0.0% 0.0%	214,536 208,289	145.27 145.40	145.39 147.67	300	214,715 211,535	91.9% 95.8%	145.39 147.67	132.21 137.92
200907	816	1,432	208,289 202,223	0.0%	208,289	145.40	147.67		208,402	95.8%	147.67	137.92
200909	791	1,348	196,334	0.0%	196,334	145.67	152.33		205,316	97.0%	152.33	139.83
200910	768	1,307	190,616	0.0%	190,616	145.80	154.72		202,276	97.5%	154.72	140.93
200911	745	1,268	185,065	0.0%	185,065	145.93	157.14		199,281	97.7%	157.14	141.32
200912 201001	722 701	1,230 1,193	179,675 174,443	0.0%	179,675 174,443	146.06 146.19	159.60 162.10		196,329 193,422	102.9% 105.5%	159.60 162.10	149.00 153.12
201001	680	1,193	169,363	0.0%	169,363	146.19	164.64		193,422	105.5%	164.64	156.13
201003	659	1,123	164,430	0.0%	164,430	146.46	167.22		187,736	105.1%	167.22	152.92
201004	639	1,089	159,642	0.0%	159,642	146.59	169.84		184,956	106.5%	169.84	155.29
201005	620	1,056	154,993	0.0%	154,993	146.72	172.50		182,217	108.1%	172.50	157.70
201006 201007	602 584	1,025 994	150,479 146,097	0.0% 0.0%	150,479 146,097	146.86 146.99	175.20		179,519 176,860	109.6% 111.3%	175.20 177.94	160.17 162.68
201007	566	994 964	146,097	0.0%	146,097	146.99	177.94 180.73		176,860	111.3%	177.94	165.23
201000	549	935	137,711	0.0%	137,711	147.26	183.56		171,661	114.6%	183.56	167.82
201010	533	907	133,701	0.0%	133,701	147.39	186.43		169,119	116.3%	186.43	170.44
201011	517	880	129,807	0.0%	129,807	147.52	189.35		166,614	118.0%	189.35	173.11
201012	501	854	126,027	0.0%	126,027	147.66	192.32		164,147	119.7%	192.32	175.82

	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	11,435	1,968,837	1,968,837		1,251,647	1,251,647	63.6%
2005	29,041	48,251	8,442,419	8,442,419	174.97	4,147,482	4,147,482	49.1%
2006	19,055	32,968	5,877,618	5,877,618	178.28	2,517,011	2,517,011	42.8%
2007	14,906	25,985	4,326,954	4,326,954	166.52	1,883,388	1,884,655	43.6%
2008	12,255	21,362	3,160,897	3,160,897	147.97	2,324,565	2,358,574	74.6%
2009	9,618	17,203	2,491,392	2,491,392	144.82	931,509	2,563,215	102.9%
2010	6,525	12,177	1,788,535	1,788,535	146.88	0	2,141,050	119.7%

AIR AMBULANCE Rider

	Assumptions				
	Annual	Monthly	On level Adj	*Large Claims	
Claim Trend	0.00%	0.00%	FALSE	No Adjustment	

Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200411	803	1,511	1,513	0.0%	1,513	1.00		0	0		0.00	
200412	748	1,394	1,423	0.0%	1,423	1.02		0	0		0.00	
200501 200502	697 659	1,299 1,236	1,323 1,223	0.0% 0.0%	1,323 1,223	1.02 0.99		0	0		0.00 0.00	
200503	623	1,165	1,175	0.0%	1,175	1.01		0	0		0.00	
200504	590	1,101	1,113	0.0%	1,113	1.01		0	0		0.00	
200505	561	1,052	1,073	0.0%	1,073	1.02		0	0		0.00	
200506	540	1,010	1,035	0.0%	1,035	1.02		0	0		0.00	
200507	529	988	999	0.0%	999	1.01		0	0		0.00	
200508 200509	507 493	945 916	968 943	0.0% 0.0%	968 943	1.02 1.03		0	0		0.00 0.00	
200510	493 478	877	913	0.0%	913	1.03		0	0	0.0%	0.00	0.00
200511	465	850	887	0.0%	887	1.04		2,020	2,020	15.4%	2.38	0.16
200512	446	816	859	0.0%	859	1.05		0	0	16.1%	0.00	0.16
200601	425	776	812	0.0%	812	1.05		0	0	16.8%	0.00	0.17
200602	415	759	789	0.0%	789	1.04		0	0	17.5%	0.00	0.18
200603	400 401	724 718	773	0.0% 0.0%	773	1.07		0	0	18.1%	0.00	0.19
200604 200605	397	716	751 742	0.0%	751 742	1.05 1.05		0	0	18.7% 19.3%	0.00 0.00	0.19 0.20
200606	388	679	732	0.0%	732	1.08		Ö	Ö	19.9%	0.00	0.21
200607	383	672	709	0.0%	709	1.06		0	0	20.4%	0.00	0.21
200608	371	645	698	0.0%	698	1.08		0	0	21.0%	0.00	0.22
200609	364	631	681	0.0%	681	1.08		0	0	21.6%	0.00	0.23
200610	358	622	666	0.0%	666	1.07		0	0	22.2%	0.00	0.23
200611 200612	346 338	603 594	644 618	0.0% 0.0%	644 618	1.07 1.04		0	0	0.0% 0.0%	0.00 0.00	0.00
200701	330	577	605	0.0%	605	1.04		0	0	0.0%	0.00	0.00
200701	319	552	592	0.0%	592	1.07		Ö	Ö	0.0%	0.00	0.00
200703	309	537	561	0.0%	561	1.05		0	0	0.0%	0.00	0.00
200704	304	528	549	0.0%	549	1.04		0	0	0.0%	0.00	0.00
200705	303	527	555	0.0%	555	1.05		0	0	0.0%	0.00	0.00
200706	300	522	544	0.0%	544	1.04		0	0	0.0%	0.00	0.00
200707 200708	295 289	508 495	527 518	0.0% 0.0%	527 518	1.04 1.05		0	0	0.0% 0.0%	0.00 0.00	0.00
200700	282	487	510	0.0%	510	1.05		0	0	0.0%	0.00	0.00
200710	276	483	497	0.0%	497	1.03		0	0	0.0%	0.00	0.00
200711	277	486	495	0.0%	495	1.02		0	0	0.0%	0.00	0.00
200712	271	477	490	0.0%	490	1.03		0	0	0.0%	0.00	0.00
200801	267	471	480	0.0%	480	1.02		0	0	0.0%	0.00	0.00
200802 200803	265 258	469 449	477 464	0.0% 0.0%	477 464	1.02 1.03		0	0	0.0% 0.0%	0.00 0.00	0.00
200803	252	443	450	0.0%	450	1.03		0	0	0.0%	0.00	0.00
200805	246	434	439	0.0%	439	1.01		0	0	0.0%	0.00	0.00
200806	242	425	434	0.0%	434	1.02		0	0	0.0%	0.00	0.00
200807	241	423	424	0.0%	424	1.00		0	0	0.0%	0.00	0.00
200808	239	416	421	0.0%	421	1.01		0	0	0.0%	0.00	0.00
200809 200810	238 238	415 414	453 419	0.0% 0.0%	453 419	1.09 1.01		0	0	0.0% 0.0%	0.00 0.00	0.00
200810	233	409	414	0.0%	414	1.01		0	0	0.0%	0.00	0.00
200812	234	410	416	0.0%	416	1.02		0	0	0.0%	0.00	0.00
200901	228	394	399	0.0%	399	1.01		0	0	0.0%	0.00	0.00
200902	223	385	386	0.0%	386	1.00	_	0	0	0.0%	0.00	0.00
200903	220	381	376	0.0%	376	0.99	0.00		0	0.0%	0.00	0.00
200904 200905	215 210	370 361	360 356	0.0% 0.0%	360 356	0.97 0.99	0.00 0.00		0	0.0% 0.0%	0.00 0.00	0.00
200905	210	354	350	0.0%	350	0.99	0.00		0	0.0%	0.00	0.00
200900	198	343	340	0.0%	340	0.99	0.00		0	0.0%	0.00	0.00
200908	192	333	330	0.0%	330	0.99	0.00		0	0.0%	0.00	0.00
200909	186	323	320	0.0%	320	0.99	0.00		0	0.0%	0.00	0.00
200910	181	313	311	0.0%	311	0.99			0	0.0%	0.00	0.00
200911	175	304	302	0.0%	302	0.99			0	0.0%	0.00	0.00
200912 201001	170 165	295 286	293 284	0.0%	293 284	0.99 0.99			0	0.0%	0.00 0.00	0.00
201001	160	277	276	0.0%	276	1.00			0	0.0%	0.00	0.00
201003	155	269	268	0.0%	268	1.00			Ö	0.0%	0.00	0.00
201004	150	261	260	0.0%	260	1.00	0.00		0	0.0%	0.00	0.00
201005	146	253	253	0.0%	253	1.00			0	0.0%	0.00	0.00
201006	142	246	245	0.0%	245	1.00			0	0.0%	0.00	0.00
201007	137	238	238	0.0%	238	1.00			0	0.0%	0.00	0.00
201008	133	231 224	231	0.0%	231	1.00			0	0.0% 0.0%	0.00 0.00	0.00
201009 201010	129 125	217	225 218	0.0% 0.0%	225 218	1.00 1.00			0	0.0%	0.00	0.00
201010	123	211	212	0.0%	212	1.00			0	0.0%	0.00	0.00
201012	118	205	205	0.0%	205	1.00			0	0.0%		0.00

	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	2,905	2,937	2,937		0	0	0.0%
2005	7,228	12,255	12,511	12,511	1.02	2,020	2,020	16.1%
2006	4,694	8,129	8,615	8,615	1.06	0	0	0.0%
2007	3,555	6,179	6,441	6,441	1.04	0	0	0.0%
2008	2,914	5,178	5,292	5,292	1.02	0	0	0.0%
2009	2,275	4,157	4,122	4,122	0.99	0	0	0.0%
2010	1,535	2,919	2,916	2,916	1.00	0	0	0.0%

AMBULATORY CARE Rider

	Assumptions				
	Annual	Monthly	On level Adj	*Large Claims	
Claim Trend	9.00%	0.72%	FALSE	No Adjustment	

Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200411	3,291	6,029	245,012	0.0%	245,012	40.64		133,923	133,923		22.21	
200412	3,118	5,692	235,592	0.0%	235,592	41.39		137,116	137,116		24.09	
200501 200502	2,894 2,738	5,274 4,973	218,163 204,758	0.0% 0.0%	218,163 204,758	41.37 41.17		87,157 77,465	87,157 77,465		16.53 15.58	
200503	2,730	4,666	194,503	0.0%	194,503	41.69		96,496	96,496		20.68	
200504	2,484	4,482	186,096	4.1%	186,096	41.52		90,118	90,118		20.11	
200505	2,376	4,291	180,505	0.0%	180,505	42.07		93,201	93,201		21.72	
200506	2,303	4,146	174,579	0.0%	174,579	42.11		89,405	89,405		21.56	
200507	2,231	4,002	169,336	0.0%	169,336	42.31		94,939	94,939		23.72	
200508 200509	2,168 2,092	3,874 3,735	164,303 157,800	0.0% 0.0%	164,303 157,800	42.41 42.25		92,512 109,548	92,512 109,548		23.88 29.33	
200510	2,092	3,613	152,918	0.0%	152,918	42.23		94,380	94,380	52.4%	26.12	21.84
200511	1,977	3,515	149,681	0.0%	149,681	42.58		87,705	87,705	52.6%	24.95	22.00
200512	1,906	3,382	144,848	0.0%	144,848	42.83		83,871	83,871	52.3%	24.80	21.96
200601	1,832	3,229	138,424	0.0%	138,424	42.87		43,340	43,340	52.2%	13.42	21.98
200602	1,797	3,164	134,311	0.0%	134,311	42.45		44,232	44,232	52.4%	13.98	22.12
200603	1,740	3,063	131,274	0.0%	131,274	42.86		61,985	61,985	52.3%	20.24	22.14
200604 200605	1,712 1,672	3,002 2,933	127,891 125,947	0.0% 0.0%	127,891 125,947	42.60 42.94		52,536 58,970	52,536 58,970	51.9% 51.6%	17.50 20.11	22.03 21.93
200606	1,632	2,853	122,748	0.0%	122,748	43.02		54,219	54,219	51.1%	19.00	21.76
200607	1,600	2,801	119,679	0.0%	119,679	42.73		53,808	53,808	50.1%	19.21	21.37
200608	1,556	2,717	117,892	0.0%	117,892	43.39		58,358	58,358	49.5%	21.48	21.13
200609	1,521	2,654	115,330	0.0%	115,330	43.46		72,015	72,015	48.4%	27.13	20.73
200610	1,490	2,594	112,529	0.0%	112,529	43.38		45,995	45,995	46.5%	17.73	19.97
200611 200612	1,454 1,422	2,529 2,483	109,385 106,610	0.0% 0.0%	109,385 106,610	43.25 42.94		63,204	63,204	46.2% 44.3%	24.99 15.53	19.83 19.02
200701	1,390	2,403	103,506	0.0%	103,506	42.68		38,562 25,894	38,562 25,894	44.1%	10.68	18.96
200701	1,363	2,325	102,077	0.0%	102,077	43.90		28,782	28,782	44.0%	12.38	18.97
200703	1,336	2,278	100,847	0.0%	100,847	44.27		52,178	52,178	44.3%	22.91	19.13
200704	1,318	2,257	99,275	0.0%	99,275	43.99		41,511	41,511	44.4%	18.39	19.24
200705	1,307	2,242	97,797	0.0%	97,797	43.62		43,366	43,366	44.2%	19.34	19.16
200706	1,293	2,216	96,538	0.0%	96,538	43.56		43,628	43,628	44.3%	19.69	19.22
200707 200708	1,273	2,181	95,560	0.0%	95,560	43.81		55,970	55,970	45.3%	25.66	19.70
200708	1,247 1,223	2,137 2,089	93,772 92,418	0.0% 0.0%	93,772 92,418	43.88 44.24		44,883 43,575	44,883 43,575	45.1% 43.6%	21.00 20.86	19.63 19.01
200710	1,203	2,042	90,953	0.0%	90,953	44.54		47,302	47,315	44.5%	23.17	19.44
200711	1,189	2,021	89,551	0.0%	89,551	44.31		56,623	56,623	44.7%	28.02	19.56
200712	1,161	1,973	87,989	0.0%	87,989	44.60		52,923	52,923	46.7%	26.82	20.49
200801	1,142	1,941	86,251	-17.0%	86,251	44.44		24,620	24,620	47.3%	12.68	20.83
200802	1,128	1,918	84,790	0.0% 0.0%	84,790	44.21		23,374	23,374	47.5%	12.19	20.95
200803 200804	1,106 1,085	1,875 1,836	82,227 78,445	0.0%	82,227 78,445	43.85 42.73		48,695 36,949	48,695 36,949	48.0% 48.5%	25.97 20.12	21.15 21.33
200805	1,066	1,806	74,949	0.0%	74,949	41.50		29,747	29,747	48.3%	16.47	21.15
200806	1,050	1,780	71,880	0.0%	71,880	40.38		25,471	25,471	47.6%	14.31	20.77
200807	1,038	1,758	70,575	0.0%	70,575	40.15		45,175	45,175	47.8%	25.70	20.68
200808	1,029	1,733	69,582	0.0%	69,582	40.15		47,352	47,352	49.2%	27.32	21.16
200809	1,018	1,710	68,941	0.0%	68,941	40.32		52,472	52,476	51.3%	30.69	21.91
200810 200811	1,001 987	1,680 1,652	67,533 67,075	0.0% 0.0%	67,533 67,075	40.20 40.60		52,384	52,493	53.2% 52.4%	31.25 23.00	22.51 22.03
200811	976	1,637	66,033	0.0%	66,033	40.34		37,764 51,792	38,003 52,357	53.7%	31.98	22.35
200901	954	1,599	64,269	0.0%	64,269	40.19		23,666	24,178	55.0%	15.12	22.70
200902	940	1,572	62,791	0.0%	62,791	39.94		37,911	39,215	58.3%	24.95	23.84
200903	927	1,543	61,273	0.0%	61,273	39.71	23.45		32,688	57.8%	21.18	23.45
200904	917	1,526	60,144	0.0%	60,144	39.41	24.50		37,394	59.2%	24.50	23.83
200905 200906	902 884	1,496 1,468	58,772 57,724	0.0%	58,772	39.29	24.68		36,923	61.3%	24.68	24.57
200908	857	1,408	57,724 56,043	0.0% 0.0%	57,724 56,043	39.32 39.36	24.86 25.04		36,493 35,653	63.9% 63.8%	24.86 25.04	25.54 25.48
200908	832	1,381	54,411	0.0%	54,411	39.39	25.22		34,833	63.4%	25.22	25.29
200909	807	1,340	52,826	0.0%	52,826	39.43	25.40		34,032	62.3%	25.40	24.80
200910	783	1,300	51,288	0.0%	51,288	39.46	25.58		33,248	61.0%	25.58	24.25
200911	759	1,261	49,794	0.0%	49,794	39.50	25.77		32,483	61.8%	25.77	24.48
200912	736	1,223	48,344	0.0%	48,344	39.54	25.95		31,736	60.3%	25.95	23.87
201001 201002	714 693	1,186 1,151	46,936 45,570	0.0% 0.0%	46,936 45,570	39.57 39.61	26.14 26.33		31,006 30,292	63.0% 63.3%	26.14 26.33	24.86 24.96
201002	672	1,116	44,242	0.0%	44,242	39.64	26.52		29,595	64.5%	26.53	25.44
201003	652	1,083	42,954	0.0%	42,954	39.68	26.71		28,914	64.9%	26.71	25.62
201005	632	1,050	41,703	0.0%	41,703	39.71	26.90		28,249	65.3%	26.90	25.80
201006	613	1,019	40,489	0.0%	40,489	39.75	27.10		27,599	65.7%	27.10	25.99
201007	595	988	39,310	0.0%	39,310	39.79	27.29		26,964	66.1%	27.29	26.17
201008	577	958	38,165	0.0%	38,165	39.82	27.49		26,344	66.6%	27.49	26.36
201009 201010	560 543	930 902	37,053 35,974	0.0% 0.0%	37,053 35,974	39.86 39.89	27.69 27.89		25,738 25,145	67.0% 67.4%	27.69 27.89	26.55 26.74
201010	527	875	34,927	0.0%	34,927	39.93	28.09		24,567	67.4%	28.09	26.74
201012	511	848	33,909	0.0%	33,909	39.97	28.29		24,002	68.2%		

	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	11,721	480,604	480,604		271,039	271,039	56.4%
2005	30,305	49,953	2,097,489	2,097,489	41.99	1,096,797	1,096,797	52.3%
2006	19,912	34,022	1,462,020	1,462,020	42.97	647,224	647,224	44.3%
2007	15,303	26,186	1,150,284	1,150,284	43.93	536,634	536,648	46.7%
2008	12,438	21,326	888,283	888,283	41.65	475,795	476,711	53.7%
2009	9,811	17,132	677,680	677,680	39.56	166,785	408,877	60.3%
2010	6,653	12,105	481,232	481,232	39.76	0	328,416	68.2%

CHEMO Rider

	Assumptions				
	Annual	Monthly	On level Adj	*Large Claims	
Claim Trend	10.00%	0.80%	FALSE	No Adjustment	
				·	

Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200411	2,296	4,153	66,999	0.0%	66,999	16.13		38,519	38,519		9.27	
200412 200501	2,177 2,018	3,929 3,657	64,311 59,106	0.0% 0.0%	64,311 59,106	16.37 16.16		43,057 52,065	43,057 52,065		10.96 14.24	
200502	1,895	3,414	55,364	0.0%	55,364	16.22		74,039	74,039		21.69	
200503	1,786	3,210	52,354	0.0%	52,354	16.31		102,333	102,333		31.88	
200504	1,724	3,095	49,993	0.0%	49,993	16.15		89,057	89,057		28.77	
200505	1,649	2,967	48,476	0.0%	48,476	16.34		91,533	91,533		30.85	
200506 200507	1,596 1,543	2,866 2,761	46,886 45,328	0.0% 0.0%	46,886 45,328	16.36 16.42		93,994 89,764	93,994 89,764		32.80 32.51	
200508	1,505	2,679	43,983	0.0%	43,983	16.42		149,322	149,322		55.74	
200509	1,445	2,571	42,106	0.0%	42,106	16.38		126,609	126,609		49.24	
200510	1,409	2,508	40,902	0.0%	40,902	16.31		93,524	93,524	169.5%	37.29	27.61
200511	1,368	2,433	39,981	0.0%	39,981	16.43		99,960	99,960	187.7%	41.09	30.63
200512 200601	1,333 1,286	2,371 2,269	38,729 37,570	0.0% 0.0%	38,729 37,570	16.33 16.56		49,571 31,440	49,571 31,440	197.4% 201.4%	20.91 13.86	32.20 32.92
200602	1,265	2,229	36,329	0.0%	36,329	16.30		58,794	58,794	205.9%	26.38	33.67
200603	1,227	2,171	35,546	0.0%	35,546	16.37		42,332	42,332	200.8%	19.50	32.86
200604	1,192	2,108	34,610	0.0%	34,610	16.42		70,469	70,469	203.3%	33.43	33.32
200605	1,163	2,059	34,017	0.0%	34,017	16.52		31,210	31,210	196.9%	15.16	32.28
200606 200607	1,129 1,110	1,996 1,965	33,046 32,256	0.0% 0.0%	33,046 32,256	16.56 16.42		29,470 25,998	29,470 25,998	188.8% 180.1%	14.76 13.23	30.99 29.56
200607	1,081	1,903	31,830	0.0%	31,830	16.67		36,116	36,116	159.2%	18.92	26.16
200609	1,059	1,868	31,093	0.0%	31,093	16.65		31,543	31,543	141.0%	16.89	23.20
200610	1,042	1,836	30,345	0.0%	30,345	16.53		15,503	15,503	125.8%	8.44	20.72
200611	1,020	1,792	29,580	0.0%	29,580	16.51		28,076	28,076	111.3%	15.67	18.33
200612 200701	998 979	1,757 1,718	29,085 28,410	0.0% 0.0%	29,085 28,410	16.55 16.54		42,193 30,394	42,193 30,394	112.1% 114.5%	24.01 17.69	18.50 18.89
200702	966	1,647	27,967	0.0%	27,967	16.98		22,523	22,523	107.4%	13.68	17.78
200703	948	1,610	27,659	0.0%	27,659	17.18		23,561	23,561	104.6%	14.63	17.38
200704	933	1,590	27,238	0.0%	27,238	17.13		36,014	36,014	97.3%	22.65	16.21
200705	922	1,570	26,931	0.0%	26,931	17.15		18,976	18,976	95.8%	12.09	16.01
200706 200707	911 899	1,550 1,532	26,508 26,087	0.0% 0.0%	26,508 26,087	17.10 17.03		13,582 10,985	13,582 10,985	93.0% 90.3%	8.76 7.17	15.59 15.19
200708	880	1,499	25,620	0.0%	25,620	17.09		30,764	30,764	90.4%	20.52	15.23
200709	862	1,459	25,287	0.0%	25,287	17.33		44,945	44,945	96.0%	30.81	16.23
200710	849	1,420	24,862	0.0%	24,862	17.51		55,872	55,872	110.0%	39.35	18.69
200711	840 820	1,402	24,467	0.0% 0.0%	24,467	17.45 17.59		13,186 908	13,186	107.1% 95.8%	9.41 0.67	18.29
200712 200801	807	1,365 1,341	24,017 23,507	0.0%	24,017 23,507	17.53		2,081	908 2,081	88.1%	1.55	16.43 15.20
200802	795	1,317	23,144	0.0%	23,144	17.57		2,150	2,150	82.9%	1.63	14.33
200803	780	1,294	22,813	0.0%	22,813	17.63		10,676	10,676	79.9%	8.25	13.85
200804	767	1,266	22,415	0.0%	22,415	17.71		0	0	69.0%	0.00	12.00
200805 200806	757 744	1,251 1,229	22,062 21,639	0.0% 0.0%	22,062 21,639	17.64 17.61		3,476 6,704	3,476 6,704	64.9% 63.6%	2.78 5.46	11.30 11.10
200807	734	1,229	21,418	0.0%	21,418	17.70		23,924	23,924	69.2%	19.77	12.13
200808	726	1,194	21,172	0.0%	21,172	17.73		8,126	8,126	62.2%	6.81	10.93
200809	716	1,173	20,878	0.0%	20,878	17.80		22,509	22,509	54.9%	19.19	9.68
200810	706	1,154	20,568	0.0%	20,568	17.82		55,422	55,422	55.6%	48.03	9.82
200811 200812	699 691	1,134 1,123	20,378 20,133	0.0% 0.0%	20,378 20,133	17.97 17.93		16,136 30,961	16,136 30,961	57.6% 70.0%	14.23 27.57	10.19 12.40
200901	680	1,123	19,794	0.0%	19,794	17.88		17,727	17,727	77.1%	16.01	13.69
200902	667	1,085	19,411	0.0%	19,411	17.89		20,897	20,897	85.7%	19.26	15.23
200903	659	1,066	19,028	0.0%	19,028	17.85	15.66	12,861	13,172	88.0%	12.36	15.66
200904	655	1,061	18,830	0.0%	18,830	17.75	16.44	47,250	17,442	96.4%	16.44	17.15
200905 200906	644 631	1,038 1,014	18,637 18,223	0.0% 0.0%	18,637 18,223	17.96 17.97	16.57 16.70	17,282 0	17,200 16,936	103.4% 109.2%	16.57 16.70	18.43 19.50
200908	612	984	17,692	0.0%	17,692	17.97	16.70	U	16,559	109.2%	16.84	19.30
200908	594	954	17,177	0.0%	17,177	18.00	16.97		16,190	113.2%	16.97	20.26
200909	576	925	16,677	0.0%	16,677	18.02	17.10		15,830	112.3%	17.10	20.12
200910	559	898	16,191	0.0%	16,191	18.04	17.24		15,477	96.6%	17.24	17.32
200911 200912	542 526	871 845	15,720 15,262	0.0% 0.0%	15,720 15,262	18.05 18.07	17.38 17.52		15,133 14,796	98.2% 92.8%	17.38 17.52	17.61 16.66
201001	510	819	14,817	0.0%	14,817	18.07	17.52		14,796	93.5%	17.52	16.79
201002	495	795	14,386	0.0%	14,386	18.10	17.80		14,144	92.5%	17.80	16.62
201003	480	771	13,967	0.0%	13,967	18.12	17.94		13,829	95.2%	17.94	17.13
201004	465	748	13,560	0.0%	13,560	18.13	18.08		13,521	95.7%	18.08	17.27
201005 201006	451 438	725 704	13,165 12,782	0.0% 0.0%	13,165 12,782	18.15 18.17	18.23 18.37		13,220 12,926	96.4% 97.1%	18.23 18.37	17.40 17.54
201000	425	682	12,782	0.0%	12,782	18.18	18.52		12,520	97.1%	18.52	17.54
201008	412	662	12,048	0.0%	12,048	18.20	18.67		12,357	98.5%	18.67	17.82
201009	400	642	11,697	0.0%	11,697	18.22	18.82		12,082	99.1%	18.82	17.97
201010	388	623	11,357	0.0%	11,357	18.23	18.97		11,813	99.8%	18.97	18.11
201011 201012	376 365	604 586	11,026 10,705	0.0% 0.0%	11,026 10,705	18.25 18.27	19.12 19.27		11,550 11,293	100.6% 101.3%	19.12 19.27	18.25 18.40
1-01012	303	300	10,703	0.0%	10,703	10.27	10.27		11,233	101.3/0	13.27	10.70

	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	8,082	131,310	131,310		81,575	81,575	62.1%
2005	21,043	34,532	563,207	563,207	16.31	1,111,772	1,111,772	197.4%
2006	13,907	23,959	395,306	395,306	16.50	443,144	443,144	112.1%
2007	10,809	18,362	315,053	315,053	17.16	301,710	301,710	95.8%
2008	8,795	14,686	260,127	260,127	17.71	182,164	182,164	70.0%
2009	7,001	11,847	212,642	212,642	17.95	116,017	197,358	92.8%
2010	4,749	8,361	151,920	151,920	18.17	0	153,839	101.3%

	Assumptions				
	Annual	Monthly	On level Adj	*Large Claims	
Claim Trend	5.00%	0.41%	FALSE	No Adjustment	

200512	Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200501 683 1,213 1,3,376 0.006 13,376 11.03 7,637 7,637 6.30 200502 200502 200502 200502 200502 200503 2													
200502													
200503 624 1,080 11,814 0.0% 11,814 0.0% 11,814 0.0% 5,341 5,490 5,490 5,08 200 500 10,000 10,000 10,000 11,000 10,000 10,000 11,000 10,000 10,000 10,000 10,000 11,000 10,000 10,000 10,000 10,000 11,000 10,000 10,000 11,000 10,000 11,000 10,000 10,000 11,000 10,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 10,000 11,000 11,000 10,000 11													
200504 983 1,025													
200500 538 920 10,350 0.0% 10,350 11,25 3,236 3,236 3,236 3,236 20,20507 20,20507 20,00509 68 827 9,025 0.0% 9,025 11,107 4,377 4,377 4,377 4,377 4,377 20,00509 68 827 9,025 0.0% 9,035 11,174 3,376 4,375 4,37													
200507													
200508 922 853 9,530 0,0% 9,530 11,17 3,726 3,726 4,37													
200510													
200510													
200511											42.8%		4.77
200601 427 711 7,998 0.0% 7,998 11.25 4,398 4,39							11.04				42.1%		4.68
200602													
200603													
200601													
200665 385 644 7,175 0.0% 7,175 11.14 3,362 3,362 39.3% 5.22 4.39 200607 373 620 6,876 0.0% 6,876 11.09 3.894 3.894 3.934 40.4% 6.28 4.29 200610 378 627 6,600 0.0% 6,876 11.09 3.894 3.894 40.4% 6.28 4.29 200610 339 559 6,878 0.0% 6,888 11.31 3.666 3.666 40.5% 5.29 200611 329 544 5,952 0.0% 6,888 11.31 3.666 3.666 40.5% 5.29 200612 322 534 5,952 0.0% 5,952 10.94 3.129 3.869 3.129 41.9% 5.75 4.69 200612 322 534 5,794 0.0% 5,794 10.85 1.976 1.976 42.5% 3.70 4.72 200703 379 600 5,431 0.0% 5,511 10.92 3.869 3.869 43.1% 5.33 4.78 200704 288 488 5,310 0.0% 5,310 10.88 2.288 2.083 2.083 4.57% 4.22 200705 294 483 5,249 0.0% 5,320 10.88 2.2943 46.2% 6.28 6.28 6.28 200706 289 475 5,380 0.0% 5,360 11.33 1.596 4.71% 3.36 5.23 200707 289 488 5,063 0.0% 5,360 11.33 1.596 4.71% 3.36 5.23 200708 294 483 5,249 0.0% 5,360 10.87 3.30 1.596 4.71% 3.36 5.23 200709 289 488 5,063 0.0% 5,360 11.33 1.596 4.71% 3.36 5.23 200709 289 488 5,063 0.0% 5,360 11.33 1.596 4.71% 3.36 5.23 200709 289 489 0.0% 5,063 0.0% 5,360 11.33 1.596 4.71% 3.36 5.23 200709 289 489 0.0% 5,063 11.00 0.0% 5,380 11.33 1.596 4.71% 3.36 5.23 200709 289 489 0.0% 5,063 11.00 0.0% 5,380 11.33 1.596 4.71% 3.36 5.23 200709 289 489 0.0% 5,063 11.00 0.0% 5,380 11.33 1.596 4.71% 3.36 5.23 200709 289 489 0.0% 5,063 11.00 0.0% 5,380 11.33 1.596 4.71% 3.36 5.23 200709 289 489 0.0% 5,063 11.00 0.0% 5,380 11.33 1.596 4.71% 3.36 5.23 200709 289 489 0.0% 5,063 11.00 0.0% 5,380 11.33 1.596 4.71% 3.36 5.23 200709 289 489 0.0% 5,063 11.00 0.0% 5,380 11.33 1.596 4.71% 3.36 5.23 200709 289 489 0.0% 5,063 11.00 0.0% 5,380 11.33 1.596 4.71% 3.36 5.23 200709 289 489 0.0% 5,063 11.00 0.0% 5,380 11.33 1.596 4.71% 3.36 5.23 200710 281 429 4.6675 0.0% 4.675 1.00 0.0% 5.268 5.278 5.200 5													
200607 373 620 6.876 0.0% 6.876 11.09 3.894 3.894 40.4% 6.28 4.50 200608 365 600 6.600 0.0% 6.600 11.00 1.30 3.894 3.894 40.4% 5.28 4.50 200609 349 577 6.902 0.0% 6.902 11.96 1.991 1.991 1.991 40.2% 3.45 4.40 200610 339 556 6.288 0.0% 6.288 11.34 3.666 40.5% 6.53 4.53 200611 339 556 6.288 0.0% 5.93 110.94 3.366 40.5% 6.53 4.53 200611 339 556 6.288 0.0% 5.93 110.94 3.366 40.5% 6.53 4.53 200712 300701 313 514 5.611 0.0% 5.591 110.92 3.266 3.266 3.266 40.5% 5.77 4.09 200702 307 500 5.445 0.0% 5.445 10.89 2.114 2.114 44.5% 4.23 4.59 200703 299 490 5.331 0.0% 5.331 0.08 2.00 10.88 2.943 2.943 46.2% 6.03 5.31 0.20 5.31 0.88 2.943 2.943 46.2% 6.03 5.31 0.20 5.20 5.20 5.20 5.20 5.20 5.20 5.20													4.39
200008 365 600 6,600 0.0% 6,600 11.00 2,334 2,334 40.2% 3.89 4.47 200010 339 556 6,288 0.0% 6,288 11.31 3.666 3,666 40.5% 6.59 4.53 200011 329 544 5,952 0.0% 5,952 0.0% 5,952 0.0% 3.129 41.0% 5.75 200012 322 584 5,954 0.0% 5,794 10.82 1.31 3.666 3,666 40.5% 6.59 4.53 200013 329 540 5.794 0.0% 5,794 10.82 1.20 1.20 1.20 200703 299 499 5.331 0.0% 5,345 0.0% 5,345 10.88 2.20 2.10 4.25 4.25 200704 288 488 5,310 0.0% 5,341 10.88 2.203 2.803 45.7% 5.72 5.00 200705 294 483 5,249 0.0% 5,380 10.87 3.031 3.031 47.0% 6.28 5.20 200707 289 475 5,380 0.0% 5,380 11.33 1.596 47.1% 3.36 5.22 200707 283 460 5,063 0.0% 5,063 11.00 2.2009 2.809 4.62% 6.11 5.20 200709 273 446 4.935 0.0% 4.935 11.03 2.2009 2.2009 4.62% 6.11 5.20 200710 289 476 4.638 0.0% 4.675 10.83 1.10 2.2009 2.2009 4.62% 6.11 5.20 200710 289 478 4.493 0.0% 4.675 0.0% 4.675 10.83 1.00 1.00 4.70 4.28% 4.70 4.675 0.0% 4.489 1.03 1.00 4.20	200606	378	627	7,020	0.0%	7,020	11.20		2,263	2,263	39.7%	3.61	4.42
200690 349 577 6,902 0.0% 6,902 11.96 1,991 1,991 40.2% 3.45 4.49 200611 329 546 5,952 0.0% 5,795 10.94 3,129 3,129 41.9% 5,75 4.69 200612 322 534 5,794 0.0% 5,794 10.85 1,976 4.25% 3,70 4,74 4.69													
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	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	2,698	30,329	30,329		11,530	11,530	38.0%
2005	7,172	11,196	124,226	124,226	11.10	52,996	52,996	42.7%
2006	4,603	7,445	83,084	83,084	11.16	35,301	35,301	42.5%
2007	3,393	5,561	61,141	61,141	10.99	28,747	28,747	47.0%
2008	2,606	4,383	48,248	48,248	11.01	24,152	24,266	50.3%
2009	2,049	3,536	39,919	39,919	11.29	9,546	19,496	48.8%
2010	1,392	2,515	28,600	28,600	11.37	0	14,663	51.3%

The MEGA Life and Health Insurance Company
Group Projection Detail as of 06/30/09
EMERGENCY ROOM Rider

	Assumptions				
	Annual	Monthly	On level Adj	*Large Claims	
Claim Trend	0.00%	0.00%	FALSE	No Adjustment	
				<u> </u>	

200411 653 1,193 9,115 0.0% 9,115 7.64 2,316 2,316 200412 616 1,115 8,511 0.0% 8,511 7.63 980 980 200501 563 1,020 7,782 0.0% 7,782 7.63 1,764 1,764 200502 527 960 7,166 0.0% 7,166 7.46 1,639 1,639 200503 509 928 6,974 0.0% 6,974 7.51 2,147 2,147 200504 483 892 6,739 0.0% 6,739 7.56 2,139 2,139 200505 462 857 6,615 0.0% 6,615 7.72 3,870 3,870 200506 443 826 6,402 0.0% 6,402 7.75 4,408 4,408 200507 432 801 6,290 0.0% 6,290 7.85 3,783 3,783 200508 418	34.7% 35.7%	1.94 0.88 1.73 1.71 2.31 2.40 4.52 5.34 4.72 4.48	
200501 563 1,020 7,782 0.0% 7,782 7.63 1,764 1,764 200502 527 960 7,166 0.0% 7,166 7.46 1,639 1,639 200503 509 928 6,974 0.0% 6,974 7.51 2,147 2,147 200504 483 892 6,739 0.0% 6,739 7.56 2,139 2,139 200505 462 857 6,615 0.0% 6,615 7.72 3,870 3,870 200506 443 826 6,402 0.0% 6,402 7.75 4,408 4,408 200507 432 801 6,290 0.0% 6,290 7.85 3,783 3,783 200508 418 775 6,137 0.0% 6,137 7.92 3,474 3,474 200510 398 724 5,714 0.0% 5,714 7.89 202 202 200511 393	35.7%	1.73 1.71 2.31 2.40 4.52 5.34 4.72 4.48	
200502 527 960 7,166 0.0% 7,166 7,46 1,639 1,639 200503 509 928 6,974 0.0% 6,974 7.51 2,147 2,147 200504 483 892 6,739 0.0% 6,739 7.56 2,139 2,139 200505 462 857 6,615 0.0% 6,615 7.72 3,870 3,870 200506 443 826 6,402 0.0% 6,402 7.75 4,408 4,408 200507 432 801 6,290 0.0% 6,290 7.85 3,783 3,783 200508 418 775 6,137 0.0% 6,137 7.92 3,474 3,474 200510 398 724 5,714 0.0% 5,949 7.81 2,253 2,253 200511 393 711 5,522 0.0% 5,522 7.77 1,826 1,826	35.7%	1.71 2.31 2.40 4.52 5.34 4.72 4.48	
200503 509 928 6,974 0.0% 6,974 7.51 2,147 2,147 200504 483 892 6,739 0.0% 6,739 7.56 2,139 2,139 200505 462 857 6,615 0.0% 6,615 7.72 3,870 3,870 200506 443 826 6,402 0.0% 6,402 7.75 4,408 4,408 200507 432 801 6,290 0.0% 6,290 7.85 3,783 3,783 200508 418 775 6,137 0.0% 6,137 7.92 3,474 3,474 200509 411 762 5,949 0.0% 5,949 7.81 2,253 2,253 200510 398 724 5,714 0.0% 5,714 7.89 202 202 200511 393 711 5,522 0.0% 5,522 7.77 1,826 1,826	35.7%	2.31 2.40 4.52 5.34 4.72 4.48	
200505 462 857 6,615 0.0% 6,615 7.72 3,870 3,870 200506 443 826 6,402 0.0% 6,402 7.75 4,408 4,408 200507 432 801 6,290 0.0% 6,290 7.85 3,783 3,783 200508 418 775 6,137 0.0% 6,137 7.92 3,474 3,474 200509 411 762 5,949 0.0% 5,949 7.81 2,253 2,253 200510 398 724 5,714 0.0% 5,714 7.89 202 202 200511 393 711 5,522 0.0% 5,522 7.77 1,826 1,826	35.7%	4.52 5.34 4.72 4.48	
200506 443 826 6,402 0.0% 6,402 7.75 4,408 4,408 200507 432 801 6,290 0.0% 6,290 7.85 3,783 3,783 200508 418 775 6,137 0.0% 6,137 7.92 3,474 3,474 200509 411 762 5,949 0.0% 5,949 7.81 2,253 2,253 200510 398 724 5,714 0.0% 5,714 7.89 202 202 200511 393 711 5,522 0.0% 5,522 7.77 1,826 1,826	35.7%	5.34 4.72 4.48	
200507 432 801 6,290 0.0% 6,290 7.85 3,783 3,783 200508 418 775 6,137 0.0% 6,137 7.92 3,474 3,474 200509 411 762 5,949 0.0% 5,949 7.81 2,253 2,253 200510 398 724 5,714 0.0% 5,714 7.89 202 202 200511 393 711 5,522 0.0% 5,522 7.77 1,826 1,826	35.7%	4.72 4.48	
200508 418 775 6,137 0.0% 6,137 7.92 3,474 3,474 200509 411 762 5,949 0.0% 5,949 7.81 2,253 2,253 200510 398 724 5,714 0.0% 5,714 7.89 202 202 200511 393 711 5,522 0.0% 5,522 7.77 1,826 1,826	35.7%	4.48	
200510 398 724 5,714 0.0% 5,714 7.89 202 202 200511 393 711 5,522 0.0% 5,522 7.77 1,826 1,826	35.7%		
200511 393 711 5,522 0.0% 5,522 7.77 1,826 1,826	35.7%	2.96	2.67
		0.28 2.57	2.67 2.75
1,374 1,374	37.7%	2.10	2.91
200601 351 625 5,090 0.0% 5,090 8.14 801 801	37.8%	1.28	2.93
200602 344 615 4,931 0.0% 4,931 8.02 589 589	37.5%	0.96	2.93
200603 333 590 4,835 0.0% 4,835 8.19 2,228 2,228 200604 336 588 4,651 0.0% 4,651 7.91 166 166	38.8% 37.1%	3.78 0.28	3.05 2.93
200605 331 581 4,653 0.0% 4,653 8.01 558 558	33.1%	0.96	2.62
200606 328 564 4,619 0.0% 4,619 8.19 2,043 2,043	30.3%	3.62	2.41
200607 320 553 4,487 0.0% 4,487 8.11 2,287 2,287	28.8%	4.14	2.30
200608 310 528 4,381 0.0% 4,381 8.30 1,868 1,868 200609 303 517 4,254 0.0% 4,254 8.23 1,028 1,028	27.0% 25.6%	3.54 1.99	2.16 2.06
200610 293 498 4,121 0.0% 4,121 8.27 631 631	27.1%	1.27	2.19
200611 283 483 3,941 0.0% 3,941 8.16 3,520 3,520	31.0%	7.29	2.51
200612 278 478 3,834 0.0% 3,834 8.02 2,076 2,076	33.1%	4.34	2.69
200701 272 466 3,761 0.0% 3,761 8.07 1,662 1,662 200702 264 450 3,696 0.0% 3,696 8.21 764 764	35.6% 36.8%	3.57 1.70	2.89 2.99
200703 257 440 3,515 0.0% 3,515 7.99 3,256 3,256	39.8%	7.40	3.23
200704 251 429 3,438 0.0% 3,438 8.01 593 593	41.7%	1.38	3.39
200705 252 429 3,472 0.0% 3,472 8.09 1,299 1,299	44.3%	3.03	3.60
200706 249 425 3,312 0.0% 3,312 7.79 595 595 200707 244 410 3,291 0.0% 3,291 8.03 1,238 1,238	42.4% 41.2%	1.40 3.02	3.44 3.34
200708 236 395 3,225 0.0% 3,225 8.17 777 777	39.8%	1.97	3.22
200709 230 389 3,141 0.0% 3,141 8.07 2,411 2,411	44.0%	6.20	3.56
200710 227 383 3,052 0.0% 3,052 7,97 1,098 1,098	46.3%	2.87	3.73
200711 224 379 2,989 0.0% 2,989 7.89 721 721 200712 216 369 2,930 0.0% 2,930 7.94 2,407 2,407	40.5% 42.2%	1.90 6.52	3.25 3.39
200801 210 363 2,895 0.0% 2,895 7.98 837 838	41.1%	2.31	3.29
200802 204 356 2,841 0.0% 2,841 7.98 1,168 1,168	43.0%	3.28	3.44
200803 202 348 2,722 0.0% 2,722 7.82 2,526 2,526	42.0%	7.26	3.35
200804 195 337 2,623 0.0% 2,623 7.78 1,049 1,049 200805 189 326 2,528 0.0% 2,528 7.75 2,163 2,163	44.2% 47.8%	3.11 6.64	3.52 3.79
200806 185 320 2,491 0.0% 2,491 7.78 63 63	47.4%	0.20	3.76
200807 182 313 2,447 0.0% 2,447 7.82 2,444 2,444	52.1%	7.81	4.13
200808 181 311 2,442 0.0% 2,442 7.85 735 735	53.2%	2.36	4.20
200809 180 310 2,844 0.0% 2,844 9.17 263 263 200810 177 303 2,424 0.0% 2,424 8.00 924 929	47.2% 47.6%	0.85 3.07	3.76 3.79
200811 171 296 2,398 0.0% 2,398 8.10 864 870	48.9%	2.94	3.79
200812 170 294 2,363 0.0% 2,363 8.04 29 29	42.2%	0.10	3.37
200901 167 288 2,275 0.0% 2,275 7.90 4,692 4,736	55.8%	16.44	4.46
200902	54.9% 47.8%	1.97 0.55	4.39 3.83
200904 158 266 2,142 0.0% 2,142 8.05 3.83 15 1,018	48.5%	3.83	3.89
200905 155 261 2,120 0.0% 2,120 8.12 3.83 0 999	45.1%	3.83	3.63
200906 153 259 2,106 0.0% 2,106 8.13 3.83 0 991	49.0%	3.83	3.97
200907 148 251 2,045 0.0% 2,045 8.14 3.83 961 200908 144 244 1,985 0.0% 1,985 8.15 3.83 933	44.3% 45.8%	3.83 3.83	3.60 3.74
200909 140 236 1,927 0.0% 1,927 8.15 3.83 905	49.9%	3.83	
200910 135 229 1,871 0.0% 1,871 8.16 3.83 877	50.7%	3.83	4.09
200911 131 222 1,817 0.0% 1,817 8.17 3.83 851	51.8%	3.83	4.18
200912 127 216 1,764 0.0% 1,764 8.18 3.83 826 201001 124 209 1,712 0.0% 1,712 8.18 3.83 801	56.4% 41.2%	3.83 3.83	4.56 3.34
201002 120 203 1,663 0.0% 1,663 8.19 3.83 777	43.2%	3.83	
201003 116 197 1,614 0.0% 1,614 8.20 3.83 754	47.0%	3.83	3.83
201004 113 191 1,567 0.0% 1,567 8.21 3.83 731	46.9%	3.83	3.83
201005 109 185 1,521 0.0% 1,521 8.21 3.83 709 201006 106 180 1,477 0.0% 1,477 8.22 3.83 688	46.8% 46.8%	3.83 3.83	3.83 3.83
201007 103 174 1,434 0.0% 1,477 8.22 3.83 667	46.8%	3.83	3.83
201008 100 169 1,392 0.0% 1,392 8.23 3.83 647	46.7%	3.83	
201009 97 164 1,352 0.0% 1,352 8.24 3.83 628	46.7%	3.83	
201010 94 159 1,312 0.0% 1,312 8.25 3.83 609	46.6%	3.83	
201011 91 154 1,274 0.0% 1,274 8.26 3.83 591 201012 88 150 1,237 0.0% 1,237 8.26 3.83 573	46.6% 46.5%	3.83 3.83	

	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	2,308	17,626	17,626		3,296	3,296	18.7%
2005	5,915	9,919	76,599	76,599	7.72	28,899	28,899	37.7%
2006	3,900	6,620	53,797	53,797	8.13	17,795	17,795	33.1%
2007	2,922	4,964	39,823	39,823	8.02	16,822	16,822	42.2%
2008	2,203	3,877	31,017	31,017	8.00	13,066	13,077	42.2%
2009	1,698	3,029	24,484	24,484	8.08	5,381	13,799	56.4%
2010	1,151	2,136	17,557	17,557	8.22	0	8,173	46.5%

Scheduled Base Only

	Assumptions				
	Annual	Monthly	On level Adj	*Large Claims	
Claim Trend	7.00%	0.57%	TRUE	No Adjustment	

Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium On Level	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200411	756	1,340	154,399	0.0%	106,511	79.49		44,740	44,740		33.39	
200412	727	1,292	150,486	0.0%	103,811	80.35		38,303	38,303		29.65	
200501	687	1,221	145,085	0.0%	100,085	82.00		103,594	103,594		84.88	
200502 200503	656 632	1,176 1,138	138,022 134,263	0.0% 0.0%	95,213 92,620	80.94 81.40		46,906 74,036	46,906 74,036		39.87 65.07	
200504	607	1,138	130,097	0.0%	89,746	81.70		76,369	76,369		69.53	
200505	585	1,052	126,324	0.0%	87,143	82.81		61,158	61,158		58.12	
200506	564	1,014	122,107	0.0%	84,234	83.10		8,857	8,857		8.74	
200507	548	986	120,008	0.0%	82,787	83.95		36,287	36,287		36.79	
200508	542	969	118,290	0.0%	81,602	84.19		86,783	86,783		89.54	
200509	530	945 924	115,566	0.0%	79,722	84.38		17,212	17,212	60.1%	18.22	40.41
200510 200511	522 512	924	113,797 111,554	0.0% 0.0%	78,502 76,954	84.96 85.42		55,756 71,482	55,756 71,482	60.1% 64.3%	60.34 79.35	49.41 53.22
200511	499	877	108,933	0.0%	75,147	85.67		62,311	62,311	68.4%	71.03	56.97
200601	486	847	105,772	0.0%	72,966	86.13		55,174	55,174	65.5%	65.13	54.69
200602	484	836	103,734	0.0%	71,560	85.57		18,823	18,823	64.2%	22.51	53.87
200603	468	810	101,312	0.0%	69,889	86.24		62,939	62,939	64.5%	77.67	54.45
200604	454	789	95,931	0.0%	66,177	83.90		16,010	16,010	59.7%	20.30	50.48
200605 200606	450 433	777 738	94,293 94,246	0.0% 0.0%	65,047 65,015	83.72 88.14		14,624 112,281	14,624 112,281	56.0% 68.9%	18.82 152.22	47.42 58.63
200607	423	725	89,557	0.0%	61,780	85.21		45,050	45,050	71.5%	62.14	61.00
200608	415	704	87,584	0.0%	60,419	85.80		21,471	21,471	65.6%	30.49	56.02
200609	407	691	85,370	0.0%	58,892	85.19		66,046	66,046	73.2%	95.54	62.58
200610	399	678	84,093	0.0%	58,011	85.57		38,045	38,045	72.9%	56.12	62.33
200611	394 389	664	82,585	0.0%	56,970	85.86		9,971	9,971	66.9%	15.03	57.22
200612 200701	382	655 646	81,459 77,677	0.0% 0.0%	56,194 53,585	85.77 82.92		64,674 65,353	64,674 65,353	68.8% 72.0%	98.71 101.13	58.91 61.43
200702	374	613	75,644	0.0%	52,182	85.08		12,727	12,727	73.1%	20.75	62.33
200703	363	592	74,354	0.0%	51,293	86.70		16,318	16,318	68.4%	27.58	58.34
200704	353	581	72,903	0.0%	50,292	86.63		22,857	22,857	71.0%	39.37	60.70
200705	348	575	72,390	0.0%	49,938	86.89		28,252	28,252	74.6%	49.16	63.99
200706 200707	343 337	565 548	71,518 69,965	0.0% 0.0%	49,336 48,265	87.38 88.01		34,221 22,373	34,221 22,373	64.5% 62.3%	60.61 40.80	55.28 53.56
200707	325	538	68,806	0.0%	47,465	88.26		39,608	39,608	66.5%	73.65	57.24
200709	318	524	66,353	0.0%	45,773	87.33		9,472	9,472	58.8%	18.07	50.69
200710	312	508	64,088	0.0%	44,210	86.98		19,634	19,634	57.1%	38.63	49.29
200711	311	504	64,994	0.0%	44,836	88.99		28,201	28,201	61.3%	55.97	53.10
200712 200801	301 298	485 480	62,648 62,015	0.0%	43,217 42,781	89.19 89.13		39,061 9,601	39,061 9,601	58.2% 49.6%	80.61 20.00	50.63 43.36
200801	294	476	60,213	-31.0% 0.0%	44,650	93.82		6,329	6,329	49.1%	13.30	43.29
200803	286	459	57,754	0.0%	45,812	99.87		8,714	8,714	48.2%	19.00	42.99
200804	280	446	54,933	0.0%	46,414	103.99		15,516	15,516	47.2%	34.76	42.73
200805	277	439	50,928	0.0%	45,663	103.92		4,537	4,537	43.3%	10.33	39.73
200806	268	432	47,558	0.0%	45,100	104.35		3,184	3,184	37.9%	7.37	35.32
200807 200808	264 262	422 417	47,742 46,921	0.0% 0.0%	47,742 46,921	113.11 112.40		61,764 33,554	61,764 33,554	45.2% 44.1%	146.33 80.38	42.99 42.83
200809	260	411	46,420	0.0%	46,420	112.94		57,967	58,190	53.0%	141.58	52.61
200810	259	409	46,044	0.0%	46,044	112.59		50,221	53,168	59.0%	130.02	59.81
200811	256	402	45,325	0.0%	45,325	112.75		52,275	55,648	64.0%	138.43	66.17
200812	253	399	44,949	0.0%	44,949	112.65		4,215	4,501	57.4%	11.28	60.60
200901 200902	245 243	385 382	42,828 43,129	0.0% 0.0%	42,828 43,129	111.13 112.89		4,160 52,707	4,569 60,272	56.5% 66.6%	11.85 157.77	60.74 72.66
200903	240	378	42,457	0.0%	42,457	112.23	94.93		112,535	86.1%	297.47	94.93
200904	241	375	40,804	0.0%	40,804	108.81	98.27	28,841	36,852	91.0%	98.27	100.72
200905	236	369	40,266	0.0%	40,266	109.12	98.83		36,467	97.9%	98.83	108.88
200906	232	365 354	39,858	0.0%	39,858	109.22	99.39		36,269	105.1%	99.39	117.45
200907 200908	225 218	343	38,698 37,571	0.0% 0.0%	38,698 37,571	109.32 109.42	99.95 100.51		35,380 34,513	101.9% 103.9%	99.95 100.51	113.49 115.54
200909	212	333	36,477	0.0%		109.52	101.08		33,667	101.1%	101.08	
200910	205	323	35,414	0.0%	35,414	109.62	101.65		32,841	99.1%	101.65	109.66
200911	199	313	34,383	0.0%		109.72	102.23		32,036	96.4%	102.23	106.45
200912	193	304	33,382	0.0%		109.82	102.81		31,251	104.6%	102.81	115.17
201001 201002	187 182	295 286	32,409 31,466	0.0% 0.0%		109.92 110.01	103.39 103.97		30,485 29,737	112.7% 108.8%	103.39 103.97	123.96 119.35
201002	176	277	30,549	0.0%		110.01	103.97		29,737	92.4%	103.97	101.19
201004	171	269	29,660	0.0%		110.21	105.15		28,297	92.8%	105.15	101.76
201005	166	261	28,796	0.0%	28,796	110.31	105.75		27,603	93.3%	105.75	102.33
201006	161	253	27,957	0.0%		110.41	106.34		26,927	93.7%	106.34	102.91
201007 201008	156 151	246 238	27,143	0.0%		110.51	106.94		26,267	94.1% 94.6%	106.94	103.49 104.07
201008	151 147	238	26,353 25,585	0.0% 0.0%		110.61 110.71	107.55 108.16		25,623 24,995	94.6%	107.55 108.16	
201009	147	224	24,840	0.0%		110.71	108.77		24,382	95.5%	108.77	104.00
201011	138	217	24,117	0.0%	24,117	110.91	109.38		23,784	95.9%	109.38	105.85
201012	134	211	23,414	0.0%	23,414	111.01	110.00		23,201	96.4%	110.00	106.45

	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	2,632	304,885	210,323		83,042	83,042	27.2%
2005	7,356	12,301	1,484,046	1,023,757	83.22	700,750	700,750	47.2%
2006	5,312	8,914	1,105,938	762,922	85.59	525,108	525,108	47.5%
2007	4,067	6,678	841,341	580,392	86.91	338,077	338,077	40.2%
2008	3,204	5,193	610,801	547,819	105.49	307,878	314,708	51.5%
2009	2,571	4,226	465,266	465,266	110.11	193,693	486,652	104.6%
2010	1,746	3,009	332,290	332,290	110.43	0	320,309	96.4%

The MEGA Life and Health Insurance Company
Group Projection Detail as of 06/30/09
Catastrophic Base Only

	Assumptions				
	Annual	Monthly	On level Adj	*Large Claims	
Claim Trend	20.50%	1.57%	TRUE	No Adjustment	

Incurred Month	Policy Counts	Exposure	Earned Premium	Rate Change	Adjusted Premium On Level	Adj. prem per insured	Projected Inc PMPM	Paid Claims	Incurred Claims*	12-Month Loss Ratio	Monthly Inc PMPM	12 mo inc/ insured
200411	3,163	5,885	1,008,169	0.0%	748,557	127.21		810,288	810,288		137.70	
200412	2,993	5,551	960,667	0.0%	713,287	128.50		441,359	441,359		79.51	
200501 200502	2,778 2,629	5,161 4,833	885,152 828,500	0.0% 0.0%	657,218 615,154	127.33 127.28		190,429 222,541	190,429 222,541		36.89 46.05	
200503	2,472	4,504	786,193	0.0%	583,741	129.61		454,983	454,983		101.02	
200504	2,376	4,326	751,922	0.0%	558,295	129.05		185,644	185,644		42.91	
200505	2,280	4,138	726,496	0.0%	539,417	130.35		361,135	361,135		87.27	
200506	2,211	3,999	702,170	0.0%	521,355	130.36		284,756	284,756		71.20	
200507	2,140	3,857	679,073	0.0%	504,206	130.73		458,091	458,091		118.78	
200508 200509	2,069 1,994	3,717 3,592	657,416 633,078	0.0% 0.0%	488,126 470,055	131.33 130.85		734,022 243,436	734,022 243,436		197.49 67.77	
200510	1,936	3,482	613,910	0.0%	455,823	130.92		413,344	413,344	70.0%	118.72	90.49
200511	1,886	3,379	598,404	0.0%	444,310	131.50		295,453	295,453	65.4%	87.45	84.79
200512	1,824	3,264	580,104	0.0%	430,722	131.98		303,648	303,648	66.2%	93.04	85.96
200601	1,750	3,128	555,486	0.0%	412,443	131.87		362,441	362,441	71.7%	115.89	93.46
200602	1,711	3,041	538,806	0.0%	400,059	131.57		143,819	143,819	73.0%	47.30	95.46
200603 200604	1,665 1,639	2,958 2,898	528,063 517,316	-14.4% 0.0%	392,082 394,899	132.57 136.25		279,408 137,090	279,408 137,090	72.4% 73.7%	94.47 47.30	94.81 96.90
200605	1,593	2,827	509,520	0.0%	399,580	141.34		184,830	184,830	72.3%	65.38	95.67
200606	1,559	2,760	494,019	0.0%	397,734	144.12		246,728	246,728	73.3%	89.40	97.74
200607	1,533	2,709	480,668	0.0%	397,015	146.57		172,351	172,351	69.2%	63.63	93.15
200608	1,490	2,638	473,307	0.0%	400,813	151.95		105,679	105,679	57.8%	40.06	78.75
200609	1,461	2,591	464,531	0.0%	403,075	155.58		126,561	126,561	56.2% 55.7%	48.85	77.69
200610 200611	1,432 1,398	2,531 2,471	452,024 438,374	0.0% 0.0%	392,222 380,378	154.97 153.96		349,711 136,328	349,711 136,328	55.7%	138.17 55.18	77.98 75.37
200612	1,361	2,418	425,503	0.0%	369,210	152.68		272,065	272,065	53.1%	112.51	76.35
200701	1,336	2,386	413,724	0.0%	358,990	150.44		166,636	166,636	49.5%	69.83	72.03
200702	1,314	2,302	398,928	0.0%	346,151	150.37		44,316	44,345	48.0%	19.26	70.56
200703	1,294	2,252	387,629	0.0%	336,347	149.34		196,614	196,740	46.7%	87.35	69.49
200704 200705	1,280	2,232	378,589	0.0%	328,503	147.16		228,329	228,479	49.5%	102.35	74.06
200705	1,269 1,254	2,219 2,189	374,115 362,303	0.0% 0.0%	324,620 314,372	146.28 143.65		199,541 109,650	199,672 109,722	50.6% 48.4%	89.98 50.14	76.09 72.86
200707	1,239	2,159	355,109	0.0%	308,129	142.69		83,736	83,791	47.4%	38.80	71.15
200708	1,219	2,127	347,582	0.0%	301,598	141.79		143,709	143,804	49.4%	67.61	73.82
200709	1,202	2,091	337,483	0.0%	292,835	140.04		121,316	121,395	50.6%	58.05	74.98
200710	1,183	2,034	328,350	0.0%	284,911	140.08		286,419	286,549	50.4%	140.89	74.01
200711 200712	1,169 1,147	2,014 1,980	323,501 319,641	0.0% 0.0%	280,703 277,354	139.40 140.10		124,910 178,212	125,133 178,390	51.4% 50.2%	62.14 90.11	74.87 72.53
200801	1,126	1,942	307,905	-13.2%	267,170	137.60		197,762	197,960	52.3%	101.95	75.02
200802	1,110	1,917	298,862	0.0%	265,913	138.70		83,159	83,250	54.6%	43.42	77.71
200803	1,092	1,880	288,298	0.0%	262,871	139.86		166,077	166,257	54.8%	88.46	77.65
200804	1,070	1,836	275,551	0.0%	257,324	140.13		219,552	220,536	55.7%	120.09	78.58
200805	1,053	1,811	265,930	0.0%	254,202	140.37		251,261	252,618	58.5%	139.50	82.13
200806 200807	1,038 1,026	1,785 1,761	258,584 254,323	0.0% 0.0%	252,882 254,323	141.71 144.44		209,486 144,401	210,530 145,901	62.6% 65.6%	117.97 82.86	87.81 92.00
200807	1,020	1,742	251,129	0.0%	251,129	144.17		292,616	296,586	71.4%	170.27	100.26
200809	1,002	1,717	246,913	0.0%	246,913	143.84		177,931	181,613	74.3%	105.80	104.62
200810	982	1,684	238,732	0.0%	238,732	141.76		228,759	235,150	73.8%	139.64	103.95
200811	969	1,652	239,218	0.0%	239,218	144.78		238,272	246,582	78.7%	149.24	111.28
200812	958	1,636	235,454	0.0%	235,454	143.89		115,290	121,594	77.9%	74.31	110.41
200901 200902	939 918	1,613 1,573	230,966 225,375	0.0% 0.0%	230,966 225,375	143.22 143.32		173,259 180,962	186,770 204,748	78.5% 83.7%	115.81 130.21	111.60 119.34
200902	906	1,573	221,579	0.0%	221,579	144.09	128.10		303,801	89.6%	197.56	128.10
200904	898	1,528	219,122	0.0%	219,122	143.37	140.94	232,691	215,412	90.6%	140.94	129.81
200905	885	1,499	217,613	0.0%	217,613	145.14	143.15	89,533	214,629	90.5%	143.15	129.94
200906	867	1,477	214,536	0.0%	214,536	145.27	145.39	300	214,715	91.9%	145.39	132.21
200907	841	1,432	208,289	0.0%	208,289	145.40	147.67		211,535	95.8%	147.67	137.92
200908 200909	816 791	1,390 1,348	202,223 196,334	0.0% 0.0%	202,223 196,334	145.53 145.67	149.98 152.33		208,402 205,316	94.3% 97.0%	149.98 152.33	135.81 139.83
200909	768	1,346	190,534	0.0%	190,534	145.80	154.72		203,316	97.0%	154.72	140.93
200911	745	1,268	185,065	0.0%	185,065	145.93	157.14		199,281	97.7%	157.14	141.32
200912	722	1,230	179,675	0.0%	179,675	146.06	159.60		196,329	102.9%	159.60	149.00
201001	701	1,193	174,443	0.0%	174,443	146.19	162.10		193,422	105.5%	162.10	153.12
201002	680	1,157	169,363	0.0%		146.33	164.64		190,558	107.4%	164.64	156.13
201003 201004	659 639	1,123 1,089	164,430 159,642	0.0% 0.0%	164,430 159,642	146.46 146.59	167.22 169.84		187,736 184,956	105.1% 106.5%	167.22 169.84	152.92 155.29
201004	620	1,056	154,993	0.0%	154,993	146.72	172.50		182,217	108.1%	172.50	157.70
201006	602	1,025	150,479	0.0%	150,479	146.86	175.20		179,519	109.6%	175.20	160.17
201007	584	994	146,097	0.0%	146,097	146.99	177.94		176,860	111.3%	177.94	162.68
201008	566	964	141,842	0.0%	141,842	147.12	180.73		174,241	112.9%	180.73	165.23
201009	549	935	137,711	0.0%	137,711	147.26	183.56		171,661	114.6%	183.56	167.82
201010	533	907	133,701	0.0%	133,701	147.39	186.43		169,119	116.3%	186.43	170.44
201011 201012	517 501	880 854	129,807 126,027	0.0% 0.0%	129,807 126,027	147.52 147.66	189.35 192.32		166,614 164,147	118.0% 119.7%	189.35 192.32	173.11 175.82

	Policy Counts	Exposure	Earned Premium	Adjusted Premium	Adj. prem per insured	Projected Inc PMPM Paid Claims	Incurred Claims*	12-Month Loss Ratio
2003	0	0	0	0		0	0	0.0%
2004	0	11,435	1,968,837	1,461,844		1,251,647	1,251,647	63.6%
2005	29,041	48,251	8,442,419	6,268,422	129.91	4,147,482	4,147,482	49.1%
2006	19,055	32,968	5,877,618	4,739,512	143.76	2,517,011	2,517,011	42.8%
2007	14,906	25,985	4,326,954	3,754,513	144.49	1,883,388	1,884,655	43.6%
2008	12,255	21,362	3,160,897	3,026,131	141.66	2,324,565	2,358,574	74.6%
2009	9,618	17,203	2,491,392	2,491,392	144.82	931,509	2,563,215	102.9%
2010	6,525	12,177	1,788,535	1,788,535	146.88	0	2,141,050	119.7%

Maine Bureau of Insurance Rate Filing Review Requirements Checklist Small Group Medical Policies Policies Subject to Title 24-A M.R.S.A. § 2808-B H15G.003, H16G.003A, H16G.003D, H16G.003G, HOrg02G.004E

(TO PRINT, MATCH PRINTER TO DOCUMENT'S "PAGE SETUP," AND SET PAPER FORMAT TO LANDSCAPE)

S E C T I O N	REVIEW REQUIREMENTS	REFERENCE	DESCRIPTION OF REVIEW STANDARDS REQUIREMENT	SPECIFIC LOCATION OF COMPLIANCE IN FILING
A.	General Rate Filing Requirements:	Rule 940, § 5. A.	A rate filing must be submitted whenever a new policy, rider, or endorsement form that affects benefits is submitted for approval and whenever there is a change in the rates applicable to a previously approved form. Small group rates must be filed separately from individual or large group	
	Segregation of Filings:	Rule 940, § 6. C.; Rule 940, § 9. A.	rates. The transmittal document must clearly identify the filing as a small group rate filing.	
B.	Electronic (SERFF) and Paper Filing Requirements:	Rule 940, § 5. B.	Group rates are submitted on a "file (for informational purposes) and use" basis, with the exception of small group rates subject to Title 24-A, § 2808-B where the carrier has not elected to use the guaranteed loss ratio option as provided in Rule 940, 9. E. Filings may be submitted electronically, using the NAIC "System for Electronic Rate and Form Filing" (SERFF), or on paper. If a SERFF filing is found to be in compliance with the applicable requirements, the SERFF record will show the rates as "Filed for Information" or "Acceptable," depending upon the compliance requirements, and the SERFF file will be closed. Paper filings must include two (2) copies of the transmittal document available on the Bureau's web site. If a paper filing is found to be in compliance with the applicable requirements, one (1) copy of the transmittal document (and any other materials sent in duplicate) will be returned to the carrier, stamped "Rates Filed for Information" or "Rates Acceptable," depending on the compliance requirements. The Superintendent may request additional information as necessary.	

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C.	Additional Rate Filing Requirements:	Rule 940, § 5. C.	Every rate submission must contain the following:	
	1. Carrier Information:	Rule 940, § 5. C. 1.	The name and address of the carrier, and the name, title, email address, and direct phone number of the person responsible for the filing, must be provided.	Page/location: 2/Transmittal box 3
	2. Scope and Purpose of Filing:	Rule 940, § 5. C. 2.	Specify whether this is a new form and rate filing, a rate revision, or a justification of an existing rate.	Page/location: 7/Act memo Item A
	3. Description of Benefits:	Rule 940, § 5. C. 3.	Include a brief description of the benefits provided by each policy form and any attached riders or endorsements.	Page/location: 7/Act memo item B
	4. In-Force Business:	Rule 940, § 5. C. 4.	Provide the number of group policies, the number of covered employees, the number of covered insureds, and the annualized premium for the Maine policies which will be affected by the proposed rate revision.	Page/location: 10/Exhibit 1
	5. Proposed Effective Date(s):	Rule 940, § 5. C. 5.	State the proposed effective date and method of implementation of the proposed rate (e.g., next anniversary or next premium due date).	Page/location: 8/Act memo item C
	6. Confidentiality:	Rule 940, § 5. C. 6.	The filing may be prepared in a manner that protects the confidentially of proprietary information by following the confidentiality protocol, available on the Bureau of Insurance website.	Page/location: NA
D.	Rate Filing Require- ments-"Small Group Health Plans" sub- ject to 75% Minimum Loss Ratio:	Rule 940, § 6	This section applies to hospital and medical "expense-incurred" small group health plan* rate filings intended to be in effect on or after July 1, 2004, unless the carrier has opted for the guaranteed loss ratio option pursuant to "G. 10" below. *See <u>Title 24-A §2808-B, 1. G.</u> for definition of "small group health plan."	
	Rate Filings Must Accompany Form Filings:	Rule 940, § 6. A.	Every policy, rider, or endorsement form affecting benefits which is submitted for approval must be accompanied by a rate filing or, if the form does not require a change in the premium, the submission must include a complete explanation of the effect on the anticipated loss ratio. The rate filing must include all rates, rating formulas and revisions. Rates must be filed with the form rather than separately.	Page/location: this is not a from filing
	2. Rate Revisions:	Rule 940, § 6. B.	If the filing is a rate revision, the reason for the revision must be stated.	Page/location: 6,7/ cover memo, act memo item A
	3. Separate Filings:	Rule 940, § 6. C. Rule 940, § 9. A.	As noted in "A." above, small group rates must be filed separately from individual or large group rates. The transmittal document must clearly identify the filing as a small group rate filing.	
	4. 60-day Advance Filing Notice:	Rule 940, § 6. C.	The filing must be received by the Bureau at least 60 days before the implementation date unless the Superintendent waives this requirement pursuant to Title 24-A, §2808-B, 2-A. , A.	

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5. Non-compliant Filing:	Rule 940, § 6. C.	If the Bureau requests additional information or finds the rates not to be in compliance, rates approved previously must continue to be used.	
6. Completeness and Timeliness of Filing:	Rule 940, § 6. D.	The filing must include sufficient supporting information to demonstrate that the rates are not excessive, inadequate, or unfairly discriminatory. Carriers are required to review their experience <i>no less frequently than annually</i> and to file rate revisions, upward or downward, as appropriate. Upward revisions must be filed in a timely manner to avoid the necessity of large increases.	
7. Limitation on the application of approved trend	Rule 940, § 6. E.	If any rates will be automatically adjusted subsequent to the effective date of the filing based on a trend factor or other factor, this must be clearly disclosed in the filing.	
factor(s):		Automatic trend increases must be limited to one year beyond the effective date. No further automatic trend increases may be implemented unless a new filing is submitted and approved.	
8. Morbidity:	Rule 940, § 6. F. 1.	Describe and explain the morbidity basis for the form. Any substantive adjustments from the source or earlier assumptions must be explained. The morbidity assumed must be adequately justified by supporting data.	Page/location: 8/act memo item E
9. Mortality:	Rule 940, § 6. F. 2.	If applicable, the filing must state the mortality basis for the form, and any substantive adjustments from earlier assumptions must be explained.	Page/location, if applicable: NA
10. Issue Age Range:	Rule 940, § 6. F. 3.	Specify the issue age range of the form and whether premiums are on an issue age, attained age, or other basis.	Page/location: 9/ act memo item H
11. Average Premium and Pre- and Post- Rate Change Monthly Premiums:	Rule 940, § 6. F. 4.	Average Premium: Display the average annual premium per individual policy or group certificate for both Maine and all states in which the form is or was sold. If a rate adjustment is proposed, the filing must disclose the average percentage increase a policyholder will experience as well as the largest percentage increase that any in-force policy will receive. The average increase must be determined by comparing the aggregate premium before and after the increase (assuming no lapses) for all policies renewing during the period during which the rates are intended to be in effect. The maximum increase is the largest increase for an in-force policy, including changes due to trend, aging, and changes in demographic, area, industry rating factors, but excluding changes in the covered population under a group policy.	Page/location: 10/ exhibit 1
12. Medical Trend Assumptions:	Rule 940, § 6. F. 5.	Specify the medical trend used and the assumptions used to calculate the trend.	Page/location: 8/ act memo item F
13. Maine Experience on the Policy Form (past three years and future	Rule 940, § 6. F. 6.	Carriers shall consider experience solely within the State of Maine in developing its rates. However, if there is insufficient experience within Maine upon which a rate can be based, the carrier may use nationwide experience. In considering experience outside the State of Maine, as much	Page/location: 15-25/Exhibits 3 - 15

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anticipated):		weight as possible must be given to Maine experience. If nationwide experience is used, premiums must be adjusted to the Maine rate level and, where appropriate, claims must be adjusted to Maine utilization and price levels. If premiums incorporate area factors that adjust for variations in utilization and price levels such that adjusting experience to Maine levels would result in the same percentage adjustment to both premiums and claims, then neither adjustment need be made. The carrier in its rate filing shall expressly show what geographic experience it is using. Experience from the past three calendar years must be displayed, including the following information: (1) Year (2) Collected premium (3) Earned premium (4) Paid claims (5) Paid loss ratio (6) Change in claim liability and reserve (7) Incurred claims (8) Incurred claims (9) Expected incurred claims (10) Actual-to-expected claims (11) Active Life Reserves For future years, columns (3), (7), and (8) must be displayed. For periods where the actual claim runoff is complete, that data must be displayed to replace (6). Past experience must be presented on both an actual basis and a constant premium rate basis.	
14. National Experience:	Rule 940, § 6. F. 7.	Same data as in D. 13 , above, for all states in which the form is or was sold.	Page/location: NA
15. History of Rate Adjustments:	Rule 940, § 6. F. 8.	List the approval dates and average percentage rate adjustments for the form both nationwide and in Maine for the past three years.	Page/location: 11-14/Exhibit 2
16. Renewability Clause:	Rule 940, § 6. F. 9.	Small group health plan rates must be guaranteed issue and guaranteed renewable in accordance with <u>Title 24-A, §2808-B. 4. A.</u> and <u>§2850-B. 3.</u>	Page/location: 9/ act memo item J
17. Loss ratios:	Rule 940, § 6. F.10.	State the minimum loss ratio determined according to <u>Title 24-A, §2808-B</u> <u>2-B. A. and 2-C. C.</u> , as applicable, and the anticipated future and lifetime loss ratios.	Page/location: 9/act memo item K
18. Premium Classes	Rule 940, § 6. F.11.	State all the attributes upon which the premium rates vary. If the form is area-rated, a complete table of area factors for all states must be included.	Page/location: 36-73/Exhibit Rate Pages

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	19. Marketing Method	Rule 940, § 6. F.12.	Provide a brief description of the market and the marketing method. Specify whether the form is still being sold and whether the filing applies only to new business, only to in-force business, or both, and the reasons therefor.	Page/location: 9/act memo item M
E.	Prohibited Rating Attributes:	Title 24-A §2808-B, 2. B.	A carrier may not medically underwrite and/or vary the premium rate due to the gender, health status, claims experience, or policy duration of the eligible group or members of the group.	
F.	Permitted Rating Attributes:	Title 24-A §2808-B, 2. C.	Subject to rules established by the Superintendent, a carrier may vary the premium rate due to family membership, smoking status, participation in wellness programs, and group size.	Page/location: 36-73/Exhibit Rate Pages
		Title 24-A §2808-B, 2. D.	A carrier may vary the premium rate due to age, occupation or industry, and geographic area, but the premium rate may not deviate above or below the community rate to an extent greater than allowed by " G. 1. ," below.	
G.	Additional Requirements:	Rule 940, § 9.	In addition to the requirements of Rule 940, §5 and, if applicable, §6, small group rate filings subject to Title 24-A M.R.S.A. §2808-B must meet the following requirements:	
	Community Rate, Formulas and Factors:	Rule 940, § 9. B. 1	The filing must include the community rate and any formulas or factors used to adjust that rate. Any variations based on age, geographic area, and/or industry or occupation must result in rates that are no less than 80% and no more than 120% of the community rate. Any factors that are identical to those filed within the prior 12 months may be omitted as long as a reference to the date of the prior filing is included.	Page/location: 36-73/Exhibit Rate Pages
	2. Group Size Factors:	Rule 940, § 9. B. 2	If rates vary by group size, the filing must disclose those factors and provide support based on expected differences by group size. Any factors that are identical to those filed within the prior 12 months may be omitted as long as a reference to the date of the prior filing is included.	Page/location: NA
	3. Pre- and Post- Rate Change Monthly Premiums:	Rule 940, § 9. B. 3. a.	If a rate adjustment is proposed, the filing must disclose the average percentage increase an employer will experience as well as the largest percentage increase that any employer will receive. The average increase must be determined by comparing the aggregate premium before and after the increase (assuming no lapses) for all policies renewing during the period during which the rates are intended to be in effect. The maximum increase is the largest increase for an employer under a currently in-force policy, including changes due to trend, aging, and changes in demographic, area, industry rating factors, but excluding changes in the covered population.	Page/location: 10/exhibit 1
	4. Representative Plan Rates:	Rule 940, § 9. B. 3. b.	Every small group rate filing must include rates for representative plans, which will be used to provide rate comparison information to the public. For each representative plan design in Table 1 of Appendix A of Rule 940, select one of your actively-marketed plans which most closely resembles	Page/location: Product not actively marketed

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		the representative plan and note any material differences. Provide the community rate for a single employee, for an employee and adult dependent, for an employee with child(ren) dependent(s), and for an employee with an adult and child(ren) dependents. The premiums provided should be those which would be quoted by your marketing department to a ten-life group.	
5. Small Group Association Plan Rates:	Rule 940, § 9. B. 4.	Rates applicable to small employers in association or trustee groups that differ from rates applicable to other small employers are subject to the following: a. The use of different community rates for the association or trustee group must have been authorized by the Superintendent pursuant to Title 24-A, §2808-B, 2. E.; b. The rate filing must state the percentage by which the rates for the	Page/location, if applicable: Rates are the same
		association or trustee group differ from the rates for other small employers. If the difference is not a flat percentage, the filing must state the range of percentage differences and the average percentage.	
6. Actuarial Certification, non- HMO Rate Filings:	Rule 940, § 9. B. 5.		Page/location: 9/ act memo item N
7. Actuarial Certification, HMO Rate Filings:	Rule 940, § 10	HMO rate filings must include a certification by a qualified actuary that the rates are not excessive, inadequate, or unfairly discriminatory, along with adequate supporting information. "Qualified actuary," as used herein, means a member in good standing of the American Academy of Actuaries.	Page/location: na
8. Notice to Policyholders (rate renewal form letter):	Rule 940, § 9. B. 6.	The filing must include a copy of the form letter to be used to notify policyholders of a rate increase, as required by Title 24-A, § 2839-A, 1. and the date on which the notices were sent. If they have not yet been sent, state the date they are intended to be sent and provide written confirmation to the Bureau when the notices have been sent. Note: A carrier must provide written notice by first class mail of a rate increase to all affected policyholders or others who are directly billed for group coverage at least 60 days before the effective date of any increase in premium rates. An increase in premium rates may not be implemented until 60 days after notice is provided.	Page/location: 74-75
9. Projected Cost Savings and Savings Offset Payments" (Dirigo Health):	Rule 940, § 9. D.	Rate filings intended to be in effect on or after July 1, 2005 are subject to the following: 1. Projected claims must reasonably reflect, in accordance with accepted actuarial standards, anticipated changes in payments by the carrier to	Page/location: 15-16/Exhibit 3 & 4

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	health care providers, including any reduction or avoidance of bad debt and charity care costs to health care providers as a result of the operation of Dirigo Health and any increased MaineCare enrollment due to an expansion in eligibility occurring after June 30, 2004. Projected cost savings must be consistent with cost savings reported by the carrier to the Board of Directors of Dirigo Health pursuant to Title 24-A. §6913, 8. C. 2. For purposes of loss ratio calculations, any savings offset payments	
	paid or anticipated to be paid pursuant to Title 24-A. §6913 must be treated as incurred claims.	
<u>Title 24-A §2808-B,</u> 2-C. & Rule 940, §9. E. 3.	Small group rates subject to Title 24-A § 2808-B, 2-C. for which the carrier is eligible <i>and</i> has elected to use the guaranteed 78% loss ratio option are filed for informational purposes and must be filed at least 60 days prior to implementation.	
	Filings will be reviewed for compliance with Rule 940, §§ 9. AD., and the requirements of the small group law. Any deficiencies will be brought to the attention of the carrier. If the rates have already been implemented and do not meet statutory requirements, corrective action may be required.	
<u>Title 24-A §2808-B,</u> 2-B. A.	Small group rates subject to Title 24-A, § 2808-B. 2-B., for which the carrier is required to use the 75% loss ratio option (i.e., is not eligible for or has not elected to use the guaranteed 78% loss ratio option described in "G. 10." above) are subject to disapproval.	
Title 24-A §2808-B, 2-B. A	The Superintendent shall disapprove any premium rates filed by any carrier, whether initial or revised, for a small group health plan unless it is anticipated that the aggregate benefits estimated to be paid under all the small group health plans maintained in force by the carrier for the period for which coverage is to be provided will return to policyholders at least 75% of the aggregate premiums collected for those policies, as determined in accordance with accepted actuarial principles and practices and on the basis of incurred claims experience and earned premiums.	
Rule 940, § 9. F.1.	The minimum anticipated loss ratio (based on earned income and incurred claims) for the period in which the rates will be in effect must meet the minimum requirements of Rule 940 §9. F. 1. & Title 24-A § 2808-B, 2-B. A.	
Rule 940, § 9. F. 2	Small association and trustee groups that are not subject to the guaranteed loss ratio requirements of "10." above, and which therefore must comply with "11." above, are subject to the following: Filed rates which are applicable to small employers in association or trustee groups that differ from rates applicable to other small employers must	Page/location, if applicable: NA
	2-C. & Rule 940, §9. E. 3. Title 24-A §2808-B, 2-B. A. Title 24-A §2808-B, 2-B. A.	debt and charity care costs to health care providers as a result of the operation of Dirigo Health and any increased MaineCare enrollment due to an expansion in eligibility occurring after June 30, 2004. Projected cost savings must be consistent with cost savings reported by the carrier to the Board of Directors of Dirigo Health pursuant to Title 24-A. §6913. 8. C. 2. For purposes of loss ratio calculations, any savings offset payments paid or anticipated to be paid pursuant to Title 24-A. §6913 must be treated as incurred claims. Title 24-A \$2808-B. 2-C. & Rule 940. §9. E. 3. Small group rates subject to Title 24-A \$ 2808-B, 2-C. for which the carrier is eligible and has elected to use the guaranteed 78% loss ratio option are filed for informational purposes and must be filed at least 60 days prior to implementation. Filings will be reviewed for compliance with Rule 940, §§ 9. AD., and the requirements of the small group law. Any deficiencies will be brought to the attention of the carrier. If the rates have already been implemented and do not meet statutory requirements, corrective action may be required. Title 24-A \$2808-B. 2-B. A. Small group rates subject to Title 24-A, § 2808-B. 2-B., for which the carrier is required to use the guaranteed 78% loss ratio option (i.e., is not eligible for or has not elected to use the guaranteed 78% loss ratio option described in "G. 10." above) are subject to disapproval. Title 24-A \$2808-B. 2-B. A. The Superintendent shall disapprove any premium rates filed by any carrier, whether initial or revised, for a small group health plan unless it is anticipated that the aggregate benefits estimated to be paid under all the small group health plans maintained in force by the carrier for the period for which coverage is to be provided will return to policyholders at least 75% of the aggregate premiums collected for those policies, as determined in accordance with accepted actuarial principles and practices and on the basis of incurred claims experience and earned premiu

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13. Large Blocks of Small Group Business:	Rule 940, § 11.	In addition to the requirements of Rule 940, §5 and, to the extent applicable, §6 & §9, a rate filing for small group health plan policies or contracts not subject to the guaranteed loss ratio provisions referenced in "G. 10" above, which covers or is expected to cover more than two thousand (2,000) Maine residents is subject to the following:	Page/location, if applicable: NA
		A. Expenses: Include a description of any expense assumptions used, including, for example, per policy and percentage of premium expense for commissions, other administrative expenses, and profit margin.	
		B. Investment income: Include an estimate of investment income attributable to the affected policies and how it is reflected in the rates.	
Completed by:		Date:	Rev. 03/17/09

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The MEGA Life and Health Insurance Company Health protection that fits your life.

Member Services 9151 Boulevard 26 P.O. Box 982010 North Richland Hills, TX 76182-8010 Sam ple

October 1, 2009

PREMIUM CHANGE NOTICE

I. M. Insured 8188 ST WATERVILLE ME 04901

Insured: I. M. Insured

Policy/Certificate No.: 09888888888 BCN: 9888888888

Effective Date: 01/01/2007

Current Annual Premium Amount: \$2.000.00* New Annual Premium Amount: \$2,400.00*

Dear Mr. Insured:

We appreciate the opportunity to provide you with health insurance designed to meet your unique needs. As healthcare costs continue to increase, we strive to offer flexible plans and products that are built around you and your budget. That way we can still offer you options that allow you to maintain your valuable coverage.

Based on your current plan design, your premium will change.

Your current annual premium is \$2,000.00.*

Your new annual premium is \$2,400.00.* Effective Date: 01/01/2010.

Here's what to do next.

If you want to continue with your current plan at the new rate, there is nothing you need to do. Your premium will adjust on the effective date referenced above.

If you would like to make a choice using your Customized Plan Options sheet, check one of the boxes. Then sign, date, and mail or fax the sheet back to us. (The mailing address and fax number are included on the Customized Plan Options sheet). To expedite handling, you can call our Customer Service Representatives at 1-800-457-9301. OR

If you prefer to review your options that could lower your costs, or for any questions, our Customer Service Representatives are here to help, Monday through Friday, 8 am to 5 pm. Call 1-800-457-9301.

Now is really the time for a dependable health protection plan that can be adjusted to fit your life. We feel confident that we can continue to provide the coverage and service you expect and deserve.

John Hunter

Senior Vice President Member Services

HealthMarkets® is the brand name for products underwritten and issued by the insurance subsidiaries of HealthMarkets, Inc. -The Chesapeake Life Insurance Company®, Mid-West National Life Insurance Company of TennesseeSM and The MEGA Life and Health Insurance CompanySM Benefits and plans vary by state and may not be available in all states. Exclusions and

^{*} If applicable, includes base health, riders, and ancillary products (such as vision and dental). Premium does not reflect ancillary plans sold through a different underwriting company or association dues, if applicable. Amount may not include other coverage in another family member's name.

The MEGA Life and Health Insurance Company Health protection that fits your life.

Your Customized Plan Options

Policy #: 09888888888 New Premium Effective Date: 01/01/2010 Insured: I. M. Insured Letter Date: 09/01/2009

Premium* Information

In-Network Plan Benefit Summary***	Annual Premium	
Deductible: \$2,500 Coinsurance: 80%	Current Premium*	\$2,000.00
Combarance. Co%	New Premium ^{§*}	\$2,400.00

Syour New Premium payment after the rate change becomes effective January 1, 2010.

Change the benefits in your current plan Revised Premium* Savings from New by selecting from below: If Change Selected **Premium Above** Change Deductible to \$5,000 \$1,950.00 \$450.00/year

HealthMarkets Sign, date and return form to the following address >> by September 23, 2009 using the reply envelope provided P.O. Box 982010 North Richland Hills, TX 76182-9962 Or fax the form to 1-800-343-3702 Or call us at 1-800-457-9301

Insured	
Signature:	Date:

To expedite changes or for additional options, call 1-800-457-9301.

Your New Premium* becomes effective on the date noted above, unless you return this form or call us to make changes to your coverage.

HealthMarkets® is the brand name for products underwritten and issued by the insurance subsidiaries of HealthMarkets, Inc. -The Chesapeake Life Insurance Company®, Mid-West National Life Insurance Company of TennesseeSM and The MEGA Life and Health Insurance Company§M Benefits and plans vary by state and may not be available in all states. Exclusions and limitations may apply.

Premiums quoted are based on the information available at the time of this letter and are subject to change. Changes to your benefit options may affect your benefit payments.

^{*} If applicable, includes base health, riders, and ancillary products (such as vision and dental). Premium does not reflect ancillary plans sold through a different underwriting company or association dues, if applicable. Amount may not include other coverage in another family member's name.

^{***} If applicable, Out-of-Network benefits will vary.